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PARIS, FRIDAY, JANUARY 11, 1985

ESTABLISHED 1887

**New Shifts** 

By Reagan

In Cabinet

Appointments Set

For Education,

Energy, Interior

By David Hoffman

WASHINGTON - President

Ronald Reagan, in the second shul-

fle of his cabinet in a week, said Thursday he would nominate Ener-

gy Secretary Donald P. Hodel as

interior secretary and the White

House personnel director, John S.

Herrington, as Mr. Hodel's re-

The White House spokesman,

Larry Speakes, said in announcing

the changes that Mr. Reagan also

would nominate William J. Ben-

nett, chairman of the National En-

dowment for the Humanities, as

secretary of education.

## Soviet Switch on Arms Talks May Show Economy Concerns

By Seth Mydans New York Times Service

MOSCOW - Six months ago, Western diplomats were writing off the possibility that the Kremlin might return to arms negotiations. They said the Soviet Union's aging leaders were too insecure, too set in their ways, to take initiatives.

This week in Geneva, however, the Russians, who often complain about what they call zigzags in U.S. policy, completed a turnaround that these same diplomats concede was beyond their expectations.

A leadership that seemed to have hunkered down behind the Kremlin's red-brick walls, refusing to negotiate with Washington and ready to ride out a new Cold War, has quickly agreed to new arms negotiations and now is talking about a whole new perspective for better relations between the two nations.

The Soviet press on Wednesday portrayed the talks in Geneva beiween Secretary of State George P. Shultz and Foreign Minister Andrei A. Gromyko as a success, describing the agreement to open new negotiations as a victory for Mos-

The government newspaper, Izvestia, even allowed itself a moment of jubilation, exclaiming,

Press commentaries stress the broader context of the agreement. In this, they followed the lead of Mr. Gromyko, who said as he left Geneva that "the situation in the tions" and that now "a certain step Soviet turnaround. has been made in establishing a

showed the press conference in Ge-neva at which Mr. Shultz said that would be opened to a nuclear first-"an important beginning" had strike capability."

been made. alternative to the policy of peaceful by Konstantin U. Chernenko, the coexistence," said Yuri Kornilov, a commentator for Tass, the official

He said: "There is and can be no structive dialogue, talks, a search for areas of agreement that could countries, to the creation of such an atmosphere in international rela- for the next 20 years," he said. tions as would be free of the nuclear threat, enmity, suspiciousness, fear and hostility.

As recently as October, Soviet officials were stonily insisting that there would be no return to negoti-ations until the United States removed the new missiles it had begun to install in Western Europe. The start of deployment of the Pershing-2 and cruise missiles at the end of 1983 led the Soviet Union to break off talks in Geneva on strate- projects. gic arms and medium-range mis-

grily rejected an American suggestion that talks on the militarization of outer space be combined with the suspended talks on nuclear missiles. Something along these lines emerged from the talks Monday and Tuesday in Geneva.

Western diplomats see a strong world as a whole largely depends motivation on both a substantive on the state of U.S.-Soviet rela- and a public-relations level for the

"There is both the economic redialogue between our two coun- ality that they have to face and the reality of strategic weapons: They Mr. Gromyko was shown on the see the arms race as destabilizing," main television news program, a diplomat said. In addition, he reading his statement at the Gene-va airport. The program also U.S. superiority in space weapons

The Soviet Union's economic There is, and can be, no sensible difficulties have been mentioned Soviet leader, who has spoken of the drain of military spending on the national economy.

The tremendous costs of a new means to solving pressing interna-tional problems other than con-initial U.S. program is estimated at initial U.S. program is estimated at \$26 billion, would throw off plans for the Soviet economy, one Soviet lead to stronger trust between official said. "They would have to set aside the whole economic plan

This official, who has access to high-level policy thinking, said that Soviet military-industrial experts may have advised the leadership that they could match U.S. space technology, but that its cost would be virtually prohibitive.

A scientific report on space weapons obtained from Soviet sources this week stressed the "huge funds" that would be called for - funds drained from other

On the public-relations level, a Western diplomat said: "They've been in a terrible position, refusing to negotiate. They'd walked out of Geneva and they couldn't get off the hook." The Kremlin's intransigence was making its position in-creasingly awkward with both its East European allies and with the West European nations it has been courting, he said.
In addition, Western analysis

say, there seems to be a genuine desire to improve relations with the

Mr. Chernenko is seen as a backer of detente, a basic policy of his mentor, Leonid I. Brezhnev, Other analysts suggest that Mikhail S.

Gorbachov, who at 53 represents (Continued on Page 2, Col. 4)

# Keagan **Hopes for** 'Dialogue'

#### Arms Agreement Called a Step in Improving Ties

By Bernard Gwertzman New York Times Service

WASHINGTON - President Ronald Reagan has said that he hoped the agreement with the Soviet Union on holding arms talks would produce "a new dialogue"

The chief U.S. delegate says trade talks in Moscow have been 'useful.' Page 2.

and better relations between Washington and Moscow.

In a statement opening his first televised news conference since his re-election, Mr. Reagan said Wednesday he wanted 1985 to "emerge as one of dialogue and negotiations, a year that leads to better relations between the United States and the Soviet Union."

Mr. Reagan said he hoped the improved climate brought on by arms talks would also lead to warmer relations on other issues, such as trade and the handling of regional conflicts. He declined to describe the new outlook as "detente," a word be has often derided.

He asserted that the United States would be "flexible, patient and determined" in future talks, and he called on the Soviet Union to reciprocate "to help give new life and positive results to that process



Secretary of State George P. Shultz, flanked by President Reagan and Vice President George Bush, on his arrival at the White House after the arms negotiations in Geneva.

"many and profound" and that the Mr. Reagan repeated his view that arms and the strengthening of stranegotiations will be difficult as we it served no purpose to meet just grapple with the issues so central to for the sake of meeting. He said he peace and security for ourselves, would welcome a summit confer- the complete elimination of nuclear our allies and the world."

"But we will persevere." he said.

the United States and the Soviet the United States.

ence that was well prepared.

When asked whether he agreed evidently pleased that his efforts to with Mr. Chernenko in reviving derenew arms talks had produced re-tente, Mr. Reagan said, after pausing, "Yes, we would welcome such ment, Mr. Reagan said that "abso-

"It is my hope," he said, "that a thing if it is a two-way street." He lute verification is impossible," but this week's meeting in Geneva, said that too often in the past, "it that "verification to the extent poswhile only a single step, is the be- was a one-way street," with the sible" would be sought. ginning of a new dialogue between Soviet Union taking advantage of

Referring again to his goals in When asked whether he favored the arms control negotiations, he arms control negotiations are arrived to the arms control negotiation are arrived to the ar

ferences with Moscow remained U. Chernenko the Soviet leader, will be the reduction of nuclear tegic stability."
"Our ultimate goal, of course, is

> weapons," he said. When asked whether he thought

Earlier Wednesday afternoon, Mr. Reagan had given a warm welcome to Secretary of State George

Mr. Speakes said that Mr. Rea-gan would name his assistant chief of staff, Richard G. Darman, as deputy secretary of the Treasury. Mr. Darman will follow his current

boss, James A. Baker 3d, who was named Tuesday as incoming secretary of the Treasury, in a job switch with Donald T. Regan, who will become Mr. Reagan's chief of staff. The shifts were the latest in a

series of high-level adjustments Mr. Reagan has made in the cabinet and White House for his second

Mr. Speakes said Mr. Reagan asked that Mr. Hodel, Mr. Herrington and Mr. Bennett to propose "reorganization options" for their departments, possibly including a merger of Energy and Interior.

He said the Energy Department study was intended to "recognize the interrelationship of energy, nat-

ural resources and defense poli-The Education Department study was to "determine the proper organizational structure and role of the federal government in educa-tion," he said.

"Although the president has of-ten stated his belief that the Education and Energy departments could be eliminated, he feels any such final decisions are made to reorga-

reorganize these departments." cabinet Thursday to study possible re-organization plans that would create a new Department of International Trade and Industry out of the current Commerce Department and Office of the Trade Represen-

tary, Mr. Hodel held the secondrank post at Interior, under Secretary William P. Clark, who is resigning to return to his California

cause of a magazine report that she

the Treasury Department is on the point of forcing through a In previously announced person-

nel changes, the deputy White House chief of staff, Michael K. Deaver plans to resign early this year, Attorney General William French Smith is also resigning, and the White House counselor, Edwin Meese 3d, has been nominated to succeed Mr. Smith.

president with at least two major personnel moves still to come ed that a statement made in March Kirkpatrick as U.S. representative

## Polish Colonel Denies Ordering Priest's Death

By Michael T. Kaufman

New York Times Service ranking of four Polish security po-licemen on trial for killing a prolicemen on trial for killing a prothat he had approved any physical The first, he said, was that "in ac-violence against the Reverend Jerzy cordance with socialist humanism Popieluszko, an action he said was we follow the rule that a political inconsistent with "socialist human- enemy should be fought, but only

Instead, Adam Pietruszka, 47, not with the strength of fists."
who was stripped of his colonel's
The second reason he cited r aiding and abetting the crime, indi-cated that it was his chief accuser "Respect for law, objectivity, effecand co-defendant, former Captain Grzegorz Piotrowski, 33, who led crecy."

the abduction of the dissident He concluded: "From the two

priest on his own initiative. Captain Piotrowski and Lieuten- such orders could not be given." ants Waldemar Chmielewski, 29, and Leszek Pekala, 32, are charged

er on Oct. 30.1 Mr. Pietruszka spoke after the court had heard evidence from the that church leaders would silence other three officers. All four face a the priests involved. He said that in

unindicted officer the need to curb preach in Warsaw. the political activities of certain wearing crosses on their chests and hatred in their hearts."

He said there were a few dozen such clergymen in Poland and he numbered Father Popieluszko among them. He said these clerics encouraged aggressive behavsome "fomented hatred not just toward Marxists but to people who

However, he insisted, "at no discussion in regard to Father Popie-TORUN, Poland - The highest- luszko was there ever any approvai

have been given for two reasons. with political and social arguments.

The second reason he cited restrank after his arrest on charges of ed in the code of conduct of his tiveness and in some instances se-

Mr. Pietruszka insisted that the operation he had envisioned with kidnapping, beating and kill-ing Father Popieluszko on Oct. 19. involved gathering information on The priest's body was recovered their "illegal political activities," from a reservoir on the Vistula Riv-Roman Catholic hierarchy.

detention he had read that Cardi-Mr. Pietruszka conceded that nal Jozef Glemp had ordered one last September he had discussed of the priests he had targeted. Fawith Mr. Piotrowski and another, ther Stanislaw Malkowski, not to

Mr. Pietruszka said that Mr. Piopriests, whom he described as trowski had been assigned to help used such an expression but meant

spheres, morality and regulation, luszko to Gdansk on Oct. 13, the

The expectation, he said, was gagged him, tied him with a rope forecast to rise to a record 11 per-

analyze information gathered by it metaphorically. another officer about Father Po-

Piotrowski to follow Father Popie- crazy.



Adam Pietruszka

day that the three other defendants testified to having failed in an attempted abduction of the priest.

Furthermore, he said, he did not know that his three subordinates went on another trip a week later when, as they testified, they seized Father Popieluszko, beat him, round his neck and threw his body

knowledged that he might have in 1984.

ieluszko. superior as suggesting that Father cent from 12 percent, which the He said the plan was to turn such Popieluszko could be thrown from Finance Ministry estimated would information over to the Curia in a train. When asked about this, Mr. save industry between 3 billion and Warsaw and to the National Con- Pietruszka replied: "If Piotrowski 4 billion francs (\$309 million and ference of Bishops with a recom- had really heard me say this, he \$412 million) in financial charges. ior" from their pulpits and that mendation that they stop the would have had no other alternapriest's political activities.

tive but to go to our commanding controls on some prices and a slight He said he did not assign Mr.

tive but to go to our commanding controls on some prices and a slight easing of foreign exchange controls

## French Government to Lift Price Curbs Nerve Gas And Cut Taxes Before 1986 Elections

International Herald Tribune PARIS - Prime Minister Laurent Fabius announced Thursday that the government planned to lift controls on wholesale and consumer prices before parliamentary elections in the spring of 1986 and would cut personal income taxes the same year.

Mr. Fabius, addressing a group of business leaders, said the unspecified moves on prices and taxes illustrated a more flexible approach by the government to the sluggish French economy during the next 15 months.

He described the policy as "rig-orous management of growth" and added that this included efforts to reduce inflation and government deficits.

Mr. Fabius, who also pledged to cut bureaucracy, urged the business community to invest more and. where possible, hire workers to re-

duce unemployment.
The jobless level in France is cent of the labor force this year into the water.

As for having said that activist priests should be given "a shock up to the point of inducing a heart to the point of inducing a heart to the shock up to the point of inducing a heart to the shock up to the point of inducing a heart to the shock up to t as Mr. Piotrowski had annual growth rate in volume terms claimed he did, Mr. Pietruszka ac- of about 3 percent, from 9 percent

On Wednesday, four nationalized banks said they would cut Mr. Piotrowski had also cited his their base lending rate to 1112 per-

That move followed the lifting of



Laurent Fabius

About 30 percent of all French wholesale prices and virtually all consumer prices are subject to government controls, which were imposed by the Socialist government as an anti-inflationary measure shortly after it took power in 1981.

and about 14 percent in 1981. The nology. government's goal is to reduce in-

sought their support for his policies rates.
and that they were awaiting details Fra

#### questions reflected a very nonpolemical approach to economic policy which we welcomed," said an official of the Patronat, France's employers' association. But he added they do not go far enou quickly enough." that the government would take might be made in the future. steps to implement a cut in personBritain abandoned its chemical al income taxes, effective in 1986, but he did not specify what groups

would be affected or by how much.

Asked whether the government also intended reducing corporate and payroll taxes, as the Patronat has repeatedly urged, the prime minister said that question was "still open."

Mr. Fabius was asked whether the government intended to decontrol all prices before the parliamentary elections in 1986. He said "yes" and then later added that the had formed an "ultra-secret" cabigovernment would first act on vholesale prices.

"The rest will follow as inflation continues to fall," he said.

Mr. Fabius also said that before the end of January, he planned to However, Mr. Fabius and gov- worker training, involving the aperriment officials noted that infla- plication of computer technology, tion last year fell to around 6.7 along with projects aimed at impercent from 9.3 percent in 1983 proving French science and tech-

Mr. Fabius ruled out any immeflation to 4.5 percent by the end of diate readjustments of currencies in the European Monetary System, Businessmen, bankers and diplo- but cautioned that "disorder" in mats attending the meeting, which international markets could be crewas sponsored by L'Expansion, a ated this year by such factors as the French business magazine, said af- high U.S. budget deficit, a sharp terward that Mr. Fabius clearly fall in the dollar and high interest

France will remain "vigilant" in of how the price and tax proposals implementing its restrictive monetary and fiscal policy, he said.

# Plans Denied "The speech and his answers to By Thatcher

\*United Press International LONDON — Prime Minister reorganization should be fully Margaret Thatcher on Thursday studied and considered before any denied reports that Britain proposed to resume making chemical nize." Mr. Speakes said, "Asking weapons. But she did not rule out for the studies does not necessarily Mr. Fabius said in his speech the possibility that those weapons constitute a decision to eliminate or

warfare capability in the late 1950s," Mrs. Thatcher told the House of Commons. "There has been no change in government policy since then, nor is any change now proposed

"But as a responsible government we have a duty to keep defense policy under review in the light of the massive Soviet capability in chemical weapons." The prime minister spoke be-

net committee to study proposals to resuming the manufacture of chemical weapons.

A leftist weekly, The New Statesmen, reported that "Mrs. Thatcher

decision that Britain should restart Proposals for Britain to start production of nerve gas have already been put to an ultra-secret special ministerial committee, set up by Mrs. Thatcher last summer,

the magazine said. The weekly said it based its article on secret government documents it had obtained. Government sources confirmed only that senior ministers held a series of meetings last year to review the government position on chemical weapons.

A government spokesman insist-(Continued on Page 2, Col. 6)

Mr. Bennett will replace Educa-tion Secretary T. H. Bell, whose resignation was effective Dec. 31. Mr. Darman will succeed R. T. McNamar as deputy secretary at

[The reported decisions left the

appointment of an arms negotiator for the talks due to resume in the next several weeks with the Soviet Union and a successor to Jeane J. (Continued on Page 2, Col. 2)

#### INSIDE

■ Greek and Turkish Cypriot leaders agreed secretly on the basis for a federal republic for the island nation. Page 2.

Egypt asked the United States to increase economic and

military assistance by almost \$1 Page 5. WEEKEND ■ Symphony orchestras around the world are losing their dis-

tinctive national and regional Page 7. BUSINESS/FINANCE

closed 20 points higher on Page 6. Thursday. West Germany's real gross national product rose 2.6 per-Page 11. cent in 1984.

The Dow Jones average

TOMORROW "The country or death - we shall conquer is the official slogan of Africa's newest military government. Bourkins Fasso. But the country, former-

ly Upper Volta, faces great



Anton Karas, 78, who played the zither theme in the movie "The Third Man," is dead. Obituary, Page 3.

# Tiny U.S. College Gets Top Marks for Thinking Big

By Garry Abrams

Los Angeles Times Service LOS ANGELES — Global ambitions lurk Chicago, for instance.

There — in resolutely Middle Western.

industrial Rockford, Illinois - Norman L.

Stewart, the president of tipy Rockford College, has reached across the Atlantic and under the noses of bidders from Hong Kong, Japan and Saudi Arabia to acquire a London campus from the queen of England. students from Rockford are to begin their year lease, with an option to renew.

in central London with a real campus trees and grass and all that. visit to Los Angeles, makes Mr. Stewart, 43, very cheerful. He has scored an academic Anglo-American institution." coup, it seems, beating out competitors much cle of Higher Education, a U.S. education ford students. journal, called the location "one of the

been a part of the Crown's personal estate for nearly 900 years and has been leased out This fall the first group of about 100 snapped up the remaining 27 years on a 99-

ing a Saudi group that wanted to establish an about midwifery. worked out with other educational institutions. Moreover, Rockford is the only college Islamic education center in London. "The Crown had little interest in who could pay the most." Mr. Stewart said. "I Reciting these facts, as he did on a recent think the primary reason we were given the Stewart said. "Frequently students in history

Rockford will sublease some of the dozen to lease the 10-acre (4-hectare) campus in sociations and universities, using the money found that people often cite their foreign Regent's Park from the Crown. The Chroni- to subsidize the semester abroad for Rock- study as one of the most important parts of

Money also will be raised by leasing food.

seas." Mr. Stewart said, adding that his ini- among the institutions that will buy services roots America." tial plan was modest in scope. "Then I from the school, which has been renamed discovered this piece of property — a whole college for sale in central London."

Regent's College, he said. In all. Mr. Stewart college for sale in central London."

Regent's College, he said. In all. Mr. Stewart college for sale in central London." colleges and universities with programs in Actually, the campus was for lease. It has

London that are potential customers. In this way Rockford hopes to raise the \$1 since the reign of Henry VIII. Mr. Stewart million annual rent and funds for its own program, Mr. Stewart said.

Rockford students will be expected to semester abroad in Britain — a semester that He still sounds slightly amazed that his spend at least a semester abroad, studying does not cost extra because of the elaborate school, which has 1,500 students, was chosen the English aspects of their majors, he said. financial arrangements that Mr. Stewart has last fall over much wealthier bidders, includ- Nursing students, for example, will learn

"The problem we saw with many junioryear-abroad programs is that they were designed for students in certain fields," Mr. lease was they liked our proposal for an and foreign languages would go abroad and students in accounting would not. We wanted a program for all our students. And stumore accustomed to international enterprise, campus buildings to British educational as- dents would be expected to go, because we've their formal education."

world's choice academic sites, set amid the housing, health and other services to Ameri- broached the possibility of acquiring the animals in the zoo," Mr. Stewart said.

trees and ornamental gardens of London's can schools with European programs, Mr. campus, some members of Rockford's board Regent's Park." Stewart said. Michigan State University, of trustees asked, "Should we be biting off It was my idea to promote a large pro- Dartmouth College, the University of Mis- something this large?" He said it was a "very in unlikely places. An hour's drive from gram for Rockford College students over-souri and the University of Oregon are conservative board — they're really grass-

> nessmen with dealings in foreign countries, were enthusiastic from the start, he said. "Most of the larger companies in Rockford. metal and aviation products, for instance, do overseas business," he said, "and they said, 'We'll need people who understand other

But a few board members, especially busi-

Once the board was persuaded, the dealings with the organization that oversees the Crown's property were largely a matter of hurry-up-and-wait.

"I've been there every other month for about the last two years," Mr. Stewart said. "There were times when nothing would seem to happen for six or eight weeks. Then we'd get a call and have to respond in a comple of days. I think that was an advantage for us. As a small college we can turn on a dime, but larger institutions had to take more time."

The payoff was a campus in one of London's most exclusive neighborhoods. "The only people who live in the park are our Mr. Stewart said that when he first students the American ambassador and the Greek, Turkish Cypriots

**Draft a Secret Accord** 

For 'Federal Republic'

York — Greek and Turkish Cypri-

ot leaders have agreed secretly on

the basis for a unified "Federal

Republic of Cyprus," according to

But important points still must be

The Associated Press has ob-

tained a copy of the agreement.

which was ventiled by sources close

The points will be dealt with at a

critical summit in New York on

Jan. 17 which, if successful, would

result in working committees to ne-gotiate the details of a territorial

guarantees," a reference to Turkish

Cypriots' insistence that Turkey

guarantee their security.

The schedule of the withdrawal

of Turkish troops and the form of

international guarantees. which

may include a Security Council

Turkish Cypriots won demands

that they retain veto powers on

federal issues and that powers of

the federal government be limited,

with substantial authority left to

But the nonaligned state would

have one citizenship, one currency

and sovereignty over the full terri-

tory of the island except for two

an 18-percent minority, would re-tain 29 to 30 percent of the territo-

The Turks withdrew from the gov-

European Cold

Flattens Bubbles

In Champagne

International Herald Tribune

cold snap in more than 20 years

can now count yet another vic-

Freezing temperatures have made it risky to remove the

champagne from temperature-

controlled cellars throughout

France, and, if the weeklong

cold spell continues, the situa-

tion could become "dramatic"

next week, according to James

Guillepain of Moët et Chan-

don, a large champagne pro-

Many distributors are refus-

ing to deliver orders, in France

and abroad, because at tem-

peratures below minus 7 de-

grees centigrade (19 Fahrenbeit), tartar forms inside champagne bottles, ruining the

wine. Temperatures have been

hovering well below zero centi-

grade during the last week.

tim — champagne.

lished in 1964 to separate the two status. groups. In 1974, Turkish troops in-

the two states.

British bases.

guarantee for Cyprus, are among port, the difficult issues remaining.

and constitutional settlement. According to the agreement, the Turkish side is to make substantial

territorial concessions.

resolved.

to the negotiations.

The Associated Press turned be capable of resettling UNITED NATIONS. New large numbers of displaced Greeks.

a text of an accord obtained here.

But important points still must be properly lost in the population ex-

the agreement.

Another committee is to be set

Other committees would deal

change after the Turkish invasion.

and freedom of travel and settle-

3 Executed

In Vietnam,

Paper Says

Bach. 58. were executed Tuesday.

died, but executions here are nor-mally carried out by firing squad.

life imprisonment the death sen-

tences of two other men convicted

recognized as a French national.

Prime Minister Laurent Fabius of

France had appealed to Hanoi for

ation in Paris, said that he also was

The French Ministry of External

The agreement says the Turks. on the same charges, including one

Cyprus became independent chemency for the condemned. In France, relatives of Mr. Ba. the former head of an anti-ComGreek and Tyrkish communities.

ernment in 1963 and a United Na- a French national, but French offi-

tions peacekeeping force was estab- cials were unable to determine his

vaded and seized 37 percent of the Affairs in Paris and the president

island to counter a coup aimed at of the National Assembly ex-uniting the island with Greece.

If the summit succeeds, a workThursday at the executions. A min-

ing committee would be formed to istry spokesman said the govern-

draw the exact borders. This com- ment's appeal for clemency had

Last week Vietnam commuted to

up to write a constitution based on

## **Trade Talks** In Moscow 'Useful,' U.S. Says

By William J. Eaton
Los Angeles Times Service MOSCOW - The first U.S.-Soriet trade talks in six years ended Thursday and the chief of the U.S. delegation reported they were "useful."

"There is reason for optimism," said Lionel H. Olmer, undersecretary of commerce for international

He also hinted that the U.S. commerce secretary, Malcolm Bal-drige, would visit Moscow later this year for cabinet-level talks with Ni-kolai Patolichev, the Soviet trade

Mr. Olmer said the three-day meeting pointed to wider opportunities for American companies to export goods to the Soviet Union and raised possibilities of additional U.S. imports of Soviet raw mate-

But, he said, he bluntly told his counterpart, Vladimir Sushkov, the Soviet deputy foreign trade minister, that there was no chance that the United States would drop existing restrictions on trade.

A 15-nation coordinating committee known as COCOM bars the export of items of possible military value to the Soviet Union. U.S. law also denies the Soviet Union "most-favored-nation" status. which means that there are higher tariffs on many Soviet goods than on similar goods from other coun-

"I made it plain that's not about to change," Mr. Olmer said. But he said that there were several areas — including agricultural products, petrochemicals and chemicals - where there was a pos-

sibility for increased trade. U.S. exports to the Soviet Union last year were valued at \$2.9 billion, the lowest in five years. Eighty percent of the total represented the sale of grain and other farm commodities. In return, Soviet exports to the United States last year were valued at only \$500 million.

Tass, the Soviet news agency, said, "The talks confirmed that there exist broad possibilities for a considerable expansion of trade between the two countries if artificial obstacles, which are not the fault of the Soviet Union, are removed."

The Tass report criticized "various sanctions and embargoes and the unreliability of the United States as a supplier." As a result, the agency said. Soviet-American trade has been "stagnating" for six

The U.S. Embassy in Moscow Secretary of State George P. Shnitz issued a statement saying the talks said the president has made no dewere "frank and direct," which is cision. Mrs. Kirkpatrick has said diplomatic code for fairly sharp she plans to leave her cabinet-level disagreement. But the statement post. She and Mr. Reagan have also said that Mr. Olmer expressed agreed to discuss her future in the "satisfaction" with the "tone and administration.]



Lionel H. Olmer, left, and Vladimir Sushkov during a break in trade talks.

## Reagan Hopes for a 'New Dialogue'

va to report to him on his two days of talks with Foreign Minister Andrei A. Gromyko. Their agreement calls for holding three sets of nego-

tiations in one forum. Two of the negotiations, on limiting medium-range missiles and on ditions "to the talks that we're goreducing strategic arms, were suspended by Moscow 13 months ago, and the agreement to resume them represented a concession by the Russians. A third negotiation is to take up ways of "preventing an arms race in space," something

sought by Moscow.

Before the Geneva talks, White House officials had said the United States would not agree to negotiate away its right to conduct research

When a reporter used the popular term "Star Wars" to describe ed" in Geneva. that research, Mr. Reagan said he wished the term had never been mirrored statements made by Sovi-

to the United Nations, The Associ-

[Max Kampelman, a Washing-

ton lawyer, has been mentioned as

a possible candidate for a post, but

ated Press reported.

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Reagan to Nominate Hodel

To Succeed Clark at Interior

pression of what it is we are talking

He added that only research would determine the nature of future defensive weapons, but said that the project would be "on the table" since there were no preconing to have."

He repeated that such research was permitted by the 1972 antiballistic missile treaty, and if the program found it was feasible to develop a weapon against missiles, negotiations would be held with allies and others before it would be

According to a White House aide, Mr. Shultz, in a meeting lasting more than an hour, told Mr. Reagan that "we got what we want-

Mr. Reagan, in his comments, coined, because it gave "a false im- et leaders, who had called on the

Social Security cost-of-living ad-

both houses in support of that."

ainst any tax increase or scaling

During his re-election campaign, Mr. Reagan promised not to tamper with any aspect of Social

Security, including annual cost-of-

Senate Republicans have sug-gested a one-year delay that could

reduce the estimated deficit by

about \$6 billion in the 1986 fiscal

year and save \$22 billion over three

years. Deficits are expected to be more than \$200 billion a year

through the rest of the decade if no

While Mr. Reagan said Wednes-

and what I was faced with, with

regard to a possible congressional

Feb. 4 would meet his goal of hold-

some programs "are going to spend

more, some are going to spend less, and some we're just going to wipe

White House officials have said

that Mr. Reagan will not meet an-other goal that they had originally set in connection with reducing the

deficit to \$100 billion, or about 2 percent of the nation's expected gross national product, by 1988.

The officials said domestic spending cuts approved by Mr. Reagan fall short of the goal. But

he has resisted retrenchments in either Social Security or the mili-

tary, which together with interest comprise two-thirds of the budget.

The president stood last against cuts in his military buildup, saying that "defense is not a program in which we can determine what we

"That is dictated by outside in-fluences, things outside our coun-try," he added.

The president again said that So-

cial Security "is not a part of the

out entirely.

want to spend."

action is taken to cut them.

ability payments.

living adjustments.

back of his military buildup.

#### Turkish troops will withdraw from Cyprus under a schedule to be drawn up that permits establishment of "sufficient international

#### United States to take steps to back

up its conciliatory words. "For our part," he said, "we will be flexible, patient and determined. We now look to the Soviet Union to help give new life and positive results to that process of dialogue."

■ Tass Accuses Reagan The Tass press agency on Thurs-day accused Mr. Reagan of evading

questions about his space weapons project at his news conference and renewed allegations that the project would undermine the 1972 U.S.-Soviet treaty, The Associated Press reported from Moscow.

"Reagan clearly tried to evade answers to these questions, but at the same time reaffirmed that the U.S.A. would go ahead with the program of development of space apons." Tass said.

It said the program would undermine the treaty, which limits anti-ballistic missile systems.

#### Soviet Arms Shift May Show Concern For Economic Cost day night, Mr. Reagan said he would "look at" a deferment in

(Continued from Page 1) the Kremlin's younger generation, may be a force for flexibility and

justments to help reduce the U.S. deficit if he is "faced with an overbetter relations with the West. whelming bipartisan majority in On Wednesday, the highest-level U.S. trade delegation to meet with Mr. Reagan appeared to be the Russians since 1978 ended two opening the door for the first time days of talks aimed at naving the days of talks aimed at paving the to a one-year delay in inflation adto a one-year delay in inflation adjustments in the Social Security merce Secretary Malcolm Baldrige program of retirement benefits and and the Soviet foreign trade minister, Nikolai S. Patolichev. But he continued to stand fast

The delegation, headed by Lio-nel H. Olmer, undersecretary of commerce for international trade. has kept a low profile. But Tass has given the visit prominent coverage. saying the Soviet leadership "stands for the development of mutually beneficial trade, economic and other contacts" with the Unit-

ed States. Izvestia carried two reports on the Geneva talks: an analysis headhaed "The First Steps Have Been Taken" and a brief rundown of American reaction headlined, "The Approval of the Americans."

As the talks dragged on, the day that he would resist any changes in Social Security, he added that, if Congress insisted, "I results would be positive. "The would have to look at that situation wornes vanished with the publication of the joint Soviet-American communique," it said.

#### He said the budget request he is scheduled to submit to Congress on Britons See Racial Prejudice

Some distributors are using heated trucks as a temporary solution, but it is more costly. "Transporting champagne in ing spending in the next fiscal year to this year's levels, not counting Britons believe their countrymen LONDON - Nine out of 10 this weather is just not a wise or prudent thing to do." said a spokesman for Champagne interest payments on the national are racially prejudiced, according debt. But he acknowledged that to a government survey of social Palmer, a small producer. trends released Thursday.

## **Nerve Gas Plans Denied**

chemical weapons for 25 years and had destroyed its stocks of such weapons.

■ Leak Raises an Outcry

If The New Statesmen did obtain secret documents, it would be the third major leak of confidential pa-pers in 15 months. Conservative Party members of Parliament have raised an outcry about the "treachery" of civil servants, Reuters reported from London.

Anthony Beaumont-Dark, a Mrs. Thatcher to begin a rigorous inquiry and prosecute the guilty person to the full extent of the law.

en legal action over two earlier leaks. A junior foreign office clerk was imprisoned for six months for

istry official goes on trial this month on charges of leaking documents on the sinking of the Argen-tine cruiser General Belgrano during the 1982 war over the Falklands.

## **WORLD BRIEFS**

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e genit

TEL AVIV (AP) — The Israeli government has decided to build six new Jewish settlements in the occupied West Bank by autumn, Israel Radio reported Thursday.

A decision to build six settlements within one year of the formation of a bipartisan government was made in September as a compromise before the labor Portrain.

bipartisan government was made in September as a compromise between the Labor Party's demand for a settlement freeze and the Likud's demand for unlimited settlement building. The decision required a review and determination where they would be established.

The settlement agreement reached between the two parties calls for 24 settlements to be established during its four years of office. Five of the six

settlements are to be built in areas the Labor Party has said it would like to keep in any peace agreement with neighboring Jordan.

#### 14 Separatists Killed in Sri Lanka

Greek Cyprious insist that a foolproof consultational system be set COLOMBO. Sri Lanka (AP) — Fourteen Tamil separatist guerrilles up to avoid deadlocks that could paralyze the government because of the Turkish veto. were killed and 44 others captured in a military sweep of the Jalina area in northern Sri Lanka on Wednesday, National Security Minister Lalin

Athulathmudali said Thursday.

Describing the operation as "the biggest single successful attack."

against the northern terrorists," the minister told Parliament that the armed forces acted on the basis of a tip an informant had personally given

He said that in the destruction of the hideout, many guerrilla leaders. including the local leader of a group called the Liberation Tigers of Tanisi Eelam, had been killed. He added that destruction of the hideout would be a "serious setback" to the separatists' intention of unilaterally declar-ing independence on Jan. 14.

#### Israel-Lebanon Talks May Resume

Agence France Presse
HANOI — Three persons condemned to death on charges of JERUSALEM (UPI) - Israel will resume United Nations-sponsored treason and espionage in a show trial in Vietnam last month have talks with Lebanon on withdrawing troops from southern Lebanon, the state radio said Thursday. But a government source said later a resumpbeen executed in Ho Chi Minh

tion of the talks was not certain.

Israel had canceled Thursday's session of the negotiations, which are deadlocked over an Israeli proposal to send UN peacekeeping troops into areas vacated by 10,000 Israeli troops. City, according to a newspaper re-In its edition reaching Hanoi on Thursday, the Ho Chi Minh City

The radio, which reported that Israel would return to the talks in daily newspaper, Saigon Giai Phong, reported that Tran Van Ba. Naqoura, Lebanon, on Monday, said Jean-Claude Aime, the UN's Middle East specialist, visited Jerusalem on Wednesday and then went to 39, Le Quoc Quan, 43, and Ho Thai

Beirut to discuss the deployment of peacekeeping forces.

Later, however, a source in the Israeli Foreign Ministry said: "We will consider returning to the talks after we get the Lebanese answer. The nature of the answer will determine whether we return to the talks." The report did not say how the men

#### Arrest of Argentine Asked in France

PARIS (AP) - Two French lawyers asked a Paris judge to issue an international arrest warrant against an Argentine Navy captain, Alfredo Astiz, on charges concerning the Illegal arrest and detention of two French nuns who disappeared in Argentina more than seven years ago

The nuns, Sisters Alice Domon, 43, and Leonie Duquet, 62, were arrested in Buenos Aires on Dec. 10, 1977, and never seen again.

The lawyers, Jacques Miquel and Francis Szpiner, requested the warrant Wednesday from the investigating magistrate, Claudine L. Chanu-Forkel, who did not rule immediately. Captain Astiz, the commander of Argentina's garrison occupying the island of South Georgia during the Falkland Islands war, is also wanted by Sweden on suspicion of interpretation of a recommendation of the standard of the st of involvement in the disappearance of a young Swedish woman in 1977.

#### Turkey Sentences 3 Kurds to Death

ISTANBUL (AP) - A Turkish military court sentenced three convictd Kurdish radicals to death on Thursday for attempting to establish a Marxist-Leninist dictatorship through acts of political violence, the

independent Hurriyet news agency reported.

The three, all members of an outlawed Kurdish separatist group, were convicted by the court, in the southeastern provincial capital of Diyarbakir, of several killings and armed robberies and of kidnapping several mittee will deal with Greek Cypriot "continued until the last minute, insistence that the areas to be repeople, the report said.

Another person was sentenced to life imprisonment and 118 other defendants received jail terms ranging from three months to 24 years while 176 persons were acquitted, the agency said.

# (Continued from Page 1) by the foreign secretary. Sir Geoffrey Howe, still applied. Mr. Howe said then that Britain had not made sharmed meaning for 75 wears and the strain because of the strain because the strain becaus

beating communists while working for Nazi occupation forces during

The U.S. 9th Circuit Court of Appeals ruled that Justice Department officials failed to prove allegations that Mr. Laipenieks, 71, of La Jolla, California, persecuted Jews and political prisoners held at the Riga Central Prison in Latvia.

Central Prison in Latvia.

The Justice Department's Office of Special Investigations in June 1981 sued to have Mr. Laipenieks expelled from the country, claiming that he had concealed his role as head jailer at the Riga prison during World War II. Witnesses who testified in 1982 at a deportation hearing in San Diego said Mr. Laipenieks was responsible for ordering the execution there of at least 200 prisoners from 1941 to 1943.

Anthony Beaumont-Dark, a conservative, said he would urge Ars. Thatcher to begin a rigorous neutry and prosecute the guilty erson to the full extent of the law.

NEW YORK (NYT) — Four former U.S. military intelligence officers, who said they witnessed or participated in the arbitrary reduction of enemy troop estimates in Vietnam in 1967, have testified by means of depositions and filmed interviews at the trial of General William C.

Wasterposelend's libel suit against CBS. Westmoreland's libel suit against CBS.
Lieutenant Richard McArthur said estimates he compiled in Saigon on

leaking to the press the arrival date of U.S.-made cruise missiles in Britain late in 1983.

In another case, a Defense Min
In ano listing of enemy strength. The depositions and videotapes, also taken from Lieutenant Colonel

David Morgan and Lieutenant Marshall Lynn, were introduced Wednesday by David Boies, a lawyer for CBS, to show that, for political and public relations reasons, General Westmoreland's command had imposed an artificial "ceiling" of 300,000 on reports of enemy troop strength in the year before the January 1968 Tet offensive.

## Soviet Union Cuts Prices on 2 Cars

MOSCOW (AP) — The Soviet authorities cut prices Thursday on cars, one of the most coveted consumer possessions here.

Prices of two brands of automobile were slashed by up to 28 percent, effective immediately. But the cuts still left the lowest prices 14 times above the average monthly wage of 180 rubles (\$207).

The cuts were made in prices of the Niva, a four-wheel-drive vehicle, and the Zaparochets the smallest Soviet passespace car with a regregate

and the Zaporozhets, the smallest Soviet passenger car with a rear engine. Neither kind of car is very popular, and can be purchased on demand, without the long waiting lists necessary to get the top-selling passenger car, the Zhiguli, which is based on the old Fiat 124.

#### For the Record

Gary Kasparov abandoned efforts to score his second victory in the world chess championship and agreed to a draw Thursday in Moscow after the 70th move of game 40. Anatoli Karpov, the champion, leads the contest by five games to one, and needs one more victory to retain the

The trial of three Bulgarians and four Turks charged with completing in the plot to kill Pope John Paul II is expected to start in early April, a lawyer for one of the defendants said Thursday in Rome.

Spanish, British and Gibraltarian officials met in La Linea, Spain, on Thursday to discuss the planned reopening of the border Feb. 5 between Spain and the British colony of Gibraltar, officials said.

(Revers)

Iraq said its warplanes Thursday attacked an unidentified ship near Iran's Kharg Island oil terminal in the Gulf. Shipping sources said there

was no independent confirmation of the attack.

A Briton was jailed for live years in Libya on Wednesday for drug smuggling, a British member of Parliament, Ron Brown of the Labor Party, said in London. He said Michael King, an oil engineer from Auchtermuchty in southeastern Scotland, was also fined 3,000 dinars

China is to host an international exposition on defense technology Nov. China is to bost an internanonal exposition on detense technology rov.

1-11, 1986, including displays of armaments and hardware for all military services, the Xinhua press agency reported Thursday.

(AP)

The United States expressed regret Thursday over a North Korean decision to postpone Red Cross-sponsored talks with South Korea because of military exercises Seoul is planning to conduct with U.S.

forces next month. Swedish police reported Thursday that a poison gas leak from a chemical plant was threatening part of the town of Kartskoga, 150 miles (240 kilometers) west of Stockholm. No further details were immediately

available and there were no initial reports of injuries.

LONDON EXPLOSION — Rescue workers searched for survivors Thursday after an apartment-block section was destroyed by a blast at Putney Hill in southwest London. A gas leak is suspected as the cause of the blast in which at least six persons were killed.

#### deficit problem." "It is totally financed by a payroll tax." he said, "and that tax is totally dedicated to that one proparking places await the participants. With telex, cable, telefax, secretarial and banking facilities, business travellers gram. If Social Security's spending were reduced, you could not take will find the answer to their needs. Plus swimming pool, Health Club and two allthat money saved and use it to fund weather, illuminated tennis courts. Yours

some other program in the deficit. It would simply go back into the Social Security trust fund."

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#### First Assembly Since Revolt Is Installed ed to build autumn. Lag. In Nicaragua : formation a romise between ikud i dem

By Stephen Kinzer Yew York Times Service

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MANAGUA - Nicaragua's new National Constituent Assembly has been installed, the first elected body to take office since the Sandinist-led revolution in 1979,

The assembly's 96 representa-tives filed to the podium of a newly redecorated hall on Wednesday to receive their official credentials.

Even among the legislators, however, there was no consensus on whether the new government structure, or the constitution that the assembly must soon write, would be able to improve life for the coun-

ersonally go-The assembly elected Carlos Núñez, a top Sandinist commanduerrilla lead-Tigers of Tata er, as its chairman

hideout wor. |aterall: ded\_1 Mr. Nunez told the assembly that the constitution it is charged with creating will be a "product of the revolution that destroyed the whole political and legal order of the system of exploitation that had ruled in our country since colonial n Lebanon it.

Opposition leaders have declared that they will fight any at-tempt to impose a Marxist-style

They said in interviews Wednesday that they would press for measures to stimulate production by providing financial incentives to the private sector. They said they also would seek changes in the military draft law and an easing of

press censorship. President-elect Daniel Ortega Saavedra, who was to be inaugurated Thursday, has warned Nicaraguans that they face continuing variare and intensifying economic

On Thursday, President Fidel Castro of Cuba arrived in Managua to-attend the inauguration of Mr.



Officers of Nicaragua's new National Assembly are sworn

ported, quoting the government ra-dio. The Voice of Nicaragua said raguan life. that Mr. Ortega was at the airport to greet Mr. Castro.)

Mr. Ortega and the governing aggression will continue being the Sandinist Front will dominate the major factor affecting the life of the elected government, but the opposition holds one-third of the assem-

Opposition representatives have said they would immediately challenge a number of key government devoted to the military. He charac-

"The future may bring many changes," said Clemente Guido, who is one of 14 Conservative Party deputies in the assembly. "Nica-raguans want a Western democracy that will also do justice to the poor. We are going to see if the Sandinist Front will change its mentality and if the opposition will change its Force is the largest armed faction. mentality enough to produce a national consensus.

The three-year Nicaraguan guer-rilla war, which is believed to have costly, the effect of the war is now

President Ronald Reagan

victim who fought back. Mr. Goetz

shot the four youths after they al-legedly surrounded him on a sub-

Each of the four youths had been

Mr. Cabey was arrested in Octo-

Sir Carol Reed, the movie direc-

tion from local players.

Eugene Lyons, 86,

Veteran U.S. Newsman

NEW YORK (NYT) - Eugene

Lyons, 86, one of the first Ameri-

the Soviet Union, died Monday at his home in Manhattan.

Japanese Police Arrest

TOKYO - Japanese police have

captured a suspected terrorist and seized an arms cache belonging to a

leftist group that claimed responsi-

bility for bombing a U.S. consul-

ate, a police spokesman said Thurs-

The arms were discovered in a

raid on a house in southern Japan.

where police captured Kogo Hashi-

sato, 35, who disappeared 15 years

ago while free on bail Mr. Hashisa-

to's radical movement, known as

Chukakuha, claimed responsibility

in Kobe on New Year's Day.

Suspected Terrorist

ber on charges that, using a shot-

way train and asked for \$5.

vice president; Clemente Guido, vice president; Mauricio in. From left: Carlos Núñez, president; Leticia Herrera, Díaz, vice president; and Rafael Solis, secretary.

> tioned in Managua and, according U.S. Missions to Resume Mr. Ortega said in his year-end to the Sandinist newspaper Barrimessage: "During 1985, military aggression will continue being the

cada, the price of shoes has risen to the point where many working people cannot afford them. country. The crisis has grown to the point where urgent measures must ■ Rebels Said to Kill 13

be taken to help us confront it." The Nicaraguan Defense Minis-He said that 40 percent of the try reported two attacks Wednesnational budget in 1985 would be day in which rebels killed 13 civilians and abducted 10 people, terized the war in which Nicaragua including an American nun who later was released unharmed. The is engaged as one of national defense against a mercenary army fi-Associated Press said. nanced and organized by the Unit-

The rebels freed Sister Nancy Donovan, 52, of Waterbury, Connecticut, "apparently because she Sandinist leaders have alleged that the United States is deeply was an American," said Myriam involved in guiding the rebels, of Hooker, a Nicaraguan Embassy which the Nicaraguan Democratic spokeswoman in Washington.

The nun was traveling with more With the government desperatethan a dozen Nicaraguan civilians ly short of cash and with many in a government truck Tuesday afitems unavailable or extremely ternoon when the rebels ambushed several government vehicles near maintained a strong naval presence the town of San Juan de Limay, 84 off both coasts of Central America. taken 5,000 lives during 1984, re- felt more widely than ever

Cigarettes are the latest item in miles (134 kilometers) north of Mashort supply, water is being ra-nagua, the Defense Ministry said.

> The U.S. Navy's biggest ships flag" missions off the coast of Nicaragua that were suspended last summer before the U.S. election. The Washington Post reported

The aircraft carrier Nimitz, with its full air wing of 90 warplanes, left Norfolk, Virginia, on Tuesday and was headed toward the Caribbean coast of Central America, Pentagon officials said Wednesday. The battleship Iowa and its battle group

are to follow in a few weeks. Neither ship was expected to spend more than a few days in the region, but both visits will be "high visibility." Officials of allied Central American countries may be flown out for shipboard visits.

From the summers of 1983 to 1984, the Reagan administration

## Key Part of Sharon Story Was False, Time Concedes During Libel Trial

By Herbert H. Denton Washington Post Service

detail in the February 1983 article portion of Time's article. at issue in Ariel Sharon's \$50-million libel lawsuit was false, but it said it continued to believe the article was substantially true.

followed a review Sunday in Jerusalem of secret Israeli documents viewing the secret papers.

conclusions Mr. Kahan drew in review an Israeli government lawyer over the last 48 hours. salem of secret Israeli documents viewing the secret papers. detailing the actions of Mr. Sharon. Judge Sofaer said he f sacre of Palestinians in Beirut.

Mr. Barr conceded there now "clear and convincing evidence" that the secret documents Sharon, on Sept. 15, 1982, a day before the massacre, had discussed with Christian Phalangist leaders the need for avenging the assassination of Bashir Gemayel. The militia commander and presidentelect of Lebanon had been killed by a bomb on Sept. 14, 1982.

"We're standing by our commitnagazine, said a Time spokesman, Mike Luftman, "but we're not go-ing to discuss what we might do while the case is before the jury.

In order to prove libel, Mr. Sharon must convince the jury that the article not only was false but that it defamed him and was written in a spirit of "actual malice." meaning Time either knew it was false or had serious doubts about its accu-

Supreme Court who headed the ini- The Israeli government did tial inquiry into the massacre. He broadcast, over state radio Monday NEW YORK - Time magazine said that no evidence had been un-morning. Mr. Kahan's responses to has conceded in court that a key covered to support the disputed Judge Sofaer's questions on the content of the secret documents.

In an unusual action Wednesday morning. Judge Abraham D. So- unfair and gave the appearance of faer expelled reporters and specta- impropriety because Time's retors from the courtroom for about sponses were not made public, 100. The admission Wednesday by 10 minutes while the jury heard. He said he had argued this in three Time's lead attorney, Thomas Barr, Time's "reservations" about the or four telephone conversations

Judge Sofaer said he felt comwho then was Israel's defense minister, shortly before the 1982 mas- an agreement he made with the

Israeli government, Several news organizations formally challenged the decision during a brief afternoon hearing in contained no evidence that Mr. court. But Judge Sofaer did not relent and said he would take similar action during a portion of the closing arguments if Israeli officials continue to rebuff his efforts to allow Time's reservations to be made public

Two Israeli lawyers, one repre senting Time and the other Mr. Sharon, were also permitted to exment to make a retraction" in the amine the documents reviewed by Mr. Kahan, But under the terms of an arrangement suggested by Judge Sofaer, the attorneys had to sign an agreement pledging not to reveal what they had seen.

Time's lawyer, through the judge's interventions, was allowed to express his reservations with Mr. Kahan's conclusions to magazine officials and to the court. But the Judge Sofaer, felt its decision al-The review of the documents was lowing Time access to the docuconducted by Yitzhak Kahan, the ments specifically ruled out public former chief justice of the Israeli disclosure of the reservations.

They found that prions caused

#### Researchers Identify Infectious Agents That Transmit Lethal Form of Senility

Los Angeles Times Service

LOS ANGELES — A recently scrapie, a degenerative neurologi-identified class of infectious agents cal disease of sheep. The current that are smaller than viruses has report is the first to show that been found to be the cause of a rare prions can cause a disease in hubut fatal type of human senility. University of California researchers reported in Thursday's edition the New England Journal of

The researchers from the university's Berkeley and San Francisco campuses say they have conclusive evidence that tiny agents, known as prions, cause Creutzfeldt-Jakob disease, a condition that was believed responsible for the death in 1983 of George Balanchine, the

1982 by Dr. David Prusiner, a University of California, San Francisco, neurologist, and his colleagues. Roma

**GIVENCHY** 

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## President Is Critical of Vigilantism

By Howard Kurtz ington Post Service

al Molanca E WASHINGTON - President Ronald Reagan, commenting indialist group, sairectly on the case in which a New pital of Division Yorker shot four teen-agers who happing see. accosted him on the subway, has cautioned against people "taking the law in their own hands."

"Mr. Reagan, asked about the case during his news conference Wednesday night, said he could not comment specifically while the matter was before the courts. or More

neks, an acras he has admit realize that there is a breakdown of civilization if people start taking the law in their own hands. He said that "while we may feel

understanding or sympathy for someone who was tested beyond his control," at the same time "we have to abide by the law and stand for law and order."

He said that "we all can understand the frustration of people who ing in Sin Ito Juli in County are constantly threatened by crime and feel that law and order is not particularly protecting them."

Mr. Reagan noted that the rate of serious crimes in the United States had dropped in the last two

any reduited He said he did not blame police for the crime problem so much as "kind of an artitude" in the structure of the judicial system "in which it seems we got overzealous in protecting criminals' rights and forgot about the victims."

Earlier Wednesday, hospital officials in New York disclosed that one of the four youths shot Dec. 22 had lapsed into a coma.

the haunting theme for the movie a dedicated Socialist and supporter
"The Third Man," starring Orson of the Russian Revolution, serving Welles, died Wednesday following as the U.S. correspondent for Tass for the U.S. correspondent for Tass for the U.S. correspondent for the U.S. corresponde a long illness.

After "The Third Man" became one of the biggest hits of the postwar period, Mr. Karas opened a the first foreign correspondent to the first foreign correspondent for the first foreign correspondent foreign correspondent for the first foreign correspondent foreign correspondent fore Darryl Cabey, 19, was in critical condition and using a respirator to breath, according to a spokesman at St. Vincent's Hospital. Mr. Ca-bey, who was paralyzed from the tavern in Sievering, a suburb of waist down and was the most seri-Vienna, and it became a major tourist attraction. But he closed it spent in the Soviet Union led to his in 1966 because, he said, "the taxes disillusionment with Communism, ously wounded of the four, contracted pneumonia last week. nearly kill me."

The subway shooting, in which tor, discovered Mr. Karas in 1949 during location work in Vienna for "The Third Man." The script was by Graham Greene.

States in 1934 he wrote a denunciation of the Soviet system in the book "Assignment in Utopia."

\*\*Other Deaths:\*

\*\*Dr. Cornelius Osgood. 79. a for
\*\*The Third Man." The script was by Graham Greene. police have charged Bernhard H. Goetz, 37, has prompted an outpouring of public support for the an as a symbol of a crime

#### U.S. Official Urges Aspirin Warnings

New York Times Service WASHINGTON — Margaret M: Heckler, secretary of Health nd statem in its factor in Massa factor in Massa and Human Services, asked aspirin consumers that using aspirm under certain conditions may be associated with the development of Reye's Syndrome, a potentially fatal ail-ment. She asked manufacturers to

voluntarily put warning labels on

"The move was in reaction to a study by the Centers for Discase Control that indicated aspirin given to children soffering from chick-en pox or flu increases the risk they will come down with the syndrome. Symptoms of the ailment include vomiting, fever, convulsions and comes, with death resulting in

maghly a quarter of the cases.

Mrs. Heckler's efforts were criticized as too late and too weak by Dr. Sidney M. Wolfe, the head of the consumer advocate Ralph Nader's Health Research Group. Dr. Wolfe, who had made the study results public, called for steps to require the labeling, rather than for an attack on the U.S. Consulate making it voluntary.

## Contadora Group Agrees on New Text

By Juan M. Vasquez Los Angeles Times Service

PANAMA CITY — The foreign mountable. ministers of the four countries of the Contadora group have ance treaty aimed at ending re-

The foreign ministers called for Peace and Cooperation in Central

peace plan produced in a series of three months. arrested or convicted at least once and each was facing a trial or a hearing on criminal charges at the time of the incident.

gun, he held up three men in the vestibule of a New York City Housing Authority building in the Bronx, stealing their cash and jew-

Anton Karas, Vienna Zitherist, Dies

the zither player who performed as a child. As a young man, he was

Mr. Karas was trained to be a mer professor of anthropology at

locksmith, and his musical career Yale University and a leading

developed by accident. He found scholar of the cultures of the Arctic

an old zither in an attic and became and East Asia, Friday, apparently a virtuoso after receiving instruc- of a heart attack in New Haven,

Connecticut.

Born in Russia, Mr. Lyons came

VIENNA - Anton Karas, 78, with his family to the United States documentary "Number Our

from 1923 to 1927. In 1928, he went

obtain an interview with Stalin.

But the six years Mr. Lyons

and on his return to the United

States in 1934 he wrote a denuncia-

"We will make proposals which we hope will be received sympanour ced agreement on revisions to thetically and accepted by the gova proposed Central American eruments of Central America, said Foreign Minister Bernardo Sepúlveda Amor of Mexico.

two days of discussions, came as a managed in this meeting to crystalsurprise because for the first time it lize a series of proposals with the referred, tentatively, to a signing aim of bringing all the parties closer together.

He cautioned that "our coti another round of talks with region- mism must not be exaggerated al leaders on Feb. 14-15, "to prepare the elements for a conference its suggestions would work because destined to subscribe to the Act of they resulted from a series of prihave held with their Central Ameri-That is the name of the draft can counterparts over the past

negotiations that began on Jan. 10. The principal U.S. allies in the land of Contadora. The island gave and Costa Rica — produced an its name to the group of mediating alternative draft of the peace plan nations -- Colombia, Mexico, Pan- on Oct. 19 and submitted it as a ama and Venezuela - that worked new basis for negotiation. Nicaraout the plan in consultation with gua, which had endorsed the origithe five affected Central American nal Contadora plan drafted in Sep countries: Costa Rica, El Salvador, tember, balked at renegotiating on Honduras, Guatemala and Nicara- the basis of the new version, how-

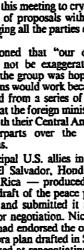
The Contadora diplomats ac-knowledged that "divergent posi-tions which are unresolved" still on some of the main security provi-

U.S. allies in Central America, but tary advisers and the holding of they insisted that none were insur-military maneuvers by foreign armies; the composition and author-ity of a panel that would monitor compliance; the level of armaments that each nation would be allowed

to possess, and the timetable for putting the provisions into effect. The Contadora foreign ministers A declaration issued by the dip-lomats Wednesday, at the end of foreign minister, added, "We have aboard a Panamanian Air Force plane bound for Nicaragua, where they were scheduled to attend the presidential inauguration of Daniel

Ortega Saavedra on Thursday.

#### **GENTLEMAN** 1984 Collections Sale Large Sizes Available Too Boutique · reographer. Prions were first identified in



existed between Nicaragua and the sions: the presence of foreign mili-

Days," on the aging Jews of Venice.

Small Business Administration un-

der President Kennedy, Tuesday in

Alberto Jacometti, 82, a resis-

tance leader in World War II and

former Socialist Party secretary, of

a heart attack Thursday in Novara,

3 Killed in Ecuador Strike

The Associated Press

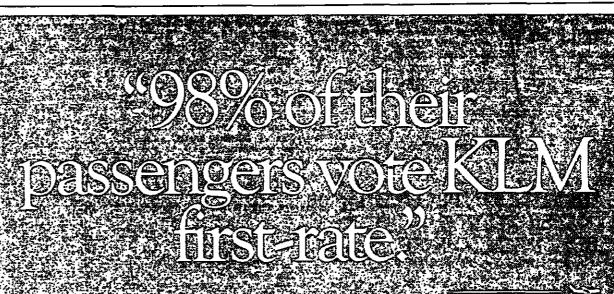
of people demonstrated Wednes-

day throughout Ecuador on the

first day of a two-day general strike against increased gasoline prices. Three people were killed and at

QUITO, Ecuador - Thousands

Alexandria, Virginia.



Sothereis still room: a common covernent!

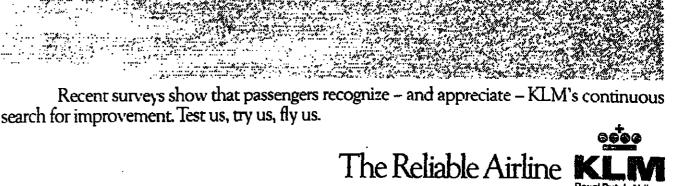
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## **A Modest Step Forward**

It is indisputably better for Americans and Russians to be talking about their nuclear arms race than to be running it in feverish isolation. Having to explain weapons programs reduces the chance of calamitous miscalculation. Talking may also usefully calm — or confirm — mutual suspicions. It preserves hope for restraining the nuclear competition and also for negotiating more reasonably about other issues. So this week's Geneva deal to resume talking, which was a full year in the making, is a modest step forward.

The deal reflects a judgment in both Washington and Moscow that the snarling hostility of recent years incurred even greater costs than ballooning military budgets. It made allies anxious and uncooperative. It distorted domestic politics and budgets. Most dangerously, it sapped the patience of nations that have put off acquiring nuclear arms on the promise that the superpowers will reduce theirs.

Do not, however, be misled by the televised hoopla in Geneva. This Shultz-Gromyko agreement to toss arms control into a new forum implies nothing promising yet about the compatibility of the two governments' objectives, their dedication to the task or their sense of urgency. If they really want to restrain the arms race by agreement, they will have to quickly ban at least certain types of testing. If they do not, and deploy some weapons now available, their diplomats will be merely waving at horses bursting out of the barn.

At the crudest level, the coming discussion may be nothing more than an effort by each side to blame the other for failure. But it could also become a genuine attempt to move be-yond the hostilities produced by Afghanistan, Poland, KAL flight 007, Nicaragua, Cambo-dia and new missile deployments in Europe.

Without significant discussion of arms control, it was becoming ever harder to preserve communication, avoid confrontation and normalize some exchanges of goods, ideas and people. At least a token recognition of the change in climate can be read into the Kremlin's simultaneous decision to let the mother of Anatoli Shcharansky visit him at a labor camp. That is hardly a major concession to decency, but it does suggest that the channels now reopened can be used for intensely human concerns as well as grand strategic debate.

The new agreement offers one other shred of hope: It provides for conducting the separate discussions of space weapons, intercontinental missiles and Euromissiles under a single tent. That means concessions in one area could be traded against those in another. To wait for coordinated progress in all three realms would be yet another way to frustrate final agreement. But interim bargains would be easier if negotiated with three different kinds of chips. The difficult weapons choices are all in the future. That they will be faced, no less made, is

- THE NEW YORK TIMES.

far from clear. But it is at least possible.

# **Heart of the Experiment**

"We need a dynamic, forceful fighter, a guy like Schroeder who wants to live." Those are the words of Dr. William DeVries, the heart surgeon, seeking a third candidate to receive an artificial heart. It is good news that his second patient. William Schroeder, is now enjoying the new year he never expected to see. But in the search for patients it is important not to lose sight of the experiment.

No one would think of letting an experimental drug on the market until it had been adequately tested for safety and efficacy. Unfortunately, no agency exists in America to regulate novel surgical procedures, doubtless because of an assumption that surgeons can be trusted to regulate themselves. But the recent record of heart surgery contains proof to the contrary. After Christiaan Barnard performed the first human heart transplant in 1967, a rash of I-can-do-it-too operations swept through cardiology departments around the world. Only a handful of transplants was needed to

conclude that the technique was premature. Coronary bypass operations have been a gold mine for surgeons for more than a decade. They alone accounted for \$2.5 billion, or nearly I percent, of America's 1982 medical bill, and the number is still rising. Only recently has the success rate of the operation been objectively compared with alternative, nonsurgical treatments - which, for certain coronary dis-

eases, seem to be just as effective. The implant of mechanical hearts is about as experimental an operation as you can get. Each case needs the most careful assessment. How much can life be prolonged and with

Geneva: Hope Enough for Now

A single drop of water falling from an icicle

does not signal a thaw. But it is a better sign

than a sword of solid ice that winter may not

last forever. So was the message that came

Tuesday at the end of the first arms control

talks between the United States and the Soviet

The Geneva talks were "aimed at preventing

an arms race in space and terminating it on

Earth." The results, if any, will come only after

months and years of saber-dancing among

nuclear strategists and technicians who will be

advising the negotiators, each grimly deter-

The bare fact that negotiations are now

beginning does not mean that there is necessarily enough common ground to bring them

to a successful conclusion. There is little chance that [Soviet leaders] will agree to reduc-

tions in their offensive forces with an Ameri-

can administration that is publicly committed

to a new and speculative concept of strategic

stability, and none that they will agree rapidly.

the United States has this week made great

efforts to inform, and perhaps consult, its

European allies on the Geneva meeting. A long

It is, therefore, extremely encouraging that

- The Los Angeles Times.

The world will settle for that, for now,

mined not to let the other get an edge.

Union in more than a year.

what quality? How well do patients adjust to being tethered to a machine? How seriously does the energetic pumping shock other parts of the body? Barney Clark suffered seizures and William Schroeder is recovering from strokes of so far unknown origin. But are answers being argently sought to these questions, or are Dr. DeVries and his hospital taking the operation's success for granted?

Dr. DeVries implanted Barney Clark's heart at the University of Utah Medical Center, an academic environment well suited to the assessment of experimental procedures. Some physicians have criticized the "Roman circus" publicity fostered by the Humana Hospital-Audubon in Louisville, Kentucky, to which Dr. DeVries has moved. More to the point is whether the hospital, which does not specialize in teaching or research, will properly evaluate

what it is trying to pioneer. "No one questions the clinical competence of the cardiac surgical team there," notes Arnold Relman, editor of the New England Journal of Medicine. But he adds that assessment of innovations "is usually best carried out in hospitals that are specially equipped and staffed for clinical investigation."

Several more operations must be done, and each scrupulously evaluated, to decide whether or not the mechanical heart has a niche in medicine. Understandably, Dr. DeVries exulted after the successful replacement of Mr. Schroeder's heart: "I felt I'd been vindicated." But it is the experiment that awaits vindication, not the surgeon.

drawn-out negotiation which may frequently

appear stalled will offer Moscow many oppor-

tunities for divisive propaganda. It will be

essential that intensive alliance consultations

are maintained permanently, partly to counter these divisive dangers and partly to bring the

maximum European influence to bear on an

[American] administration whose negotiating

posture appears, at this stage, to be idealistic

Finally, both sides have shown some will-

ingness to compromise. It is a positive point

that both superpowers want an arms accord.

But as a final treaty on nuclear arms and space

weapons may be years away, no one can pre-

cisely foretell how far both superpowers would

have advanced in space armament technology

or whether an arms race, both on Earth and in

What the talks in Geneva accomplished is

an encouragement for the forces of peace in the whole world. The citizens of our republic

wish the upcoming negotiations all success. It was and remains a basic principle of our policy

that it is better to negotiate 10 times than

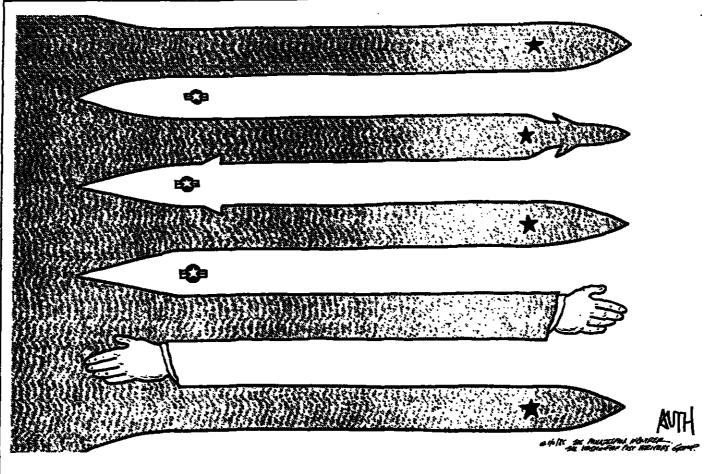
to shoot once. That too is confirmed by the

-- Indonesian Observer (Jakarta).

space, would really have taken place.

--- Financial Times (London).

— THE NEW YORK TIMES.



## After Geneva: To Start With, a Test Ban

WASHINGTON — The arms control talks in Geneva provide the first major news story of 1985. At best, however, the Shultz-Gromyko meeting was only the first in a long series of talks about holding future talks. In the meantime both sides will go on amassing omi-

nous new nuclear arsenals. America is building about five or six nuclear weapons each day to satisfy plans for 17,000 new nuclear weapons by 1992. It is clear that the Soviet Union will keep pace. Both sides are building new strategic missiles, intermediate-range missiles. cruise missiles, bombers, submarines and battlefield weapons.

We are in danger of seeing a re-play of the 1970s, when the United States and the Soviet Union concluded 10 arms control agreements. In the same decade, America added 6,056 weapons to its strategic arsenal aimed at the Soviet Union, which itself added 3,903 weapons aimed at America. Both sides built far faster than they talked.

Time is running out. Two events progress on arms control soon.

By Eugene J. Carroll Jr.

First, the Alaska, the seventh Trident submarine, will go on sea tri-als. That will put the United States over the SALT-2 limit of 1,200 multiple-warhead missiles. Second, signatories of the Nucle-

ar Nonproliferation Treaty will meet in Geneva to review progress by the nuclear powers toward meeting their obligations under Article VI of the treaty. In that article all parties agree "to pursue negotia-tions in good faith on effective measures relating to cessation of the nuclear arms race." Nonnuclear signatories warned in 1980 that they were dissatisfied with the fact that nuclear arsenals were still growing on both sides. If these signatories return in 1985 to find a further acceleration of the nuclear arms buildup, wholesale withdrawals from the treaty are possible, adding new danger to the already perilous

problem of nuclear proliferation. There are other serious time pres-sures on arms control. Sea-launched Also, in the spring the United States will begin a critical phase of testing for its F-15-launched anti-satellite rocket, another system that will be nearly impossible to limit under verifiable terms.

In short, time and technology are rapidly reducing the opportunity for effective arms control agreements to keep weapons out of space as well as to stop the extremely dangerous buildup of superpower weapons and proliferation of nuclear weapons in the Third World.

Talks to talk about future talks will be a facade to cover the inexorable growth of nuclear arsenals. The Reagan administration concedes that the talks are only the beginning of a long and complicated process and that a continued arms buildup is a virtual certainty.

is there not a more constructive approach to arms control today? One practical, achievable and safe measure stands out. The United States should propose a moratori-

Most of the provisions under which the United States, the Soviet Union and Britain would end nuclear testing have already been agreed upon. A test ban could be verified with confidence. An end to testing would put an end to the qualitative aspect of the nuclear arms buildup and would set the stage for an end to new weapons and reductions in old ones. It is the first, essential step toward slowing, stopping and reversing the nuclear arms race.

Above all, a bold American initiative to end nuclear testing would bypass the delays inherent in the present approach. President Rea-gan's commitment to peace would be clear and the burden would be on Moscow to follow his lead. It is impossible to think of any valid reason why America should not stop nuclear testing today, when it has conducted more tests than the rest of the world combined.

The writer, a retired rear admiral, is deputy director of the Center for De-fense Information, a private organiza-tion that analyzes defense policies and spending. He contributed this comment

#### will occur next September that nuclear cruise missiles, still in testum on nuclear testing and early remake it imperative that there be ing by both sides, will pose verificasumption of negotiations on a comspending. He contributed to The New York Times. prehensive nuclear test ban treaty. tion problems when operational.

WASHINGTON - While the outpoining of emergency food to Africa is a worthwhile and dramatic life first step toward saving lives, it is that past aid programs in Africa have that past aid programs in Africa have development agencies — among the made to the might and food to ear?

Africa's development needs a getting buried beneath budget or getting but or getting but

save the continent's stricken people, nor break the cycle of their dependence on imported food for survival. The crucial next step, which must be taken now, is to determine what longterm development aid will best lay the groundwork for the recovery of Africa's environment and agriculture. Its goal should be to help Africans begin feeding themselves.

But reaching that goal will be a long, difficult journey. For one thing, donors cannot agree on the answer to a simple but highly charged question: What kind of long-term development aid best serves Africa? While relief workers, and even East-West tivals, cooperate in Africa's dusty feeding stations, bureaucrats in pin stripes squabble across mahogany tables about budgetary and ideological answers to that question.

The most open, if not contentious, debate involves the World Bank and the Reagan administration, both ma-

This is the first of two articles.

By Jack Shepherd

A Crucial Second Step in Fighting African Hunger

- but then disagreement sets in. institution with 147 members, bases

The World Bank, a multinational its view of the next step on need. It has made Africa its regional priority for the 1980s and has increased its disbursements to the continent by 50 percent - to more than \$1.1 billion this year. It also has called for \$2 billion more in economic assistance for the continent.

The Reagan administration, on the other hand, puts forth an African policy based not on need but on ideology and East-West considerations. Thus, while U.S. aid to Africa increased 40 percent during the last three years, American arms sales and assistance jumped 150 percent. This year, five nations will get more than half of all U.S. economic aid to Afri-Sudan, Kenya, Somalia, Liberia and Zaire - old friends or strategi-

them six loans for Ethiopia that were proposed last year. The administra-tion has refused to increase fiscal 1985 contributions to the World Bank's International Development Association - the "soft loan" window to which Africans, and others, turn for development assistance. The administration is cutting back donations to the International Fund for Agricultural Development, which during the last six years has spent \$400 million to help poor African farmers. Further, the administration is not renewing funding for the International Planned Parenthood Federation, a shockingly myopic move considering Africa's population

growth rate of 3.2 percent. Instead of multinational aid projects, administration officials speak of a strictly American initiative toward Africa based on fræ-market cally placed nations. and growth-oriented policies. But The administration has opposed 50 how does free-market development

bushy-leaved legume, between rows

of plantain. By pruning and spread-

ing flemengia leaves, a farmer could

protect the plantain's fragile roots.

Mr. Wilson found that I hectare

(about 2.5 acres) would support up to

2,500 plantain plants, each able to produce \$5 worth of plantain a year.

The news spread around IITA's research station at Onne; one who

A retired petroleum engineer, he

realized that there was a growing seg-ment of the population that wanted,

and could afford, food delicacies

crew to plow it and plant it with

plantain. Now he is talking about

getting into processing, where profits are bigger. Already, plantain chips,

something like potato chips, are be-

ing sold throughout Nigeria. Mr.

Ebodaghe said he may mill the plan-

tain into a flour to produce a sort of

bread to be sold in health-food stores.

the key to solving Africa's food prob-

lem lies not with commercial farms or billion-dollar projects but in helping the small-holder to produce more

food for himself and his community.

That is why IITA specialists are glad to see more small farmers beginning

to grow plantain as a cash crop.

Cassava a tall, spindly plant, is the

most important carbohydrate for

about 400 million people in the

world. It can grow in very dry condi-

tions. Like the potato, the food part

of the plant is a starchy protuberance

that grows on the root. Africans com-

monly pound it into a meal to make a

Several years ago, IITA began

working on a new variety of cassava

that would mature faster and be more

resistant. The result was a strain

called TMS 572. On test plots, yields

kind of porridge known as gari.

It is increasingly recognized that

He acquired 100 acres and hired a

heard it was Mr. Ebodaghe.

such as plantain.

take place on a continent where one in three people struggle to find shel-Africa's development needs are getting buried beneath budget cuts in internal economic policies, incentives to agricultural producers, population growth, the environment and

During 1985, emergency food aid must stabilize Africa. At the same time, America must help create minimmm conditions for the recovery of Africa's land, agriculture and people. Since Africa is too poor to go it alone, the large donors must immediately resolve their differences and speedily take the next critical step. If they do not, Africa may well become a political, social and economic nightmare by the end of the decade.

The writer, a senior associate at the Carnegie Endowment for International Peace, is author of "The Politics of Starvation." He contributed this comment to The New York Times.

#### and Republican Party ideology. This is not a useful way to deal with change that most come to Africa -

the infrastructure. live without violence.

> Since 1978, Peru, Bolivia, Ecuador and Argentina have retired their generals and held honest elections. The Latin America of Bolivar and Perón, with a small middle class and enormous undereducated proletariat, no longer exists. In its place is a

ly sophisticated working class. Jimmy Carter's crusade for human rights and democracy came at an opportune moment. His rhetoric and activism fed latent emotions that

were at a critical evolutionary stage. But the growing acceptance of democracy does not mean an end to Latin America's problems. Class di-visions are still profound. Inequalities are severe and nearly every country is saddled with debt and

promising. Brazil has taken 20 years to leave the shadow of the 1964 coup led by General Humberto Castelo Branco. It has been a careful and slow process, but one which commands nearly universal support. The Roman Catholic Church has played the most important single role in bringing Brazil to this juncture. It is a very different church from the one that welcomed the 1964 coup. The student and guerrilla uprisings of the 1960s that helped justify the military's crackdown show no sign of a resurgence. Brazil looks poised for a new maturity. If this giant, which has nearly half the continent's population and wealth, can main democratic institutions, the impact on the rest of Latin America will be profound. The days of the caudillo may well be numbered.

#### - Neues Deutschland (East Berlin). FROM OUR JAN. 11 PAGES, 75 AND 50 YEARS AGO

Other Opinion

1910: Tale of a Most Polite Intruder POUGHKEEPSIE, New York - The sound of breaking glass at three o'clock aroused Annie Hansom, cook in the home of O. Bernsom, 54 Montgomery Street. Jumping out of bed she saw a man raise the window and crawl into the room. He struck a match and lighted the gas. Mrs. Hansom confronted him. "Tell me what you want and I'll give it to you, Mr. Robber," she said. "It's funny, but I don't know you," replied the intruder. Blood was streaming from the man's hand where the glass had cut it. "If you don't go I'll call a man who is asleep in the next room," said Mrs. Hansom. "Sorry to have disturbed you," said the man with a bow, "Of course I'll go. I wouldn't offend a lady for the world." He backed away with another bow, opened a door on the back porch and went out.

joint Geneva declaration.

1935: Persians to Become Iranians TEHERAN - The Persians - the only people who can truly claim to be Aryans — will adopt the appellation of Iranians after March 21 this year to emphasize their descent from an ancestry which peopled a large part of Asia and Europe. The change of name from Persia to Iran and from Persians to Iranians was decreed [on Jan. 10]. The government's decision is approved by public opinion, which in recent years has advocated the change on the ground that Persia is only a province of the Shah's territory. This includes the whole of the Iranian plateau, which several centuries before the Christian era was inhabited by the Aryans. Iran is a modern version of the Middle Persian Eran, which in turn is a corruption of the Zend word Airyana, or "land of the Aryans."

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#### By Christopher Matthews

The Ebodaghe Formula: Ingenuity, Good Sense, Sweat

ONNE, Nigeria — A man dressed in brown pin stripes has stopped his late-model Renault on the side of the road, near a field covered with head-high plants. Now we all stand in sudden downpour, listening to Joe Ebodaghe expound on his plans for the future. "I want to get into by-products," he says. "Chips. Health foods for diabetics. Bread maybe." My notebook is getting wet and my

ballpoint pen is seizing up, but I have to admire the enthusiasm of a man who believes he can become a foodgrowing tycoon in a part of the world often thought to be condemned to permanent hunger and dependence on food aid from abroad. The entrepreneurism of Joe Ebo-

daghe, however, is real. It is the other, more hopeful side of an otherwise bleak African agricultural picture. For Mr. Ebodaghe is the beneficiary of a little-noticed international effort to harness biology, plant genetics, technology and common sense to increase the crop output among the world's poorest people.

If farming can be made to pay, the thinking goes, funds (and jobs) will begin flowing to rural areas, invest-ments in the long-neglected agricul-tural sector will increase and food will find its way more efficiently into Africa's urban areas Africa was largely bypassed by the

Green Revolution of the 1960s and 1970s, in which new strains of wheat and rice cultivated with fertilizer, water, chemicals and relatively sophisti-cated farming methods helped farmers in India, Pakistan, Sri Lanka, the Philippines and Indonesia.

Africa lacked water, and its chimate

was severe. Farming technology and agricultural institutions were undeveloped. And, across large parts of the continent, the staple foods were largely unknown to Westerners: cassava, millet, sorghum, fava beans.

In the thick of efforts to redress this situation is the International Institute of Tropical Agriculture, or ITA, in Ibadan, Nigeria, one of 13 international centers around the world funded collectively by the Consultative Group on International Agricultural Research. The research effort is supported by 40 donors. duding 24 governments. Whether money and expertise can

create an agricultural miracle is an open question. Nigeria, where much of IITA's work is concentrated, is not typical of Africa. It has oil money, a prosperous middle class and a fairly developed agricultural structure. Successes in

Nigeria may not be easy to replicate in places where drought and political turnoil are causing terrible hunger. Even in Nigeria, perhaps only one farmer in 100 uses the improved varieties and techniques, and the acreage farmed with new technology and seeds is minuscule. Spreading infor-mation is an upbill battle that must overcome traditional ways, bureau-

cratic hassles and politics. But to demonstrate the possibilities is to provide a start. Plantain, the leafy banana-like plant grown by Mr. Ebodaghe, is not a miracle crop. But until the IITA's George Wilson came along, few Ni-gerian farmers had thought of it as a field crop that could bring in cash. Villagers believed that plantain would grow only near the family's

cooking fire — whose smoke was thought to be beneficial to it. Mr. Wilson, a Jamaican, found that what made plantain thrive was not smoke from the home fire but large quantities of household refuse dumped around the plants, which

Mr. Wilson devised the idea of planting flemengia, a last-growing

were triple those formerly obtained. Today, IITA officials say, several million acres are planted with the new cassava varieties. One of those who heard about TMS 572 was Joseph Okunola. Eight years ago he was farming less than three acres and barely surviving. But when he began using IITA varieties his output in-

creased. He was able to demonstrate

to viliage leaders that he would be

able to farm productively more of the village's communally owned land. Mr. Okunola now farms more than 750 acres, two-thirds of it in cassava, and employs 17 people. He is buying a tractor and is in the market for some new wives, a symbol of prosperity among Nigeria's Moslems

The writer recently traveled to Africa on a grant from the International Fund for Agricultural Development. He contributed this comment to The Washington Post.

#### LETTER TO THE EDITOR

Stern and the Diaries

Regarding "Hitler Diaries Trial Puts Spotlight on Stern Publisher" (Jan. 8) by James M. Markham: As chairman of the Gruner & Jahr

publishing group, I must correct the following statement: "Mr. Schulte-Hillen said that neither Rupert Murdoch, the owner of the Times of London. nor representatives of Newsweek magazine had worried about the problematic copyright situtions to serialize the diaries. 'The problems were over money,' he said,"

What I did say was that we talked about the copyright situation with Rupert Murdoch of The Times and Mark Edmiston of Newsweek, We explained to them that the legal position was complicated but that we

were convinced that we had the copy-right. We told them, in effect, that we knew we were on thin ice, but we thought we could skate on it.

The representatives of Newsweek and The Times decided to bring in a German lawyer whom they trusted. This lawyer could not be there before the following day. So both partles agreed that the copyright situation should be discussed the next day when the lawyer was present. when the lawyer was present.

We continued the negotiations under the assumption that the copyright situation would not be a problem. Then the negotiations came to a halt because of the money question. Therefore a detailed discussion on the copyright situation did not take place the next morning.

GERD SCHULTE-HILLEN

No Tears
For Bygone
Caudillos

By Jones

By Jonathan Power

TONDON - It has been a long, painful road. But on Tuesday, Brazil will complete its return to democracy when a civilian president is chosen by the electoral college. Overwhelmingly, South America has become democratic. Yet when President Jimmy Carter came to office in 1977, only Venezuela. Colombia and Suriname had democratic regimes.

What has happened to the long tradition of the caudillo, the strongarmed dictator? Is this not just one more pause in Latin America's lengthy pattern of seesaw politics in which democracy is only an interlude between coups? Among those who will argue that case is Glen Desly. In an article in Foreign Policy, he decries those who try to foist Western democratic concepts on an unwilling Latin American tradition:

"In Latin American minds," he writes, "the vision of freely competing factions all too often seems a choice between chaos and privilege. Latin Americans maintain that union comes from unity, not from diversity. Their political beliefs are based on the corporatist medieval and Renaissance political theory that predated the contractarian thought of Locke."

For observers such as Mr. Dealy, governments — whether of the right, center or left - will be marked by an urge not to balance competing eenters of power, but either "to integrate or to eliminate them in the name of collective harmony."

There is, it must be conceded, historical evidence for this view. The Argentine dictator Juan Perón talked the society of the future, which will be a perfect harmony wherein no discordant note is heard." This echoed Simón Bolívar's famous speech in Colombia in 1819: "Unity, unity, unity must be the motto of all things. The blood of our citizens is varied: Let it be mixed for the sake of unity. Our constitution has divided the powers of government: Let them be bound together to secure unity." The left has talked the same way, whether it be Fidel Castro, the Sandinists or the Salvadoran insurgents. "We have set out fully aware of what we are doing, with firm steps, on the road to the monolithic unity of all people," said Salvador Cayetano Carpio, the late Salvadoran guerrilla leader. Historians of this school point to

the Mexican constitution of 1917. This was the first explicit adoption of a nationalistic, centralized government in Central or South America. It ended the 19th-century effort to integrate the egalitarian-based theories of the French and North American revolutions. This constitution, and Mexican practice, have been regarded as Latin America's ideal — a strong but relatively benign governiment with major interest groups sub-

sumed in a corporate whole. All this is true, but only half the picture. Chile and Uruguay both sustained 50 years of uninterrupted democracy in this century. Costa Rica has been democratic since World War II. And the traveler in today's Latin America encounters a desire for a new political maturity, for a pluralistic approach that will enable even profoundly divided societies to

Mexico's last nationwide election, in 1982, was the first that gave opposition parties a reasonably fair run.

growing middle class and increasing-

Amilaine's Drive Source

deep-seated structural problems.

The omens for Brazil look more

International Herald Tribune.

# Thailand and Vietnam Setting Up DMZ on Part 108 Of Cambodian Border

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BAN SANGAE, Thailand -Thailand and Vietnam have agreed to set up a demilitarized zone along part of the Thai-Cambodian border occupied by their troops, a Thai general said Thursday. Major General Salya Sriphen,

commander of Thailand's Eastern Task Force, said that a strip 20 meters (22 yards) wide down each ratic regime, ed to the le side of the frontier near Ampil, Cambodia, "will be our DMZ." . Victnamese officers agreed to the DMZ when they decided Thursday

illo, the strong his not just a tring a mental secsus point is only an line to pull back from a confrontation with Thai forces, he said. Among inc.

"We just want to avoid any possibility of our territory being in dispute," General Salya said.

"Everything was put calmly and peacefully" to the Vietnamese, he said. General Salya insisted that four rounds of talks Wednesday f freely compe often seem and Thursday between Thai and Vietnamese officers at the frontier did not constitute negotiations.

General Salya said the Vietnamese admitted that they were misinformed about where the border was

The Vietnamese soldiers who

captured the Ampil base from guerrillas Tuesday claimed Wednesday that Cambodian territory extended to the eastern side of a Thai anti-tank ditch. The Thais insisted that the ditch was dug well inside their border.

Officers from the two sides conferred at a bridge spanning the ditch on the main route into Ampil. General Salya said the Vietnamese had cleared out of an area two kilometers long, running northsouth along the ditch, and 500 me-

ters to the east toward Cambodia. Once the Vietnamese moved back Thursday, Thai soldiers started placing orange flags and other markers on the boundary, General Salya said.

The tense atmosphere at Ban Sangae on Wednesday, when Thai troops were on full alert, had changed completely by midday Thursday. Thai soldiers lounged on top of the ditch away from their

Military sources said sporadic fighting continued Thursday at several points along the border, but no major clashes were reported. General Salya did not refer to Sihanouk in Pyongyang allegations Wednesday by the su-



Lieutenant General Pichitr Kullavanijaya, the supreme commander in Thailand, talks to Cambodian refugee children in a camp inside Thai territory near Ampil, Cambodia.

other intrusions as deep as two kilometers had been made into Thai territory after the fall of Ampil.

The Chinese press agency report- Korean capital saying that Prince one of his residences in exile.

preme commander, Lieutenant ed Thursday that a Cambodian re- Sihanouk's entourage was greeted General Pichitr Kullavanijaya that sistance leader. Prince Norodom by the North Korean vice presi-Sihanouk, arrived Thursday in Pyongyang. North Korea, by train The Associated Press quoted a

dent, Li Jong Ok, and the deputy prime minister. Chong Jun Gi. The report gave no indication of how long the prince planned to stay in Chinese dispatch from the North Pyongyang, where he maintains

## Egypt Asks U.S. for \$1 Billion More In Economic, Arms Aid for Fiscal '86

By David B. Ottaway Washington Post Service

CAIRO — Egypt has asked the United States for an increase in economic and military assistance of almost \$1 billion for the 1986 fiscal year, according to Prime Minister Kamal Hassan Ali.

In an interview. Mr. Ali said that Egypt was counting upon increased U.S. aid to offset an expected decline this year in income from oil sales, remittances from Egyptians working abroad and from tourism.

Egypt earned about \$2.8 billion in oil sales and \$3.4 billion in remittances in its 1983-84 fiscal year. which ended in June. But the oil glut and the end to the economic boom in the Gulf states is expected to cut into these sources of earnings substantially in the coming year. Mr. Ali indicated that the more

than 40-percent increase in Egypt's aid request would be one of the main issues raised by President Hosni Mubarak when he goes to Washington for talks with President Ronald Reagan in early March.

Egypt is getting about \$1 billion in economic aid and \$1.2 billion in military assistance during the cur-rent U.S. fiscal year, all of it for the first time in the form of grants.

Mr. Ali said Egypt was asking for \$1.2 billion in economic assis-tance, \$250 million for grain im-ports and \$1.7 billion in military aid. This would mean a total aid request of \$3.15 billion, or \$950 million more, for the 1986 U.S. fiscal year, which begins Oct. 1. In comparison, Israel has asked

for \$4.05 billion in economic and military aid for fiscal 1986 plus an additional \$800 million in emergency assistance this year. It is al ready earmarked to get \$2.6 billion.

The two Middle East nations have become increasingly dependent economically on the United two largest recipients of U.S. aid anywhere in the world. In addition, both now receive their economic and military assistance in pure

Mr. Ali said Egypt was determined to continue with the program of economic reforms it has begun and to stick to its policy of progressively reducing government subsidies for basic food items that last year cost it nearly \$3 billion.

He said that as of Jan. 15 the price of bread would be doubled on 80 percent of Egypt's daily condoes not mean that I can or will be sumption, saving the government blind to injustice in South Africa," an estimated \$723 million in subsi-Mr. Kennedy said, adding that it dies for that item alone and 600,000 was a transparent distortion to tons of wheat and 300,000 tons of

> He was apparently referring to a government plan to replace the

down on a combat mission in sup-

Mr. Jackson has just returned from Rome, where he met with

Pope John Paul II, and London.

where he met with the Reverend

Robert Runcie, the archbishop of

Canterbury. Mr. Jackson urged the

pope to visit South Africa and called for "a more just society"

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measure that aiready has been partially implemented. Bread is so cheap in the country that Egyptians use it even to feed their arimals. Mr. Ali said he hoped the growing government deficit, which ers' remittances, tourism and the reached \$6 billion during Egypt's 1983-84 fiscal year and was scheduled to hit \$6.5 billion this year. still maintaining the official rate of could be mostly eliminated by the 84 cents to the pound in calculating

He also expressed cautious optimism about the success of the measures announced last week establishing for the first time a partial floating exchange rate for the Egyptian pound and greater state control over the thriving "free mar-S3 billion annually outside the reg- the black market.

one-penny flat bread — the staple ular banking system — about a of the lower classes - with a two-third of the total in circulation. The new rate, fixed daily by a

penny better quality version, a board of state and private bank representatives, has initially set the value of the pound at about 80 to 81 U.S. cents. This applies, however, only to three activities - workimports of both the private and the state sectors. The government is end of 1985 through cuts in food, other transactions and refusing to electricity and oil subsidies and the call the new floating rate a devaluation of the pound.

new taxes and fees announced last The old "free market" rate in pounds, which had reached 731/2 cents to the pound, has temporarily risen to about 79 cents to the pound, and many private dealers have gone out of business.

"There is a now a hesitation in the black market at least," said Mr. ket" in dollars. The market handles Ali, and the new system "will stop

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## Exile Plans To Return To Philippines

MANUA - The acting chief of the Philippine armed forces agreed Thursday to provide security for an opposition leader returning home from more than three years of selfimposed exile in the United States.

Former Senator Jovito Salonga, 62, facing possible arrest on subversion charges in connection with a series of bombings in Manila in 1980, is scheduled to return to Manila on Jan. 21.

-Aides to Mr. Salonga said they wanted to avoid any possible at-tempt on the senator's life. Former Senator Benigno S. Aquino Jr. was shot to death at Manila International Airport upon his return on Aug. 21, 1983, from a similar period of exile in the United States.

A civilian commission subsequently concluded that Mr. Aquino was killed by one of his military

The government had warned Mr. Aquino against returning, citing alleged assassination plots, but staterun television has said that "there is no known threat to Salonga's life." Lieutenant General Fidel Ramos, the acting military chief, who replaced General Fabian Ver pending resolution of the Aquino case, met with Mr. Salonga's aides at

military headquarters to discuss se-

The aides proposed six steps to ensure Mr. Salonga's safety, inchiding the presence of senior military escorts and opposition tepre-sentatives. They also asked for full

General Ramos said he had assembled senior staff officers to that he was not afraid of being regime."

By James M. Markham

New York Times Service
SAARBRUCKEN, West Ges-

many — The man who would lead

West Germany out of NATO has

borrowed one of his best lines from

Ronald Reagan's 1980 election

"My question is simple." Oskar Lafontaine told his audience as he

stood behind a mistletoe-draped

lectern of the Bliesransbach Sports

Association. "Are people better off

or not? The government boasts of

its success. If this successful gov-

erument continues its policies for

another four years, we will have

100,000 unemployed instead of

His 100-odd listeners in the

drafty hall, gnarled men in leather

jackets and tough-looking women,

were mostly blue-collar workers,

members of the Social Democratic

Party and fans of Mr. Lafontaine,

the 41-year-old mayor of Saar-

So they laughed at Mr. Lafon-

taine's sallies at the Saarland's col-

orless Christian Democratic pre-

mier. "Ask outside the Saar who

Werner Zeyer is," he said. "They

think he may be a fullback on a

And they clapped when Mr. La-fontaine called for nationalizing

the mammoth, nearly bankrupt

Arbed steel works, the lifeblood of

The mayor has a soft, oval face,

evocative of a cherubic Napoleon.

He is a riveting speaker and ser-

monizer, maybe the best the Social

Democrats have had since Helmut

Schmidt, the former chancellor,

withdrew from politics. So he could

lead the Bliesransbach Sports As-

sociation into deeper waters, into making a connection between the

crisis of West Germany's smoke-

"When NATO needs a billion, it

stack belt and military spending.

gets it overnight," he said sarcasti-

half warplanes he said job training could be provided to memployed

young people. The U.S. economic

boom, he said, is being fucled by

money fleeing Western Europe and

by exploitation of the Third World.

cally. For the price of one and a

second-division soccer team."



Former Senator Jovito Salonga, left, talks to Heberson Alvarez, a Philippine dissident, at a New York farewell.

Saar Mayor Campaigns Against U.S. and NATO

Lafontaine's Drive Seen as Aiming at Leadership of German Social Democrats

time Mr. Salonga arrives at the air- Mr. Aquino. port until he reaches his residence.

President Ferdinand E. Marcos call tenn in 1987.

The former senator was held uncharges against him, but was allowed to leave for medical treat-

ment in the United States.

Oskar Lafontaine

weapons as Germany," said Mr.

Lafontaine, leaning forward on the

lectern and looking angry. "The

first things that have to leave Ger-

many are the atomic weapons. It is

intolerable for a foreign power to

have control over atomic weapons

for an election that will be held

March 10 in the Saarland, an in-

dustrialized border state with only

To govern the Saarland, howev-

strike a coalition with the Greens, a

become a third force in West Ger-

man politics. So far, however, the

Greens have rejected the possibility

"A victory here by the Social Democrats and the Greens would

be the first signal for the Federal

Republic's departure from

NATO," said Horst Rehberger, 46,

the state's minister for economic

affairs and a local leader of the

of such a state coalition.

Free Democrats.

Mr. Lafontaine is running hard

on our territory."

1.1 million inhabitants.

draw up plans to "provide the nec- killed because he was not a "formiessary security measures" from the dable political personality" like

Asked if he had taken any pre-Mr. Salonga, a member of the cautionary measures, Mr. Salonga
Liberal Party, is regarded as a possible presidential candidate should and some foreign journalists

The black leader's supporters waved banners saying, "We welsable presidential candidate should and some foreign journalists curity arrangements for the sena- an election before the end of his flight to Manila from Hong Kong, the last leg of his homecoming trip.

"I think an additional factor of der house arrest in 1980 pending safety in the case of my return." he the resolution of subversion said, "is that it would really be the height of stupidity for the Marcos regime to commit another act of barbarism and exacerbate the very Mr. Salonga said in New York severe crisis that now besets the

in West Germany helped under-

On the stump in the Saarland, a

conservative, heavily Roman Cath-

olic state, the Jesuit-educated Mr.

Lafontaine steers clear of appeals

he has made elsewhere for one-

sided disarmament, draft-dodging as "a moral duty in the nuclear

age" and a general strike against

Jürgen Domes, a political scien-

tist, says Mr. Lafontaine is trying

to assemble a coalition of young

ed students and dropouts and blue-

collar workers. To insure the third

element of this coalition, the mayor

needs a solution - or needs to

sound as if he had a solution - for

the Arbed steel plant, a company

whose ownership in Luxembourg

has cut its work force from 29,460

uddle-class voters, Green-orient-

American bases.

10 14,430.

largest tribe, told Senator Edward which is anti-American, urged Mr. M. Kennedy on Thursday that Kennedy to go home. pulling U.S. investment out of South Africa to protest the coun-

blacks more than the ruling white "It is no use doing things just in order to salve consciences," Chief Gatsha Buthelezi said in a statement at the start of his talks with Mr. Kennedy, a Massachusetts before criticizing South Africa, Democrat. "To exert pressures Reuters reported from Cape Town. which do more harm to the oppressed than to the oppressors is

madness." "No one has proved to us that the suffering which will ensue within the black community as a result of disinvestment will actually force the regime to effect the fundamental changes all of us are clamoring for," he added.

ests in South Africa.

planned to accompany him on his South Africa provided they advance justice for blacks," and "Disinvestment is not supported by black South Africans.

> Mr. Kennedy arrived in South Africa on Saturday for a fact-finding tour before the issue of economic sanctions against South Africa comes up in Congress this year. The incident marked the fourth time that Mr. Kennedy has encoun-

Bonn's generosity toward the Saar

lights would have already gone out

himself," Mr. Zeyer said as he took a break from a budget debate. "He

has been systematically preparing

the alliance with the Greens for

"Lafontaine is dangerous for us," said Hans-Georg Schudell, a leader of the Greens, who acknowl-

edged that Mr. Lafontaine's posi-

tions on military matters and envi-

ronmental protection could win

votes from Greens. "But he will be

in the Saar," said Mr. Zeyer.

"Without Helmut Kohl, the

"Lafontaine does not believe it

will wither.

#### To Support Investment DURBAN, South Africa - The his visit. The other protests, by a leader of the Zulus, South Africa's black-consciousness organization

■ Kennedy Rebuts R.F. Botha ry's racial policies would hurt

While the two men met privately, more than 200 members of Mr. Buthelezi's lnkatha Party demonstrated outside, welcoming Mr. Kennedy but opposing any moves to reduce American business inter-

#### States since they signed a peace Mr. Kennedy struck back Thurstreaty in 1979 and are by far the

day at Foreign Minister R.F. Botha, who had said the senator was portraying a distorted view of the country and that he should solve problems of poverty and racial discrimination in the United States grants instead of loans.

The senator said that Mr. Botha's reaction - seeking to change the subject - was "all too typical of the government's attitude toward all criticism."

"That I do oppose injustice in my own land, wherever it occurs. compare the condition of blacks in flour annually. the United States with those in South Africa.

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## The black leader's supporters waved banners saying, "We well Jackson Asked to Help Rescue Ethiopian Jews

By James R. Dickenson

Washington Post Service
WASHINGTON — Mayor Teddy Kollek of Jerusalem has asked port of Lebanese troops. the Reverend Jesse L. Jackson to try to persuade the governments of Ethiopia and Sudan to allow Ethiopian Jews in those countries to reume their immigration to Israel.

The mayor first made the request Tuesday in a telegram, then called Mr. Jackson, a civil rights leader and a 1984 presidential candidate, in Washington on Wednesday.

Mr. Jackson made preliminary calls to the Ethiopian and Sudanese embassies Wednesday to schedule meetings with officials, a spokes man for Mr. Jackson said.

mine Chancellor Helmut Schmidt's proval of Chancellor Helmut Social Democratic government. Kohl's conservative coalition in Challenging Mr. Schmidt's insis-tence on Bonn's "reliability" and Saar government have pumped "Reverend Jackson is trying to determine what Mayor Kollek wants him to do and to determine "duty" to the North Atlantic Trea- more than \$1 billion into Arbed to ty Organization. Mr. Lafontaine stave off a bankruptcy that might the feasibility of getting involved, said these were qualities needed to run a concentration camp.

stave off a bankruptcy that might the feasibility of getting involved, but of said the spokesman, Lamond Godwin. "We haven't sat down with anyone; we are arranging meetings. One of the Christian Democrats' Some of the embassy officials that most powerful election arguments he needs to talk to are out of town is that if Mr. Lafontaine wins,

but should be back in a day or so." Reportedly, 7,000 to 10,000 Ethiopian Jews have been airlifted from idan to Israel, with an estimated 10,000 to 12,000 still in Ethiopia and other countries.

The airlift from Sudan was suspended last weekend, reportedly because news of it was leaked and Sudan feared that its cooperation in the covert operation would open it to criticism from Ethiopia and Arab nations hostile to Israel. Although Sudan does not formally recognize Israel, it allowed Ethiopian Jews who reached its borders to be airlifted to European cities and then to Israel, reportedly at the

behest of the United States. A spokesman for the Israeli Embassy in Washington declined to comment Wednesday except to say: "Where humanitarian questions are involved, we welcome any help. It is worthwhile to try any

In his telegram to Mr. Jackson, Mayor Kollek said: "Knowing your deep humanitarian convictions, permit me to suggest you approach the Sudanese govern-ment to permit the black Ethiopian Jews who have reached there, and the Ethiopian government to permit those that are still in Ethiopia to join their families in Israel. The blessings of these people will be your greatest possible reward." A year ago, Mr. Jackson suc-The police action came amid ceeded in persuading Syria to re-

> Turks to Study Bribe Charge Rewers

ANKARA - The Turkish Parliament decided Thursday to investigate charges that Ismail Ozdaglar, There is no country that is so battle against the deployment of of Dr. O'Shea, have been indicted after Christmas that bring thoustuffed with atomic and chemical American medium-range missiles on similar charges. Another four sands of shoppers into big cities. a bribe from a shipping company.

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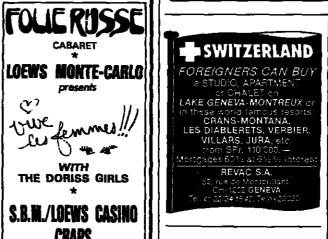
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#### Although the Saarland is small, the election is important. If Mr. British Charge an Irish Psychiatrist Lafontaine succeeds in becoming the state's first Social Democratic premier, he will have a shot at lead-With Conspiring to Cause Explosion ing the party in the 1987 national

alize Arbed as unrealistic because Mr. Schudell said.

Many industry experts regard a lot different in power than he is in

Mr. Lalontaine's pledge to nation- the opposition - not as radical."

LIVERPOOL, England - Mager, he would probably have to leftist, anti-nuclear party which has O'Shea, who is charged with conspiring to cause an explosion in

Dr. O'Shea, 65, was arrested Sat-Christmas vacation with her family She was held for four days under

the Prevention of Terrorism Act before being charged. Magistrates in Liverpool ordered her held for another eight days.
Four other men, including Peter Two years ago, Mr. Lafontaine's Lynch, said to be a longtime friend

holidays on suspicion of terrorist istrates refused bail Thursday to an offenses were released or fined for Irish-born psychiatrist, Dr. Maire giving false names to the police.

long to an Irish organization in Britain that is lobbying for the release of convicted Irish Republican urday when she returned from a Army bombers jailed in England.

> bomb blitz of English cities over the holidays. Press reports said that the police also seized materials, believed to be

men detained over the Christmas Dr. O'Shea and Mr. Lynch be-

fears that the IRA might mount a

explosives, that were to be used in a bombing campaign during the sales

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**BO DEREK'S DECOLLETAGE** 

Lord Tennyson's classic lines: "Ring out the old, ring in the new, ring out the false, ring in the true," have relevancy even in milieus as non-poetic as Wall Street. In late July, 1982, while the DOW was drooping under 800, our analysts defied prevailing opinion, stating "the Dull Will. TOUCH 1,000, BEFORE HITTING 750". On August 9th, 1982, BARRON'S, in mirroring the malaise on the "Street", mused "The market seems to be saying it's seen the future and it doesn't work". The rest is history; the Bull rampaged to a January 4, 1984, high of 1286. Joseph Granville, who had, in November, 1982, envisioned the Dow "collapsing under 650" was among the prophets of doorn who hid behind a Maginot Line of semantics to justify their myopia.

Interest rates were high and, to the consensus, headed higher. CGR balked, stating that the Prime Rate would plunge lower than Bo Derek's decolletage. Now that the Dow has eased, the "Crowd" is cringing, measured by prophets of doom; the same species who, at \$800 an ounce, urged investors to hoard precious metals, antique Chinese commodes and other collectibles;

awaiting a fiscal Apocatypse.

The world has not writed; Visigoths have not stormed the Crazy Horse Saloon in Paris; Blue Birds are still flying over the white cliffs of Dover.

Our forthcoming report discusses why the DOW will vault over 1500; why the "Power Eliter relishes temporary, downside, speams, corrections that enable them to buy into weakness

ultimately selling into strength, defying the manic-depressive behavior of most investors.

In addition, CGR focuses upon emerging equities with the dynamics to mature into prominence, as did a recently recommended "junior" oil that gushed from \$2 to \$16, before a 4-1 split, as the

F.P.S. Financial Planning Services by

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**Prices Rise Sharply on NYSE** M-1 Falls \$500 Million

NEW YORK - Prices on the New York Stock Exchange recorded their best gains since mid-December on Thursday as Wall Street's belated New Year's rally continued through its fourth straight session.

Analysts said the gain drew much of its mo-

Dow Jones Averages

**NYSE Digries** 

mentum from comments by Chairman Paul A. Volcker of the Federal Reserve that seemed to indicate his willingness to ease credit conditions

The Dow Jones average of 30 industrials climbed 20.76 to 1,233.50, bringing its gain for the past four sessions to 38.54 points. In addition to being the market's best day since the Dow Jones industrials rose 34.78 points on Dec. 18, it was the busiest of 1985 to date. Volume reached 124.68 million shares, up from 99.23 million Wednesday.

This week's gains have more than offset a drop of 26.71 points in the Dow over the first three sessions of 1985. In effect, the market waited until hopes had faded for a rally to start off the new year before staging one.

In the daily tally on the Big Board, advancing

issues outnumbered declines by more than 3 to 1. The exchange's composite index jumped 1.69 to 97.13.

The upswing in stock prices has been attrib-uted largely to falling interest rates and hopes for some further easing of the Federal Reserve's Rates backed up a bit in the credit markets Thursday as investors awaited the Fed's weekly

figures on the money supply, issued after the But stock traders apparently focused on news

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NEW YORK — The U.S. basic money supply, known as M-1, fell \$500 million in the final week of 1984, declining to a seasonally adjusted \$557.2 billion from a revised \$557.7 billion the previous week, the Federal Reserve Board said

The Associated Press

Thursday. The previous week's figure originally was reported as \$557.6 billion. reports about Mr. Volcker, who said in a luncheon speech that he believed that continued progress was being made against inflation. Wall Streeters evidently took that as a signal

of Mr. Volcker's willingness to consider relax-ing credit conditions in the future. Blue chips leading the market higher included International Business Machines, up 3% at 123%; American Telephone & Telegraph, up % at 20%; General Motors, up 2% at 79%, and

Ford Motor, up 14 at 46.
Ford raised its quarterly dividend from 40 to 50 cents a share. AT&T reached its highest levels since late 1983, shortly after it began trading separately from the seven regional companies that were divested in the breakup of the Bell System.

Bank stocks were strong as Chemical New York and Bank of New York reported higher fourth-quarter profits. Chemical rose 1% to 35%; Bank of New York % to 36%; Citicorp 2% to 39%; J.P. Morgan 1% to 80%, and Chase Manhattan 1½ to 48½.

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# Homogenizing the World's Orchestras

by Will Crutchfield

EW YORK - Want to know how they play Dvorak in Prague? Or in Rotterdam, or Denver? Curious to hear how Beethoven fares these days in Cincinnati or Cleveland, how Mahler is making out in Israel and Los ngeles, what sort of Bruckner Parisians are getting (and whether it affects their Ravel)? Wondering how the string players stack up in Toronto and Montreal?

You can learn all this and much, much proper this season at Carnegie and Avery nonic ensembles and at least half as many chamber orchestras will converge on New York from Salzburg, Stockholm, Poland, Ettsburgh, Rome, Rochester, the north of ingland and of France, and points around

But to a depressing and puzzling extent the answers to all those questions might be "Pretty much the same as in New York." Or Just like whatever you heard over the radio this morning." The world's most celebrated orchestras — Philadelphia, Vienna, Amsterdam, Berlin and the comparable elite — have Jong made extended tours, often internationaf ones, year after year; the last two decades have seen a surge in travel by the orchestras of smaller cities, ensembles without immediate name recognition outside the profession. without star-conductor identification. But at The very moment the exchange of orchestras n nations is reaching its busiest phase to date, that exchange may be well on its way

to becoming artistically irrelevant as the differences between one orchestra and another olur and threaten to vanish.

National and regional differences in orchestral sound are as old as the orchestra itself; they arose and reinforced themselves naturally, like regional accents or figures of speech. Idiosyncratic differences within one nation — special identifying sound traits belonging to a particular orchestra — are as old as the age of the Romantic virtuoso conductor, the maestro who would meld a disparate body of 100 or so players into a pliable instrument for his personal vision of music. (This has been especially true in the United States, whose symphonic traditions have historically been imported in the persons of European music directors.) Both kinds of distinctiveness are fading today, and many in the musical world seem to want them to.

The distinctiveness as it once existed can be sampled on an enormous number of re-cordings. RCA issued some years ago a fascinating album dedicated to the man probably most associated with sound for sound's sake in our century. "The Stokowski Sound," it is called, and it comprises recordings of Dvo-rak's "New World" Symphony led by Leo-pold Stokowski in 1927 with the Philadelphia Orchestra that he had been conducting for 15 years, and in 1973 with the New Philharmonia Orchestra of London.

In the slow movement of the earlier recording, there is an utterly extraordinary halo of lush, quietly resonant string sound, bound together by the gentle connection between notes called portumento. It sounds at times absolutely vocal, as though a wordless chorus were ooh-ing along in an aristocratic version of Hollywood style backups. There is nothing quite like it on the 1973 version, romantic and old-fashioned as Stokowski may have seemed to his younger contemporaries by then. What those old Victor microphones caught was in an essential sense not the Stokowski Sound but the Philadelphia Sound: Stokowski may have shaped it over years of meticulous rehearsal, but he did not carry it in his briefcase. It became a feature and a property not of the conductor but of the ensemble. The Philadelphia playing later under Eugene Ormandy has more of it than the New Philharmonia under Sto-

F course part of this contrast is a matter of then versus now, of generational shifts in music-making. But that is far from being all of it. Today's Philadelphia, London, Paris, Rome and New York orchestras are similar in sound to a degree that simply did not exist in 1927. A random example: Igor Stravinsky recorded his Capriccio for Piano and Orchestra in 1934 with the Orchestre des Concerts Straram conducted by Ernest Ansermet, and in the same year performed it with the Danish Radio Symphony under Nicolai Malko. The archival tape from Copenhagen differs from the recording not just in the relatively ragged execution, but in the striking absence of a sound that had seemed almost a part of the music itself, namely the sassy, nasal, brilliant sound of French woodwind playing.

That sound, today all but extinct, is one of the most straightforward examples of what has been happening over the past few de-cades. As late as 1959 the wind playing of the Orchestre National de la Radiodiffusion Française, under Sir Thomas Beecham in Franck's D minor Symphony, was distinctly French: compact, pungent tone, with a whining plaint that immediately identifies itself as Gallic in the slow movement. (That it is once again the orchestra's sound rather than the conductor's may be confirmed by sampling Beecham's British recording of the work.) Conversely, a French conductor like Pierre Monteux could lead a beautifully shaped interpretation with the Chicago Symphony in 1961, but no, the sound is not French. Any more than it was German when a French orchestra played Wagner (though its French colors might cast an intriguing alternative light), or Italian when the Vienna Philharmonic played Verdi (though its cool sensuousness might lend a special beauty in an unsuspected place).

But to make such comparisons in modern recordings is a sobering experience. In the Franck, for instance, you can try the Or-chestre National de France playing under Leonard Bernstein, the Orchestre de Paris under Herbert von Karajan or Daniel Barenboim, or the young French players of the Orchestre de Bordeaux-Aquitaine, comparing them with any number of foreign recordings, and hear more or less the same neutral. rounded, un-nasal, un-French tone. One under such guests as did come. Shortly bemight also try Carlo Maria Giulini's new Trovatore" recording, comparing today's Santa Cecilia Orchestra first with the singing warruth of an Italian band from the days of Giulini's childhood and then with any modern London orchestra. Differences in congeneration. It is not at all unusual for a star ductors' tempos, in certain aspects of phrasing and dynamics, yes, certainly - but in the U.S. orchestra, one in Europe, and a summer

sound itself and the style of playing, not

What happened? In fact, many conductors have in effect worked toward this standardization. Leonard Bernstein, in an interview last season: "I'm not interested in baving an orchestra sound like itself. I want it to sound like the composer. That was my greatest pride with the New York Philharmonic — that they could switch on a dime from Haydn, to Ravel, to Stravinsky, to Brahms, and it would always be stylistically right. I don't believe in my sound," he continued, "or Ormandy's sound or the Chicago sound or the Philadelphia sound." Nor does Ormandy's successor: "There is no 'Philadelphia sound, " says Riccardo Muti, "there is a Mozart sound, a Brahms sound, a Mahler sound." Seiji Ozawa has said that there is no Ozawa sound, only the composer's, with a facetious allowance that this might change since "I might become more limited." Barenboim spoke recently of the successful Bruckner and Mahler cycles his Paris orchestra has undertaken, and said, "I do not want a French sound. We should be able to play idiomatic Bruckner, no? We are going on tour to make music. Being a French orchestra has nothing to do with it

These ideas are the fruit of what was once a struggle to introduce audiences and orchestras to foreign music. Toscanini made much of his early career on the introduction of Wagner to a resistant Italy. Brahms had to be campaigned for in France; so solid a repertory work as his Second Piano Concerto apparently remained unheard there until the 1930s. When Erich Leinsdorf was a student in Vienna between the wars his professors knew nothing of Debussy and didn't care whether he did either. In their zeal to break down barriers like these, the crusaders probably never stopped to reflect that the apparently invincible, tiresomely durable national traditions might actually suffer once the internationalization of the repertory was accomplished.

NOTHER factor is that in the jet age, A an orchestra's sound is no longer shaped by the constant presence and endless hours of rehearsal that a Stokowski would bring to a Philadelphia. "One of our biggest problems today," said Seymour Rosen, the managing director of Carnegie Hall, in a recent interview, "is the era of the guest conductor, and the music director who isn't." In Chicago the subscription season runs 30 weeks; Sir Georg Solti currently conducts eight of them, though orchestra officials hope he may consent to a ninth next season. Ozawa at the Boston Symphony and Zubin Mehta at the New York Philharmonic conduct only slightly over half their respective orchestra's home seasons - and they score higher than most. Muti is down for 13 weeks out of 30. This is a far cry from the pattern a generation or more ago, when Ormandy, or Chicago's Fritz Reiner, would stay in town for very nearly the full season. leading most of the concerts and often even hearing the orchestra rehearse and perform fore his retirement Ormandy described himself as "fighting a losing battle" for the

conductor to combine "directorship" of a



Stokowski's Philadelphia sound . . .

festival or an opera house, with substantial guest conducting commitments thrown in.
"They hear something in Vienna and like it," Rosen continues, "and they try to get it in Philadelphia or Chicago. It doesn't work; you get a homogenization. It isn't really Philadelphia and it certainly isn't Vienna."

That homogenization is widely felt to have made strong and perhaps irrevocable encroachments, fostering a consensual interna-tional style that won't rock the boat when strange orchestras and conductors face each other in dizzying succession, or when conductors and players whose musical backgrounds are widely disparate are thrown together on a regular basis. (A glance over the schedule for visitors to Carnegie and Avery Fisher shows how useful such a style would be. There will be Stockholm under a Russian, Paris under a British-oriented Israeli, Rotterdam under an American, the Berlin Radio Orchestra under an Italian. The Israel Philharmonic will play Mahler's Sixth under Mehta. So, three weeks later. will the New York.)

A powerful support in moving toward uniformity has been the very phenomenon that enables us to chart its course: recorded sound, whose profoundest impact is perhaps only now beginning to be felt fully. Before recordings, a young musician's role models could only be those geographically near him. An oboist growing up in Paris heard only Parisian oboe playing, whether in the "Eroica" Symphony, "Tristan," or the "Symphonie Fantastique." A conductor coming up through the ranks of the German opera houses learned the German style of singing conducting and playing. Glimpses of other cultures through tours or travel could be powerful inspirations, but they had their effect against a background firmly rooted in time and place.

Edison's invention changed all that, though it took many years before recording technology could reproduce an orchestra convincingly, and many more before a generation whose habits were formed before radio and recording ceased to hold the dominant influence. At a certain point between the world wars, though, and increasingly after World War II, music students everywhere began to hear music as it was played everywhere else. A young conductor growing



... is not Muti's.

up in a Cincinnati without records or broadcasts during this century would inevitably have been shaped by the steadily German-oriented musical leadership there — but any close look at the work of the Cincinnati-born James Levine shows that the predominant influence among the many he felt was Tosca-

What's wrong with this? Does it not simply make excellence in music more widely available, all musical styles accessible to everyone? Why shouldn't great orchestras turn on a dime, bringing their audiences the best of all worlds?

Before trying to answer those questions, it is worthwhile to pose what might be an embarrassingly simple one. Why should an orchestra tour? Suppose the state apparently desired by Bernstein and Barenboim is attained; why then should a Paris orchestra take the vast trouble and expense of coming to London, San Francisco, Vienna or New York? Surely not to provide audiences with the same Mahler's Mahler, Franck's Franck, Mozart's Mozart that they are presumably getting whenever their own orchestra turns

The overwhelming evidence, though, is Continued on page 8

# California's Wine Statesman

Zubin Mehta — Mahler with Israel and New York orchestras.

by Frank J. Prial

EW YORK -- Robert Mondavi is one of those people who tran-scend the relatively limited fields in which they make their mark, Thousands who may never drink his or any other wines think of him when they think of California wine. There are people in California who make more wine and there are people in California who from time to time make better wine. But none of them have achieved Mondavi's stature as an innovator, as a leader, as a generous teacher and dedicated proselytizer, not just of his own wines but of all the wines of California.

Once several years ago, Mondavi invited this writer, who happened to be in the area, to join him and Milenjko (Mike) Grgich, partner and wine maker at Grgich Hills Cellars, for lunch and a tasting at the Mon-dayi Winery. The tasting consisted of a range of chardonnays, from both Mondayi and Greich Hills. Greich's wines did better and the first one to say so was Mondavi. It was a magnanimous gesture, particularly appreci-ated by Grgich, who trained under Mondavi

Bob Mondavi's influence on his own generation of wine makers and the generation that has followed him is probably incalcula-ble. But someone had to try, which is what prompts these lines today. A book was re-cently published in Britain: "Robert Mondavi of the Napa Valley" by Cyril Ray (Heinemann - Peter Davies). Reams have been written about Mondavi, including an embarrassingly bad novel in which he and his family were the thinly disguised protago-pists. But this is a full-length, factual book by a man who has already done books on Bollinger, the Champagne house, and on Château Mouton-Rothschild and Château Lafite Rothschild. Ray brings experience and, as an Englishman, a fresh perspective to his Mondavi portrait. More, he brushes in, with fascinating and very precise detail, the life and work of the Napa Valley itself, 'America's premier wine-growing area and

Mondavi's home for most of his life. There is more. As a young reporter, Ray parachuted into the Battle of the Bulge with a British unit he was covering. Nowadays, more belietrist than journalist, he meanders through his subject rather than landing on Jop of it. There are the expected chapters on the Mondavi family's odyssey from the Adriatic coast of Italy to the sere mining country of Minnesota to the San Joaquin Valley of California and finally, 90 miles (145 kilome-

ters) farther west, to the Napa Valley. There are histories of the valley in general and of the little corner of Oakville, where the Robert Mondavi Winery now stands. There are detailed descriptions of the Mondavi

a fascinating chapter on the Mondavi winery at Woodbridge, California, where the Mondavi generic wines, red, white and rose, are made. The wines, Ray informs us, are known informally as Bob Red, Bob White and Bob

There is even a long digression on contem-porary California architecture, featuring the handsome Mondavi winery building, which is visited by some 300,000 tourists each year. Brendan Gill, who has written about the California ranch style of architecture, turns up in this section, twice, as Gill Brendan. But no matter, half the world prefers the patro-

Ray creates a memorable portrait of the wine maker. Some of his better lines are cross-cultural, as when he describes Mondavi's hurried stride as "a British light infantryman's step." His mind, Ray goes on, "moves not merely at the short sharp pace of a light infantryman, but at the double, like the march-past of the dashing riflemen — the Bersagheri - of the country of his fathers."

Ray captures the Mondavi verve and energy. "At 70," he writes, "Bob's ideas tumble over each other faster than he can express them, so that the sentences pour out, in his gravelly voice, many of them never finished. most of them marked for emphasis by the constant repetition of synonyms and nearsynonyms usually linked together in pairs."

PERHAPS the Mondayi story is interesting because it is, to an unusual extent, the story of wine in the United States. The family moved from the mining country of northern Minnesota to California in 1922. They settled in the Central Valley

style as reflected in his several wines; there is and went into the fruit business, shipping grapes to Italian wine makers in the East. After Prohibition, Cesare Mondavi moved out of the fruit business and into the bulk

wine business. He bought the majority interest in a small Napa Valley winery now known as the Sunny St. Helena Winery, where his son Robert joined him in the mid-In 1943, the Mondavis purchased the Charles Krug winery in the Napa Valley, resolved to make fine wines and leave the

bulk business to Central Valley wineries who could do it more cheaply. The venture was a success. Even so, spurred by the compulsion to experiment and innovate, to do even better, Robert Mondavi in the early 1960s broke with more conservative members of his family and went out on his own. His first wines, the 1966 vintage, were released just as the United

drinking nation.

There is as much fad and fashion in the wine business as anywhere else. This year's wine maker and this year's winery are quickly replaced by next year's. Wineries develop styles, signatures so to speak, that define

States began to come of age as a wine-

hem and make their reputations. Robert Mondavi, or more accurately the Mondavis, because his sons Michael and Tim are deeply involved, go on their restless way, refining techniques, experimenting, analyzing. This can be exasperating for people who like to categorize, but it creates a sense of excitement and adventure that are rare in

Cyril Ray has captured that sense rather

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# Linguistic Lollygagging

by Joy Schaleben Lewis

ADISON, Wisconsin — Americans like to do much of "nothing in particular." judging by expressions across the country for fooling around or killing time. Depending on which state they're doodling in, they also could be lollygagging, frittering, shilly-shallying, running in neutral, mulling it over, piddling, or even sitting with their teeth in their heads or whipping the devil around the stump.

And, when they pretend to be sick, the diseases they conjure sound mighty serious: from mulligrubs in Georgia, gonny-worldes in

mighty serious: from mulligrubs in Georgia, gonny-wobbles in Pennsylvania and bongo-bongo in Oregon to epizooty in New York,

lergy in California and loopus-tupus in Utah.

They sound drastic enough to call a gut plumber in New York, a pill chaser in Massachusetts, a rub doctor in Kansas and a bloodlet-

If you've got a cough along with the mulligrubs, Georgia folk recommend a peach-leaf poultice. Arkansas folk, however, swear by onion plasters. In Wyoming, folk claim "Denver mud" relieves a cough; folks in North Carolina disagree: rock candy and whiskey is more effective. And, in Iowa, Michigan and New Jersey, goose grease

Such remedies, however, may not be appealing. So you admit you were feigning sickness and explain, "I was only playing possum. I had the yellow dog, fishing fever and the washing dishes trots. Is there any harm in hippoing, or in four-flushing?"

Nonetheless, folks in New Jersey might still say you look peaked,

"like a bar of soap after a hard day's washing." In Washington you appear "drawn through a knothole."

Remembering that laughter is the best medicine, they try and

cheer you up with a joke. But it's an old joke, older than Job's turkey. It must have come over on the Mayflower, or worse, it's as old as when the Lord was a baby. You might shrug off such a joke as motheraten or a dead duck. But if you're Texan, you may complain, "If you wanted to pull something old, why didn't you take your socks off?"

These folk idionary of American Regional English, known as DARE.

The Bellman Press of Hannard University expects to have the first of

The Belknap Press of Harvard University expects to have the first of five volumes printed in 1985. No work of this magnitude has been attempted before; it will be a significant milestone in the writing of the United States' linguistic history.

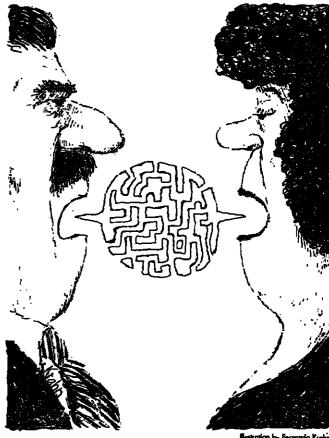
The idea for a dictionary began with the founding of the American Dialect Society in 1889, but it wasn't until 1965, when the society chose Professor Frederic G. Cassidy to head the project, that

The task of explaining and editing U.S. regional English currently occupies 10 editors at the University of Wisconsin in Madison, where Cassidy, the chief editor, has been part of the English faculty since

Cassidy, 76, once commented that the English language is like flypaper—"everything sticks to it." He points out that by 1989, the idea for the project will be 100 years old. "We'd better finish DARE before it finishes me," he jokes.

ASSIDY describes the work as "a modern, scholarly, scientific dictionary which gives an accurate recording of the facts." A He notes that some people are under the impression that a dictionary exists only to record "proper words" or "standard words" and that the others are not "real" words. But, he emphasizes, "if a meaning is communicated, the word is real."

Cassidy was born in Jamaica. "I spoke two kinds of English," he recalled, "standard at home and Creole in the community." His family moved to Akron, Ohio, when he was 11, but he has often remmed. His first book, published in 1967, and updated in 1980, was



the Dictionary of Jamaican English, which took 16 years of prepara-

The American Dialect Society entrusted Cassidy with 76 years of accumulated word lists - over 40,000 folk words. This provided an excellent base for the dictionary, but five years of research in 50 states lay ahead.

Field workers were armed with a questionnaire Cassidy designed with Audrey Duckert, a University of Massachusetts English professor. The researchers interviewed 2,752 native Americans in 1,002 communities and asked each participant to answer a book of questions — 1,847 in all

For example, they asked: "Words or expressions used around here about a very slow person. What's keeping him? He certainly is..."

Americans came up with 301 ways to describe a slowpoke, including he is "like coal tar running up a hill," "slow as fleas falling off a dead dog," and "slow as cream a-rising."

Six questions were asked about clouds, including: "What do you call the big clouds that come up high before a rainstorm?"

"Thunderheads," was the response of 428 people. But the data also lists 107 other ways Americans describe thunderheads, including Peter's mudhole," "teacups and saucers," and "ice cream sodas." It took a field worker about a week to complete each questionnaire. Respondents chosen by the field workers had to meet certain requirements. They had to be natives of the community, speakers of

Continued on page 8

A dervish theater performance.

# Turkey's Secular Dervishes

by Thomas C. Goltz

ONYA, Turkey — "There are no dervishes in Turkey," maintained a tourism official, Fevzi Halici. Which was odd - since he had just been watching the famed "whirling dervishes" of Turkey spin and spin to embrace the divine, exactly as Jalaladin Rumi taught

some 700 years ago.
"One has to distinguish between the lovers of 'Meviana' - and there are 45 million in Turkey alone - and those who have actually fulfilled the prerequisites of dervishhood Halici said. "And of those, none remain

today."
"Mevlana," meaning "Our Master," is a
name given to Rumi, an Islamic mystic who came out of what is now Afghanistan — he was born there in Balkh in 1206 — to gather students about him in the Seljuk capital of

Debates on the nature of the divine led Mevlana and his students to seek new ways of finding union with God. The result was the highly stylized sema, or whirling ceremony, performed unchanged ever since.

It begins, as Mevlana decreed, with a raspy, flute-like instrument called the ney, whose ethereal tones he likened to the sound

As it plays, the dervishes enter in silence.

Their black cloaks represent their graves, their tall conical hats their tombstones, their

white tunics their burial shrouds. The dervishes pass before their sheikh to receive a final blessing, shed their cloaks in a symbolic abandoning of the world, and be-

Slowly at first their white skirts billow out. their arms spread to embrace God, one palm up to receive blessings, the other turned down to pass the blessings to earth.

Round and round, faster and faster, their faces devoid of emotion, the entire stage now

filled by whirling, turning forms.

The last known true dervish, said Halici, founder of the Konya tourism association that sponsors the whirling ceremony each December, died years ago. He was the last to spend the 1,001 days of manual labor in a Mevlana monastery — once required before a dervish could even see the whirling ceremo-

Today's dervishes need only permission. from the sheikh of the Konya group. They practice the dance for as long as it takes to master it — usually six weeks.

RADITIONAL dervishes also trained as poets, calligraphers and the like. Today's are businessmen, students, workers, farmers and, in one case, a senator in Turkey's parliament.

Turkey's secular republic, founded after World War I, swept away the Mevlana mon-asteries in 1925 along with other "backward" institutions of religion. But semi-secret chanting groups remain throughout Turkey.

In the 1950s, Mevlana's dervish music was allowed a performance at a Konya seminar on his works. A dancer in street clothes demonstrated how the dervishes once

A year later two dancers were allowed to perform. Finally the traditional costume was revived with a full Meviana orchestra, although not in a dervish monastery but the thoroughly secular floor of a local gymnasi-

The performances are classified as folklore, not as a religious rite. Even so, the traditional meaning of the sema is ever pre-sent in the four whirling selams: The first to comprehend God as the creator of all, the second to orbit his creation, the third to annihilate all traces of self and ego, and the fourth to obtain union with God.

Modern audiences hold palms upward as the sheikh recites the Moslem creed and joins the dervish call that brings the ceremony to an end. It is said to express all the names of God and his myriad attributes in a single syllable, hu, which means: "He

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# Restaurants: Plain, With Truffles

by Patricia Wells

ONDRAGON, France - Every once in a while one stumbles upon an unspoiled gem of a restaurant in the country. where the chef's work is a passion and not simply a profession, where the wine list could easily make a good night's reading, and where, on the first visit, you decide this is a place you could return to time and again. La Beaugravière, on the northern edge of Provence by Route Nationale 7, is that kind of place. This is a most unassuming restau-

rant - plain, no real decor, no great creature comforts. But it's real and it's honest. The large dining room is more a dining hall, the sort one would expect to find attached to a 1930s hotel. But there are three simple reasons to go to

La Beaugravière if you happen to be in the area: the exceptional and extensive list of Rhône wines, including a healthy batch of

old Châteauneuf-du-Pape; the giant, fra-grant black truffles of the Vaucluse; and the rabbit prepared by the chef, Guy Jullien, roasted and served with whole cloves of garlic. Anyone who demands more than that of a simple restaurant ought to stay at home.

Obligatory is his truffle omelet. Not the kind of omelet filled with specks of truffles,

or a wimpy puree of truffles, but big, whole chunks of truffles, so big they crunch when you bite into them, releasing that heady and intoxicating black-earth aroma, that singular, enduring flavor. He is not a stingy man, using about 15 grams of truffles — the equivalent of a healthy-sized truffle — per omelet. (Fresh truffles are now selling for 3,600 francs, or roughly \$370, a kilo in Paris. His omelet is priced at 68 francs. It doesn't take a computer wizard to figure out that this omelet is a bargain.)

The chef offers no less than three other truffle preparations, all of which are fine, but ultimately less satisfying. There's a chausson of truffles and foie gras and a perfectly respectable feuillete d'oeufs brouilles aux truffes, both combinations that complicate what might otherwise be pure and simple bliss. Somehow, puff pastry shells are always forced to compete with their contents, and they rarely come out on the winning end.

Finally, if you happen to be in the mood for a great big steak, it would be hard to beat his excellent filet de boeuf aux truffes, priced incredibly at 110 francs.

Once sated, or at least satisfied, with truffles, move on to the rabbit. Jullien, a native of the area likes to talk about integrating the bounty of the local soil: the Rhone wines, truffles and rabbit, an animal that exists in abundance in the wilds of northern Provence, and is equally at home in a domesti-

Even those who are not fond of rabbit should try Jullien's. He insists that all the rabbit he serves is killed that day, and that this makes all the difference in the world. It's no exaggeration to say you can taste the freshness in these tender and delicate rabbits, roasted simply and surrounded by giant whole cloves of garlic roasted in their jack-

OW, to choose the wine. You could, with confidence, leave the ordering up to the chef, a man with a passion. and an impercable palate, for sampling the local wines. Although he has been buying wines for only nine years, the list is remarkably complete, and other restaurateurs would shudder with shame at the pricing: Almost nothing costs more than 300 francs, and most bottles are in the 100- to 150-franc

He has all of the Rhône greats, fron Trollat's Saint-Joseph, including the light and fruity red and the very rare white, to Chave's superlative red and white Hermitage. He offers wines from a full range of Côte Rôtie growers, including bottles from Jasmin, Dervieux, Vernay and Guigal; there are the Gigondas of G. Faraud, and an entire page of Châteauneuf-du-Pape, ranging from the 1966 to the 1981 vintage.

Wine lovers unfamiliar with the Rhône whites owe it to themselves to try something as rare and wonderful as Vernay's Condrieu, wine at once deep and mellow, delicate and flowery, even a bit earthy.

And in his wide range of reds, it would be hard to pass up any of the pre-1976 Châtean Rayas, now an almost legendary wine, a Châteauneuf-du-Pape that underwent as much five years of aging in the cask, to result in a perfectly balanced wine.

But it's not simply a connoisseur's list. La Beaugravière allows one a chance to sample a variety of less grand, but no less delicious domaine-bottled wines, including the Cairanne of Rabasse Charavin (48 francs) and the Côtes-du-Rhône-Villages of Guy Steinmaier (59 francs).

The cheese tray is limited, but does include a fine local Saint-Marcellin to help finish off what wine remains in the bottle. and there's a very decent, though slightly dry, tarte Tatin, which is considerably improved when ordered with a dollop of crème

La Beaugravière, Route Nationale 7, 84430 Mondragon (6 kilometers southwest of Bol-lène): tel: (90) 30.13.40. No credit cards. Closed Sunday evening. Menus at 42, 68 and 107 francs, including service but not wine. A la carte, from 100 to 300 francs a person, depending upon wine selection.

# Linguistic Lollygagging Continued from page 7

the local variety of American English at home, and regular residents who had not traveled or lived elsewhere long enough for their language to be affected. They also had to be of all ages, with preferences for oldtimers, of both sexes, of all levels of education and of all races.

UPPLEMENTING the written interviews are 1,843 half-hour tape recordings of regional speech patterns. On the tapes, the respondents conversed freely for 20 to 30 minutes on any topic they knew well, such as oyster fishing or providing for a family during the Great Depression, and read a version of "The Story of Arthur the Rat" to provide a phonological pattern of

each reader's speech. When the field work was completed in 1970, over 100,000 folk expressions had been collected from newspapers, books, diaries, folklore journals and individual contribu-

The next step was the computer, which sorted the folk expressions into 41 general categories, including time, weather, domestic animals, vehicles and transportation. birds, honesty and dishonesty; body, physical characteristics, snoring and hiccuping; courtship, marriage and child bearing; foods and meals; religion and beliefs.

Each entry explains what the folk word or

phrase means and who uses it, broken down by type of community and geographic re-gion. It may also explain the education of the respondent, sex and race, and include a map of the United States illustrating the distribu-

tion of certain folk terms. For instance, the expression "fall away" is chiefly used in the Northeast and South. "Fall away means to lose weight, usually as a result of illness. "E just plumb fell way to nothin'," said a respondent in Tennessee.
"Don' gain no weight 'tall."

Funding for the project has come mainly from the U.S. Office of Education the National Endowment for the Humanities, the National Science Foundation, the University of Wsconsin, the Rockefeller and Mellon ndations. But cutbacks have struck, and Cassidy himself now works full-time without salary, pursuing contributions from foundations and private sources against which the National Endowment will provide matching funds to pay the rest of the staff.

HE editors have traced the origins of thousands of folk expressions, but would welcome insights - facts, not just good hunches --- into some still puzzling them. They include:

"Chuck wagon" — a type of sandwich. How long has this been in existence? What are the ingredients? Where is it well estab-

"Borga, booga" - a paper sack or bag. Two reports came in from the Georgia-Florida borderland, near the coast, but both form and usage are uncertain.

"Clacky," "clackies" — The first is hard, no good gray: central Virginia. The second is given as an answer to the question, "What do you call a doctor who is not very capable or doesn't have a good reputation?"

"Come-all-you" - a fist fight with several people participating; a free-for-all. Reported once from northeastern New York, this looks like something that should be more widely used. Is this so?

"Chicken-foot ice" — the first thin ice to form on a pond or other surface of water: one report from Oklahoma. Is it used elsewhere? What is the meaning of this term?

NE of Cassidy's favorite expressions is "hoofties." "We came across it in an article from a Pittsburgh suburban newspaper." he said.

"The police were complaining they were having trouble with the hoofties. Hoofties? What could that be, we wondered. Then we got to thinking perhaps hoofties was related to Pennsylvanian German. Sure enough. 'Hüfte' in German means 'hip'. So, hoofties were hippies. The police, in other words, were having trouble with hippies." were having trouble with hippies."

# Homogenizing the Orchestras Continued from page 7

that orchestras don't really do that, unless perhaps now and then through a particularly concentrated rehearsal process. Erich Leins-dorf tells in his book "The Composer's Advocate" of trying, as it were, to teach a Dutch orchestra to turn on a Hungarian dime for Kodaly's "Hary Janos" suite: "I went so far as to learn the Hungarian words of the sone. imagining that if I pronounced them with the proper accent the player would perceive that his literal reading was inadequate. All was in

Mightn't it be better not to lament that failure too keenly, not to push too hard for such cross-cultural versatility, and instead to nurture and preserve the characteristics an orchestra already has? Such traditions help to lend an easy conviction to performances and (no minor consideration) see the orchestra through routine evenings or visits by less than first-class guest conductors - occasions for crashing boredom today.

HE fact is that in general, orchestral styles can't be exchanged as though by inserting a new floppy disk into the computer. They don't coexist; they merge, all too often into a featureless average. Bernstein's personal achievements with his "virtuoso chameleon," as he called the Philharmonic on another occasion, are not in question, but his legacy to the orchestra is highly debatable: If there is consensus on any musical question in New York, it is that the Philharmonic is not what it should be. Barenboim's Parisians may have achieved acceptably idiomatic Bruckner, but their value lies far more in the ability to purvey idiomatic Ravel, Debussy, Berlioz and Franck: music that has something to do with their heritage, history and understanding. Yet Franck may be slipping away from the French; nothing suggests it more than their recordings of him under Barenboim and Bernstein — as beautiful as those recordings

are by more general standards. Muti's Philadelphia, meanwhile, turns not a whit Franceward on its dime for Franck — but it has clearly turned away from Philadelphia, the sound newly lean, less personal, more like that of other orchestras.

So why tour? Or why welcome visiting orchestras? There are of course still many reasons. One has to do with exposure to orchestras that have not yet, or not completely, bought into the international conensus. Recent friction notwithstanding, Herbert von Karajan has made a musical island of the Berlin Philharmonic (and has done it largely by staying put, like Ormandy

The Vienna Philharmonic has preserved in large measure its idiosyncratic sound, especially in certain wind and brass departments for which instruments of old-fashioned construction continue to be used. Rosen cites the example of the Leipzig Gewandhaus, which recently here played Beethoven rather roughly but with a conviction and string sound all its own, and of the Leningrac Philharmonic: "Those horns are thrilling, and it's a completely different kind of thrill."

And every now and then an unlikely group can spring a surprise, as the Curtis Institute student orchestra did when it came to Carnegie with Sergiu Celibidache and played Rossini the way Joan Sutherland sings Rossini (that is, accurately, instead of almost accurately).

There are also justifications for touring that have nothing to do with an orchestra's sound. One is to share a major work that requires special preparation and is unlikely to turn up with frequency on even a sophisti-cated local scene. A good recent example is the Cleveland Orchestra's "Jakobsleiter" (Schoenberg) under Christoph von Dohnanyi, in whom Rosen sees "a musical intelligence at work" that, he hopes, will spell a return to the era of the music director committed to his orchestra and community in

time and concentration. Other reasons for traveling have to do with the prestige of sponsoring a tour (corporate sponsorship is a relatively new and fast-growing phenomenon in Europe), and its usefulness in marketing efforts back home.

NE more reason is simply to hear a great conductor with his own band, regardless of whether it has a national style or any other style of its own. When asked the "Why tour?" question point blank, Barenboim rephrased it in an interesting way. "You're asking my why I come with the Paris instead of just guest conducting the Philharmonic or something? He went on to emphasize the advantages of hearing a conductor with his own orchestra rather than one with which he's had a handful of hurried runthroughs. (This is only true to the extent that the conductor does truly shape the orchestra to his ideas, of course, and that brings back the whole argument about music directorships in the jet age.)
Still, it is sad to reflect that France, whose

musical traditions were once so proud, should be sending over an orchestra of whose music-making it can be said that being French has nothing to do with it, an offers the most effective way to hear Barenboim's interpretations. He is widely thought of as an extraordinary conductor of the German Romantics who avoids the blandness of so much in modern musical life, and he may very well give memorable concerts here in March with the Orchestre de Paris, just as Bernstein has consistently done with the various ensembles he has led. But the advent of chameleon orchestras, whatever advantages they may afford, brings with it the loss of something individual, something that has long lent variety, charm and at the same time stability to musical life.

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#### WEEKEND

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(List in Classified Section)

#### **AUSTRIA**

VIENNA, Konzerthaus (tel: 72.12.11). CONCERTS — Jan. 15: Hagen Quartet (Mozart, Brahms). Jan. 17: ORF Symphony Orchestra, Matthias Bamert conductor (Sibelius,

Kodály). RECITALS — Jan. 13: Jorma Hynninen baritone, Ralph Gothoni piano

(Schumann). Jan. 14: Johann Sonnleitner, Borbala Dobozy harpsichord (Bach).

Jan. 16: Andras Schiff piano (Bach). Museum of Mankind (tel: 93.45.41). EXHIBITION — To Jan. 20: "Medieval Art from Serbian Monasteries."

Staatsoper (tel: 53240).

BALLET — Jan. 13: "The Fairy Doll" (Hassreiter), "5 Tangos" (Van Manen, Piazzolla). OPERA — Jan. 12: "Elektra" (R.

Strauss). Jan. 14: "The Queen of Spades" (Tchaikovsky). Jan. 15: "La Traviata" (Verdi).

#### BELGIUM

ANTWERP, Royal Flemish Opera (tel: 233.66.85).

BALLET — Jan. 12: "Coppelis" (Saint-Léon, Delibes).

OPERA — Jan. 13: "Samson et Dalila" (Saint-Saëns).

BRUSSELS, Bellevue Museum (tel:511.44.25). EXHIBITION — To Jan. 20: "Columbian Gold Artifacts." man Good Ardiacis. •Palais des Beaux Arts (tel: 5 | 1.29.95). Praiastes Beaux Arts (tei:311.29.39). CONCERTS—Jan. 12: National Opera Symphony Orchestra, Sir John Pritchard conductor (Mozart, Ravel). Jan. 17: Belgian National Orchestra, Emmanuel Krivine conductor (Ravel, chumann).

LIEGE. Théâtre Royal de Liège (tel: 23.59.10).

OPERA — Jan. 18: "The Devils of Loudon" (Penderecki).

#### **ENGLAND**

LONDON, Barbican Centre (tel: 628.87.95). Barbican Art Gallery — To Jan. 20: James Tissot 1836-1902)." Jan. 16-March 2: "Printmakers at the Royal College of Art."

Barbican Hall — Jan. II. 12, 16: BBC Symphony Orchestra, Peter Eðtvös conductor (Stockhausen).

To Pen. 4: Zhongsnan: 10mb5 of Forgotten Kings."

Musée du Louvre (tel: 260.39.26).

EXHIBITIONS — To Jan. 28: "French Drawings of the 17th Century." Jan. 13: Royal Philharmonic Orchestra. Enrique Batiz conductor, Leland

Jan. 17: London Symphony Orchestra, Yondani Butt conductor, Maurice Murphy trumpet (Rossini, Beetho-Jan. 18: City of London Sinfonia, Yan

Pascal Tortelier conductor, Gordon Hunt oboe (Bach, Vivaldi). RECITAL - Jan. 18: Antony Peobles piano (Chopin, Beethoven).
Barbican Theatre — Royal Shakespeare Company — Jan. 12, 14-19:
"Peter Pan" (Barrie).

●Tate Gallery (tel: 821.13.13). EXHIBITIONS—To Jan. 20: "Susan Rothenberg." To Mar. 31: "William James Muller," "John Walker Prints 1976-1984."

•Victoria and Albert Museum (tel: 589.63.71\ EXHIBITION — To Feb. 28: "British Biscuit Tins."

●Wigmore Hall (tel: 935.21.41). CONCERT — Jan. 18: Amsterdam Guitar Trio (Vivaldi).
RECITALS — Jan. 12: William Bennet flute, Clifford Benson piano (Schubert, Reinecke). Jan. 13: Yoshi lwanaga guitar (Bach). Jan. 14: Brian Schembri piano (Bach,

Liszt), Jan. 15: John Chilton accordion, Dina Jan. 16: Sergiu Luca violin (Bach).
Jan. 16: Sergiu Luca violin (Bach).
Jan. 17: Stephen Varcoe baritone, Joy
Farral clarinet (Schubert).

#### FRANCE

ANGERS, Musée des Beaux-Arts (tel: 88.64.65).
EXHIBITION — To Jan. 15: "La Crèche Animée de Roland Roure."

Théatre Municipal (tel: 88.90.08).
JAZZ. — Jan. 17: Tito Puente Orches-PARIS, Centre Georges Pompidou

tel: 27.12.33.

CONCERT — Jan. 14: Orchestre de L'Ile de France, Jacques Mercier conductor (Schönberg, Julich).

EXHBITIONS — To Jan. 28: "Kandinsky." "Homage to Kahnweiler."

Galerie 55 (tel: 326.63.51).

THEATER — Through January. "THEATER — Through January:
"The Pink Thunderbird" (McLure).

Galerie Horizon (tel: 555.58.27).

EXHIBITION — To Jan. 26: "Fred

Petereil."

Grand Palais (tel: 261.54.10).

EXHIBITIONS — To Jan. 28: "Wattean (1684-1721)."

To Feb. 4: "Zhongshan: Tombs of Forgotten Kings."

Myusia del Loyer (tel: 260.39.26). ry." To April 15: "Holbein." •Musée du Luxembourg (tel: 234.25.95).

EXHIBITION — To Feb. 10: "Hippolyte, Auguste and Paul Flandrin."

Opéra (tel: 742.57.50). OPERA — Jan. 28: "Tristan und Isolde" (Wagner).

Palais des Sports (tel: 828,40,90).

CIRCUS — To Jan. 13: Moscow Cir-

Saile Gaveau (tel: 563,20,30). RECITAL — Jan. 18: Scott Ross harp-sichord (Scarlatti, Bach). •Salle Pleyel (tel: 563.88.73). CONCERTS — Jan. 16 and 17: Or-chestre de Paris, Riccardo Chailly conductor (Schumann, Stravinsky). Jan. 18: Nouvel Orchestre Philhar-

monique, Christian Badea conductor, Victor Tretiakov violin (Brahms, RECITAL — Jan. 15: Daniel Barenboim piano (Beethoven).

Théatre des Champs Elysées (tel:

723.36.27).
CONCERT — Jan. 16: Orchestre National de France, Georges Prêtre conductor (Berlioz). Théatre du Rond-Point (tel: CONCERT — Jan. 13: Brandis Quar-tet Wolf, Beethoven). et(Wolf, Beethoven). Théâtre Musical de Paris (tel: 233,44,441

CONCERT — Jan. 14: Orchestre Co-lonne, Dennis Russel Davies conducionne, Dennis Russel Davies conduc-tor (Bach, Ravel). OPERETTA — Jan. 12, 16, 18: "Die Fledermaus" (J. Strauss). Jan. 13, 15, 17: "La Fille de Madame Angot" (Leocq).

Théâtre 3 sur 4 (tel: 327.09.16).

RECITAL — Jan. 14: Elena lakoubovitch guitar, Russian ballads, gypsy
songs and poetry (Okudzhava, Pushkin, Pasternak).

#### GERMANY

BERLIN, Deutsche Oper (tel: 341.44.49). BALLET — Jan. 17: "Echoing of oralle 1 — Jan. 17: "Echoing of Trumpets" (Martinu, Tudor).

OPERA — Jan. 12: "The Marriage of Figaro" (Mozart).

Jan. 13 and 16: "Ophelia" (Kelterborn).

Jan. 18: "La Bohème" (Puccini). Philharmonie (tel: 25.48.80).
 CONCERTS — Berlin Philharmonic Orchestra — Jan. 12 and 13: Riccarde Muti conductor (Haydn, Beethoven). Jan. 16 and 17: Claudio Abbado conductor (Schonberg, Tchaikovsky).

COLOGNE, Museum für Ostasiatische Kunst (tel: 40.50.38). EXHIBITION—To Jan, 13: "Korean

(tel: 221,23,04).

INTERNATIONAL DATEBOOK EXHIBITION — To Jan. 27: "The Treasures of San Marco." FRANKFURT, Alte Oper (tel:

CONCERTS - Radio Symphony Or-

134.04.001

chestra of Frankfurt—Jan. 12: Academy and Chorus of St. Martin-in-the-Fields. Laszlo Heltay conductor (Handel). Jan. 13 and 14: Frankfurt Opera House and Museum Orchestra, Jin Be-lohlávek conductor (Janácek, Stravin-

Jan. 17: Radio Symphony Orchestra of Frankfurt, Mendi Rohan conductor. Silvia Marcovici violin (Schubert). RECTTAL — Jan. 14: Edith Mathie soprano, Gérard Wyss piano (Schubert, Brahms).

#### GREECE

ATHENS, Dada Gallery (tel:724.23.77). EXHIBITION — To Jan. 25: "Elens Zantreiko."

Goethe Institute (tel: 360.81.11). RECITAL — Jan. 15: Conrad Jungh-inel lute (Bach).

Medusa Gallery (tel: 724.45.52). EXHIBITION — Jan. 15-Feb. 9: "Bullfight," drawings by Yiannis Di-Nees Morphes Gallery (tel: 361.61.65).
 EXHIBITION—To Jan. 26: "Vassilis

#### Sperantzes." Skoufa Gallery (tel: 360.35.41). EXHIBITION — To Jan. 31: "Mina." HONG KONG

HONG KONG, City Hall Concert Hall (tel: 790.75.21). CONCERTS — Hong Kong Philhar-monic Orchestra — Jan. 11 and 12: Kenneth Schermerhorn conductor, Monique Duphil piano (Bernstein. Bruckner).

#### ISBAEL

Jan. 15: "Madame Butterfly" (Pucci-JERUSALEM, Israel Museum (tel: 69.82.11). EXHIBITIONS — To Feb. 28: "Eliahu Gat-Women and Nature,"
"A Vanished World - Roman Vishniac," photographs.

#### ITALY

BOLOGNA, Teatro Comunale (tel: 22.29.99). CONCERTS — Jan. 15 and 16: Orchestra e Coro del Teatro Comunale.

Günter Neuhold conductor (Mahler, Stravinsky).
MILAN, Teatro alla Scala (tel:

CONCERT — Jan. 14: Symphony Or-chestra of La Scala, Lorin Maazel conductor (Faurė, Rachmaninov). OPERA — Jan. 13: "Carmen" (Bizet). ROME, Accademia Nazionale di San-ta Cecilia (tel: 679.03.89), CONCERTS — Jan. 13-15: Orchestre

dell'Accademia Nazionale de Santa Cecilia, Walter Weller conductor (Mendelssohn, Bruch). TURIN, Teatro Regio (tel: 54.80.00). BALLET — Jan. 12, 13, 15, 16: Ballet Theatre Français, Rudolf Nureyev.

#### JAPAN

TOKYO, Idemitsu Art Gallery (tel: 213.31.28). EXHIBITION — To Feb. 3: "The Interinfluence of Ceramic Art in East and West." Korakuen Stadium (tel: 811.21.11). CIRCUS - To Feb. 17: Koraku Great American Circus.

#### MONACO

MONTE-CARLO, Salle Garnier (tel: 50.76.54). OPERA — Jan. 12 and 15: "La Tosca" (Puccini). Jan. 18: "Simon Boccanegra" (Verdi).

#### **NETHERLANDS**

AMSTERDAM, Museum Fodor (tel. 24.99.19).
EXHIBITION —To Jan; 20: "Dutch
Drawings Since 1945."

◆Rijksmuseum Vincent Van Gogh (tel: 76.48,81). EXHIBITION—To April 15: "Dutch

Identity."

Stadsschouwburg (tel: 24.23.11).

BALLET — Jan. 15 and 17: "The Anntomy Lesson" (Tetley, Landowski).

Stedelijk Museum (tel: 73.21.66).

EXHIBITION — To April 15: "La Grande Parade." •Willet-Holthrysen (tel: 26.42.90). EXHIBITION — To Jan. 13: "Mas-lerworks in Silver."

#### SCOTLAND

EDINBURGH, National Gallery (tel: EXHIBITION — To Jan 31: "Turner Queen's Hall (tel: 668.21.17).

CONCERTS - Jan. 17: Edinburg Quartet (Tippett, Smetana). •Usher Hall (tel: 228.11.55).

CONCERT - Jan. 18: Scottish Na-

tional Orchestra, Sir Alexander Gibsou conductor (Bruckner). GLASGOW. Theatre Royal (tel: 331.12.34). OPERA — Jan. 12: "Capriccio" (R.

#### SPAIN

MADRID, Circulo de Bellas Artes (tel: EXHIBITION — To Jan. 31: "Paradise Lost, Paradise Recovered."

• Fundación Juan March (tel: 435.42.40). EXHIBITION — To Jan. 27: "Julius

RECITAL - Jan. 16: Judit Cuixart, RECITAL — Jan. 10. Juni. Canada Edialia Solé piano (Schubert).

Teatro Monumental (tel: 227.12.14).

MUSICAL — Through January:

Samuer Pramare Pramar Barnum" (Coleman, Stewart, Bram-

Teatro Pavon (tel: 227.23.15). ■Teatro Pavon (tel: 227.23.15).

MUSICAL — Through January:

"Buenos" (Taylor).

■Teatro Real (tel: 248.38.75).

CONCERTS—Jan. 12 and 13: Spanish National Orchestra and Chorus,

Maximiano Valdès conductor (Schumann. Saint. Saëns).

## Maximano Valdes conductor (schu-mann, Saint-Saëns). Jan. 17 and 18: Spanish Radio-Televi-sion Orchestra and Chorus, Salvador Más conductor (Brahms). Jan. 18: Spanish National Orchestra and Chorus, Maximiano Valdés con-ductor, Eulália Solé piano (Ravel, Stravinsky). Stravinsky),

#### **UNITED STATES**

NEW YORK, Lincoln Center (tel: 870.59.60). 870.59.60].

New York City Ballet — Jan. 12 and 13: "The Four Temperaments" (Balanchine, Hindemith).

Jan. 12, 13, 15: "Jewels" (Balanchine, Stravinsky).

Guggenheim Museum (tel: 360.35.00). EXHIBITION -To Feb. 3: "Robert Metropolitan Museum of Art (tel: 535.77.10).

EXHIBITIONS — To Feb. 24: "Chinese Painting and Calligraphy."
To Sept. 1: "Man and the Horse."

Metropolitan Opera (tel: 799 31.58).
OPERA — Jan. 12, 15, 18: "Arisdne

aul Naxos" (R. Strauss). Jan. 12 and 16: "La Clemenza di Tito" (Mozart).
Jan, 14; "Wozzeck" (Berg).
Jan, 17: "Tales of Hoffman" (Offenbach).



# Paddling Down the Zambezi

by Alan Cowell

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ARIBA, Zimbabwe — There was quiche and salad for lunch on the first day and an elephant shared Gorge of the Zambezi River, defoliating a tree as the travelers took their sustenance 15 yards away.

The great stream, 1,600 miles (2,600 kilometers) long, curls like a question mark through half a continent, pushed by — smooth and dark, adorned with capricious. small whirlpools — at a brisk 10 or 11 knots.

The safari had begun. When it ended three days later, those undertaking the voyage from Kariba to Chirundu, down a mere 60 miles of the river's length, would leave the waters with reluctance and fond memories. The Zambezi, for this correspondent at least, ranks with Africa's greatest rivers, as

mighty in spirit as the Congo or the Nile, superior in every way to the Kafue or the Ubangi or the Shari. In the past, it was an access route to an unwitting continent for Arab slavers wielding guns, a corridor for missionaries carrying Bibles and conflicting creeds. Portuguese traders pressed inland from the Indian Ocean, some of them freed criminals like Antonio Fernandes, who in -1514 made the earliest recorded alien intru-

The river was whispered to be part of the route that led inland to the fabled and nonexistent gold fields of Ophir, drawing Cecil John Rhodes's pioneer column to establish the colony named for him, Rhodesia.

. In Africa's pre-colonial turmoil, warring tribes crossed the river's span or were blocked and contained by it. The fanciful might say it was at times a bloodstained stream. The settlers brought the Maxim gun and the Martini-Henry rifle to subdue the riverine people. Less than a century later, they were dislodged by bazooka and assault rifle and political intrigue.

river, too, of regues, hunters like Frederick Courtney Selous, who roamed the great plains for un-touched herds, and of grandiose planners, like those from Britain who designed the great wall of Kariba Dam, forcing the river to back up on 175 miles of its length to form one of the world's biggest man-made lakes. The royal house of the Barotse flourished

upstream from here before the foreigners -arrival, its life dictated by the rhythms of the river. To this day, the Littinga, or paramount chief, will move his palace and court by royal barge once a year, transferring to higher ground when the stream floods and return-

ing to the plain in the dry days.

David Livingstone, the Scots-born missionary for whom a town on the Zambian bank is named, passed this way too, "discovering" for Britain the mighty cascades that he called Victoria Falls. No creation of man on this river's curling route, from Zambia and Angola to Zimbabwe and Mozambique, and Angola to Zimesawe and Mozamodue, can match the splendor of the sight of a mile of water plunging over a sheer, 350-foot (100-meter) precipice. There are those in Africa who bridle at Livingstone's use of the word "discovery" to describe his stumbling on the falls, "Mosi-oa-Tunya," the Smoke That Thunders, but perhaps he can be for-given: Every visit I have made over the last eight years to this great river has been a voyage of discovery, and the latest was no

FEW years back, only the foolhardy or the brave would have undertaken the cance trip from Kariba to Chirundu. It's not that there is white water there is, mercifully, very little of it on this stretch—it's just that there was a war that made the river unsafe. Since the end of the conflict in 1980, and the independence of Zimbabwe, the former Rhodesia, the river has reverted to its true self — a continuum, a thread of history, raging sometimes, as it does through the gorges below the Victoria Falls, well upstream from Kariba, then easing — tranquil, contemplative, diffuse — as it caresses the ocean.

With peace, there came those who sought to expand Zimbabwe's established safari operations from the usual game parks, and canoe safaris came into being. The trips can be booked to take anything from three to eight days, and I had time only for the shortest of the options — three days and two mights on the river, enough to induce a han-kering for permanent residence on my favorite stretch of water.

We started, seven travelers and a guide, Tony Somers-Cox, earlyish one morning from Kariba, walking with our packs (bearers are available for those who want them) down the scrubby, rough sides of Kariba Gorge, just below the massive wall of the dam. A rhinoceros had been sighted there earlier; it is serious country.

Only one of the travelers had canoed before, so embarkation in the broad-hulled 18foot canoes, laden amidships with gear, was accompanied by wobblings, gigglings and a sense of achievement at not capsizing. The guide had delivered a stern pep talk: what to do, for instance, it continued by hippopotamuses, crocodiles, whirlpools, each other's canoes. After a brief practice, the small flotilla beaded out into the stream past other vessels, ongouts on the Zambian hank that prompted a thought: What did their navigators, men who had no choice but to use canoes, think of those who had access to

motors but still chose to spend leisure time arched over uncooperative paddles? What, moreover, did they make of the party: a young couple from Cape Town, a teacher, a reporter, a man and his son, and a man called John, who, when it was all over. vouchsafed that he was 84 years old, quashing any inclination on the part of younger clients to think in macho terms of their sojourn on the river?

HE first and virtually only white wa-ter came just after the start, a gentle rapid that rocked the bows and proved that nervousness makes navigators of

The river is smooth and sleek, encased in the steep walls of the gorge, settled on the Zambian side by small villages of thatch and mud, the homes of fishermen who, according to Somers-Cox, are overfishing the river. The Zimbabwean bank is free of human habitation because it is mostly game reserve and hanting area.

In one of his many letters sent back to England, Livingstone recorded that there were so many hippopotamuses on the Zambezi that members of his expedition, which ran from 1858 to 1863, were obliged to open fire on them. That is not the way things are done anymore, but there are still a lot of hippos in the river. Between Kariba and Chirundu, the population is estimated at between 800 and 1,500. These days, you don't shoot them, you sort of talk to them.

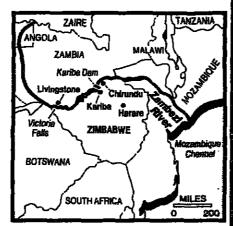
Somers-Cox has been paddling the Zam-bezi for over three years and believes he knows the whereabouts of most herds. The only ones you need worry about, he said, are "subdominant males," that is, males forced out of a herd and roaming the river bed as loners. When there is a known herd in the area, Somers-Cox raps sharply on the gunwales of the lead cance with a paddle. It's

A few years back, only the foolhardy or the brave would have made the canoe trip from Kariba to Chirundu.

kind of code language, apparently, for when they hear it the hippo herds surface, grunting and snuffling and snorting, pinkish-gray and baleful of visage, huge heads on huger bod-

When they see the canoes, the three-ton animals seem to accept their presence, pro-vided territorial courtesies are observed, and sink back under the water, while the safari skirts round them at as respectable a dis-tance as possible. Normally, the novices do not keep tight formation because there are times when canoes seem uncontrollable, willful things with their own directional inclinations. When Somers-Cox raps on his canoe to talk to the hippos, the message is well understood too by the paddlers, who suddenly acquire a knack for right formation courage is imparted by proximity.

The days on the river meander by in pleasurable, small things; the negotiation of hip-po herds becomes an accepted part of this new life; you swim in strong, clear rapids and try not to think too much about the huge crocodile that slipped into the stream just behind the canoe at Crocodile Point, a formation of rocks at a bend in the river: breakfasts are solid affairs of bacon, eggs. toast, jam and coffee; lunches lighter celebrations of salads, drawn from the cooler boxes that are packed with ice and carried in the belly of the canoes between the paddlers. The travelers learn, too, how to line up all four canoes side-by-side without paddling, in long, slow glides, linked together by an arm or leg from one cance to the next,



turning slowly in the current. Then, there are cool drinks or beers and conversation between people who were strangers a few hours before but who are sharing a new experience that seems to impart tolerance and common

The first day's paddling and drifting leads to the beginnings of the flat bushlands at the mouth of the Kariba Gorge and, on a gravelly bank by the stream, the canoes tethered, pitch camp. There is no need for tents, and there are no fixed camps - everything for the safari is carried in the canoes, right down to the trenching tool that provides the basis for sanitation.

At the first site he chooses, Somers-Cox notices fresh hyena tracks, so he relocates the camp a hundred yards farther downstream. During the night, sleeping under Africa's great bowl of stars, the sinister animal whoops nearby. Somers-Cox acknowledges, under questioning, that he travels with a heavy pistol in his pack, but there are no hunting rifles or other big guns, and this is real bush country; the hyena's presence provides a ruminative moment. In the two years he and his colleagues have been running the safaris, Somers-Cox assures us, not a single client has been lost.

The evenings, as elsewhere in Africa, are brief and magnificent. On these safaris everyone is expected to do a share of the chores. (Anglers, like this correspondent, seek exemption, citing the call of the fighting tiger fish as their only justification.) Sleeping bags are laid out on narrow cots, tables are erected, cooler boxes with good precooked dinners (chicken and asparagus stew on the first night, boeuf Provençal on the second) are unloaded from canoes. Firewood is gathered and private supplies of liquor contributed to the communal bar.

CROSS the river, the sun dips, silhou-A etting a ridge of trees against the orange gasp of sunset, turning the stream gold. As night settles, the sound of drum beats from the opposite bank, half a mile away, mingles with the trumpeting of hippopotamuses preparing to come ashore for their nocturnal grazing, and fireflies pin-

prick the gloaming.

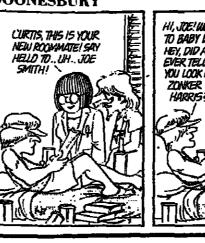
The final stretch, with the canoes linked together in a last glide downstream, is a sad one. Speedboats appear near Chirundu and their noise offends after the silence of the river, a silence that has become part of the voyage, along with soaring fish-eagle, glimpses of game and the wrestling against a headwind after the calm tranquillity of a pink dawn over the brittle other of lands

scorched by drought.

At Chirundu, the canoes are beached for the last time and loaded onto the trailer of a Land-Rover that will carry the party back to Kariba. On the longer canoe safaris, Chirundu is simply a re-victualing halt, where the ice in the cooler boxes is changed and fresh supplies are taken aboard for a long haul to Kanyemba, on the Mozambique border. But for this party, it was time for farewells, and the storing of private memories.













# Thinking Small on Nob Hill

by Marian Burros

AN FRANCISCO - Vera Kulik is holding the bathroom glasses up to the light to check for water spots. She has already tugged on the bottom of the bedspread because it was not even and noted that a spot on the chair would have to be shampooed. She has also straightened the bath mat, run her fingers under and over the bathroom counter where she discovered a speck or two of dust, and found

streaks on the bathroom's marble walls.

Mrs. Kulik, a housekeeping inspector at
the Stanford Court Hotel on Nob Hill in San Francisco, is conducting one of her daily white-glove inspections, not much different from those dreaded by generations of army recruits. "It is not 100 percent," she says of the room. "It's not 95 percent." She will have a talk with the maid.

It is such fine attention to detail that keeps this luxury botel, built on the site of the old Leland Stanford mansion, looking as good as it did when it opened 12 years ago. As a guest on almost a dozen occasions. I have always wondered how the hotel keeps up its standards. Why, for example, is the wood paneling in the elevators almost as blemishree today as when it was brand new?

James A. Nassikas, managing partner and president of the Stanford Court, explains that he keeps eight spare panels behind the scenes and "as soon as someone scribbles on it, I have an engineer bring a fresh one up

immediately."

But it isn't just the number of people who staff the hotel: with a total of 402 rooms and suites and 390 people on the payroll, the ratio of staff to guests is about 1-to-1 — high by American standards, average by European. It's the attitude, one that emanates from the front office. Not only is Nassikas usually on the scene, he spends his waking hours worrying. "I wake up scared every single morning." he said recently, "and I would think that at the more independent hotels where the owner is on the premises, he would have the same frame of mind, the same neuroses I suffer."

Perhaps, but the results are not necessarily the same. Friendliness and eagerness to ac-

commodate do not come automatically. 'You don't know when arrogance will set in." Nassikas admitted, "and once it sets in it's better to close the place down for a year.

But at the Stanford Court a guest is a guest whether the name is Prince Albert of Monaco or Jane Smith. The hotel is large enough so that guests have complete privacy and small enough so that the treatment seems

Conversations with employees during a behind-the-scenes tour provided similar impressions. Their offices and corridors are as clean as those out front and are decorated with attractive art works. The room where the two telephone operators work might almost be described as cozy: it contains a couch for the night operators and a television set for slow periods. Charlotte Anderson, a daytime operator, regards the people staying in the hotel as a family. "We are allowed to take the time to be considerate to the guests," she said. "We hardly ever feel

To Nassikas the ideal employee is one "who smiles over the phone." But he acknowledged that "people can turn sour," adding, "I get a little depressed sometimes."

The employees take pride in working at the hotel. "Size has a lot to do with it," said Patricia Kelley, the executive housekeeper. "We have the same rules and regulations as

big hotels, but the way they are put across is different. There are only 27 maids here when the house is full instead of 82 in a large hotel where I used to work, and there you had to post the rules instead of talking to people about them.

tween a large city and a small town." Nassikas believes small is better. When he was a student at the Ecole Hotelière de la Société Suisse des Hôteliers, the famous ho-tel school in Lausanne, Switzerland, he

"It's the same difference," she added, "be-

dreamed of having "a little inn in the mountains of New Hampshire," his home state. But after working for the Hotel Corporation of America for 12 years, he met Edgar Stern. a financier and philanthropist from Louisiana who turned Nassikas' dream into a San Francisco luxury hotel. "I would like to have had an even smaller hotel," Nassikas said, "but I think I know how to behave small: the

scale of the building, the scale of the rooms, the scale of the furniture, a minimum of signs and very little convention business. I haven't spent 10 cents to advertise in the papers to outsiders about the restaurant. The hotel is for the guests, not outsiders."

"Unending critical self-analysis" is Nassikas' stock in trade. Because so many people have mentioned terry cloth robes, he is about to order them for each guest. "Those robes are about \$90 each," he said. "That's a \$200,000 investment." Because twin beds are less popular than they were, the hotel is gradually changing to king- and queen-size beds. Also being changed are the windows, which cannot be opened. According to the chief engineer, John Tellinghuisen, the man who contracted for the windows came from New Orleans, "and the last thing you want to do in New Orleans is open the windows because of the heat. But our guests want to open the windows and hear the cable cars.

MONG hotels, the Stanford Court is A noted for its dining room, Fournou's Ovens. Its wine cellar contains 30,000 bottles; several fine wines and champagne, such as Iron Horse Vineyards chardonnay and Domaine Chandon, are served by the glass. The restaurant, built around working ovens of Portuguese tile and made bright by conservatory-style windows that overlook the street, is Mediterranean in feeling and

There are minor lapses. The table for our room-service dinner was still in our room four hours after we had finished the meal. Since no one had called to see if it could be removed, we had to put it outside our door.

According to Nassikas, the restaurant part of the business is the most difficult. "Every day you have to start all over again," he explained. "With two restaurants, banquets and the staff, the kitchen prepares 1,500 to 1,600 meals a day."

To make a profit, a hotel's occupancy rate must be in the 70- to 80-percent range, but, Nassikas said, "profit has never been top-most in my mind. The funny thing is, in the pursuit of excellence, profits just roll in." "Frankly," he said of the Stanford Court,

the hotel makes a large profit."

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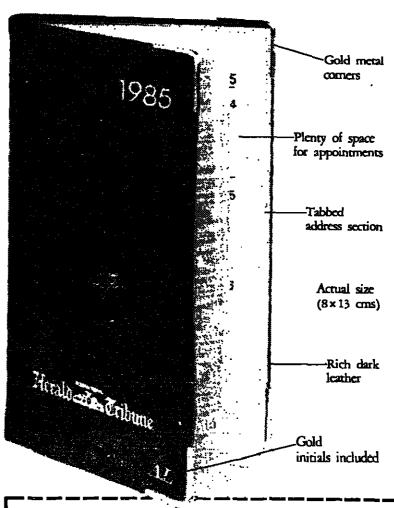
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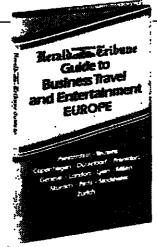
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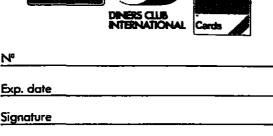
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FRIDAY, JANUARY 11, 1985

#### TECHNOLOGY

## **New Device Permits Callers** To 'Talk' With Deaf Persons

By ERIC BERG

New York Times Service EW YORK —In what could be an important development for the nation's 2 million deaf people and 14 million others who are hard of hearing, a scientist at General Electric Co. has invented a device that enables

someone with hearing problems to use the telephone. The device cannot teach the people to speak and, unlike an artificial ear recently approved by the U.S. Food and Drug Administration, it does not try to give a handicapped person a

sense of hearing.
What the mechanism does, rather, is to convert tones generated by a Touch-Tone telephone to letters that a hearing-impaired

nerson can see.

Instead of hearing his If someone wants to "talk" caller, the hearingby telephone with a hearingimpaired person who owns the impaired person sees new device, the caller sends his message by pressing his the caller's words. push-button phone's keys. Thus the keypad is used like a

typewriter keyboard. On the receiving end, the varying tones are translated electronically into characters that flow across the device's liquid-crystal display screen. Instead of hearing his caller, the hearing-impaired person sees the caller's words as if on

"The significant idea is that the world is getting full of Touch-Tone phones," said Edwin C. Underkoffler, the scientist who invented the device to help a colleague communicate with his deaf son. "This enables people who might otherwise be unable to telephone the deaf or hearing-impaired to do so."

For more than two decades, deaf people and others with severe

hearing ailments have been able to communicate over telephone lines. In general, however, there have been drawbacks to the available methods.

They have relied mainly on a Teletype system called Telephone Devices for the Deaf. To make a call, someone with such a device would type out a message, which would go via phone line to another person's Teletype.

But this requires both the caller and the individual being called to own a Teletype, which is a bulky and often costly machine. And in the few large cities with so-called relay stations - centers where a volunteer sitting at a Teletype relays a caller's message to a handicapped person's machine -users have complained that intimate conversations through a go-between

The new, pocket-size device is aimed at overcoming such problems. General Electric has licensed the device for manufacture to Palmetto Technologies Inc., a small engineering concern in Duncan, South Carolina, near Greenville. Stephen L. Fowler. the founder of Palmetto Technologies, says that all a caller needs to use the system is a Touch-Tone phone. The system, called the Echo 2,000, costs \$250.

"The Teletype method demands that a person with no handicap spend a considerable sum of money to talk with a person who is deaf," said Mr. Fowler, an electrical engineer whose mother is deaf. "That's unreasonable. This device puts the responsibility on the deaf person to overcome his handicap.

The technology is much like that used by banks and brokerage firms to let customers get account information with push-button phones. In that case also, tones are changed into signals a computer can understand.

Many banking applications pose a problem for hearing-impaired people, however, because replies to their Touch-Tone queries are usually audible (in the form of a computer-generated synthesized voice) rather than visual. A U.S. Veterans Administration office in California is exploring ways to use the new device to help the hard of heaving. Banks' computers, for example, might (Continued on Page 13, Col. 1)

#### **Currency Rates**

Late interbank rates on Jan. 10, excluding fees. Official fraings for Amsterdam, Brussels, Frankfurt, Milan, Paris. New York rates at

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Gold Prices

# Pretax Up At British Telecom

Its New Taxes **Keep Net Lower** 

By Bob Hagerty ternational Herald Tribus

LONDON - British Telecommunications PLC, helped by tighter cost controls and strong growth in telephone usage, reported Thursday a 48-percent increase in pretax profit for the half year ended Sept. 30.

Separately, Thorn EMI PLC recorded a steep decline in earnings for the same period.

British Telecom's results were

the first since the government sold 50.2 percent of the company for £3.92 billion (\$4.4 billion) last November in the biggest public share

Since then, BT's share price has surged 54 percent, prompting charges that the government sold the shares too cheaply. One union leader described the sale as "the sting of the century."

The telephone company, still

49.8-percent owned by the government, said pretax profit in the half totaled £684 million on revenue of £3.68 billion, up 11 percent.

After provisions for deferred

taxation, net profit was £428 million, down from £462 million in the year-earlier period, when the cor-poration had no tax liability. For the second quarter, pretax

profit rose 49 percent from a year earlier to £365 million on revenue of £1.87 billion, a rise of 10 percent. Net profit came to £224 million, down from £245 million. A large part of the gain in pretax

profits reflects reduced depreciaon, pension and interest costs. Stripped of these distortions, relating to the transfer of the company to private ownership, BT's pretax profits showed underlying growth of 27 percent in the half and 23 percent in the quarter, the company said.

The results were at the high end of the expected range, and BT shares rose another 5.5 pence to close at 120.5 pence each on a "partly paid" basis. Buyers from the government had to initally put (Continued on Page 15, Col. 5)



Sticking to Basics Cushions A. G. Edwards Lasting full-line national brokerages ranked by percentage of revenue derived from easity commissions in first nine months of 1984.

Broker	Commissions' Share of '84 Revenues	Total 1963 Capital (5 millione)	Net income 9 mgathe '84 (8 millions)	Change in Net income From 1963
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Prudential-Bache	35.7%	493.4	(104.8)	_
Paine Webber	29.4%	449.6	3,8	-93.7%
E. F. Hutton	22.0%	746.5	28,4	-72.1%
Merrill Lynch	21.0%	2,023.7	65,8	-75.8%
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Benjamin F. Edwards 3d

## Midwestern Brokerage Firm Thrives Far From the Wall Street Crowd

By Steven Greenhouse

New York Times Service

ST. LOUIS, Missouri — A.G. Edwards & Sons, the biggest U.S. brokerage house based outside New York City, has managed to do quite well far from the Wall Street crowd — and it believes its distance from that canyon is one of the main

Benjamin F. Edwards 3d, the company's often irreverent 53-year-old chairman and chief executive, said that by being so removed, A.G. Edwards had not felt the pressure to follow the herd. In that way his brokerage, the nation's seventh largest based on number of brokers, has avoided many of the costly fads that others have followed in recent

"Being here in St. Louis, we have fewer temptations to keep up with the Joneses," said Mr. Edwards, whose great-grandfather, General Albert G. Edwards, founded the firm in 1887. "We don't have people across the street telling us, 'Gee, you're dumb for not cleaning up on this thing when

The brokerage's success is often attributed to good internal controls and keeping change to a minimum. But some analysts say that Edwards has prospered also because of the foresight of its management in steering an independent course.

Thus, when other securities firms decided to become financial supermarkets, selling everything from real estate to pork belly futures. Edwards, with more than 2,000 brokers and 250 offices in 43 states, chugged along as a low-profile brokerage specializing in the retail stock trade.

In addition, when the other big firms began adding hundreds of employees to produce all sorts of esoteric financial products, such as unit trusts and annuities, Edwards took the low-cost road. It

decided not to add staff for such financial wares. and indeed has produced few of them.

"They don't like to build up big staffs and have high overheads," said Perrin H. Long Jr., an analyst with the Lipper Analytical Securities Corp. As a result, Mr. Long said, "of the publicly traded firms, Edwards has consistently been the most profitable" on a profit margin basis.

Certainly the stock market's year-long doldrums have hurt Edwards's performance. But low over-head has enabled the firm to stay in the black while many of its competitors have lost money.

For example, Prudential-Bache Securities lost \$104.8 million in the most recent nine months, ending Sept. 30, and Dean Witter Reynolds lost \$28.8 million in that period. But A.G. Edwards Inc., the firm's holding company, reported net earnings of \$18.1 million on revenues of \$221.2 million in the nine months ending Nov. 30.

Mr. Edwards, however, said the results were

nothing to be proud of because they were down from net earnings of \$27 million on revenues of \$249 million in the comparable period in 1983. "Our general equity business is off 30 percent from last year, and that is a very profitable busi-ness for us," he said.

Analysts see little reason, however, for Mr. Edwards to be modest.

"In an environment that is as bad as you can imagine for a retail firm, they're continuing to show profitability," said Rodney S. Schwartz, an analyst with Paine Webber Inc.

"They're doing much better than most," Mr. Schwartz added. "Indeed, they may be one of the best-managed companies in the country. Even so, Mr. Schwartz sees a daunting challenge for a retail-oriented brokerage like Edwards. That

(Continued on Page 13, Col. 1)

# W. German GNP **Rose 2.6% in** 1984, Bonn Says

WIESBADEN, West Germany

West Germany's adjusted gross national product rose 2.6 percent in 1984 after a gain of 1.3 percent in 1983, the Federal Statistics Office said Thursday.

The office said growth speeded up over the year. GNP rose a seasonally adjusted 1 percent in the first half of 1984 over the previous six months, but in the second half of 1984 it grew by 2 percent over the first half of the year.

Weaker growth in the first six months of 1984 was partly due to loss of output through strikes in the printing and metal industries. GNP measures the total value of a nation's goods and services, including income from foreign in-

Economic growth was helped by foreign demand, with exports rising a real 7.4 percent, the statistics office said. In comparison, domestic

demand rose only 1.9 percent.
Growth was mainly due to high er productivity, since there were 0.3 percent fewer workers. Average unemployment was 0.4 percent higher, with 2.27 million unemployed. An economist with the federal statistics office, Frank Dorow, said

that the West German economy had picked up markedly in the sec-ond half of 1984, forming a good starting point for economic growth in 1985. But Mr. Dorow said there was

some difficulty assessing the underlying strength of growth in the second half of 1984 because the economy is still catching up after the May and June strikes.

West German GNP, adjusted for price inflation, had declined by 1.1 percent in 1982. The increase in 1984 was the strongest since 1979, when a gain of 4.0 percent was registered, the statistics office said. The 2.6-percent rise in economic

growth in 1984 is broadly in line with autumn forecasts made by Germany's major economic institutes and the government's Council of Economic Advisors. In 1984, real GNP, in constant

1976 prices, rose to 1,298.5 billion Deutsche marks from 1.265.1 bil-

lion in 1983. In current prices, 19 GNP was up 4.6 percent, from 1,671.6 billion marks in 1983 tp 1,747.7 billion last year.

The West German statistics of fice also confirmed that the cost of living in 1984 rose an average of 2.4 percent; it had gone up 3.3 percent

In constant 1976 prices, private consumption rose 0.8 percent in 1984 compared to a gain of 1,1 percent in 1983 and a decline of 14 percent in 1982. Investment in capital goods rose 1.0 percent last year, compared to an increase of 6.1 percent in 1983 and a decrease of 57 percent in 1982.

#### Pound Plunges To New Lows On Oil Rumor

United Press Internation NEW YORK - The British pound hit new lows Thursday, apparently because of unconfirmed rumors that Nigerial would pull out of OPEC. The dollar was little changed.

The British pound plunged against the dollar and other major currencies on rumors — lat-er denied — that Nigeria would pull out of the Organization for Petroleum Exporting Coun-tries, traders said.

In London the pound closed at a new low of \$1.1335, down from \$1.142 on Wednesday. In New York it was \$1.1320, down

from \$1.144, and also a low. In New York, the dollar closed at 3.145 Deutsche marks. up from 3.144 Wednesday; at 9.625 French francs, down from 9.6375, and at 2.6405 Swiss francs, up from 2.6355.

Dollar rates in Europe, compared with Wednesday closes, included: 3.152 DM, down from 3.1672; 9.6565 French francs, down from 9.6975: and 2.6473 Swiss francs, up from

# Texaco Reduces Price

United Press International NEW YORK - Texaco Inc., a

partner in the Arabian-American Oil Co. that refines the bulk of Saudi Arabia's oil on Thursday cut the price it will pay for the most important U.S. crude. Texaco's action was seen as a

blow to the Organization of Petroleum Exporting Countries's campaign to prevent its oil prices from collapsing. Texaco, which lowered its posted price for West Texas intermediate

by \$1 to \$28 a barrel, blamed the recent erosion in U.S. oil prices on high petroleum-product imports.

Analysts said the move by Texaco, the first Aramco partner to drop to the \$28 level, would inten-

sify pressure on OPEC to reduce its \$29-a-barrel base price for Saudi Arabian light crude. West Texas intermediate should

sell for \$1 more than OPEC's benchmark oil, which is overpriced in face of weak world demand and

The other Aramco parmers — Exxon Corp., Mobil Corp., and Chevron Corp. — still are paying the prevailing \$28.50 to \$29 a bar-rel for West Texas intermediate. But five other large oil companies have reduced their posted prices in

Some analysts had expected the Aramco partners to hold the line on day.

West Texas intermediate until after OPEC held another meeting on pricing later this month.

In Houston, Texaco said it also lowered its buying price for West Texas sour - the nation's major heavy crude - by \$1 to \$28 a barrel. Texaco cut its posted prices for six other domestic crudes by between 15 cents and \$1 a barrel, effective Jan. 11.

■ Iran Raises Price of Crude A senior Iranian Oil Ministry official said Thursday that Iran had raised official prices for its light and heavy crudes and would give no more discounts. Reuters report ed from Tehran.

He confirmed reports from Europe that Iran had increased official prices for its light crude by \$1.11 a barrel to \$29.11 and heavy crude by 45 cents to \$27.55.

Rumors on Nigeria

Rumors that Nigeria had formaly severed its links with OPEC, denied by the National Nigerian Petroleum Corp. in Lagos. interrupted strong price increases on the spot oil market Thursday, Reuters reported from Romerdam. European spot prices had risen in the morning to \$26.65 a barrel for North Sea Brent loading next month, 40 cents up from Wednes-

## U.S. to Investigate Charges Of Steel Dumping, Subsidies

WASHINGTON — The U.S. Commerce Department has agreed to investigate whether steel imports from eight nations are being sold in the United States at less than fair value or are subsidized by their and the U.S. International Trade

that it will look into charges that steel products from Austria, Czechoslovakia, East Germany, Hungary, Poland, Romania and Venezuela have been dumped sold at less than fair value - and that steel from Austria, Venezuela and Sweden has been subsidized by those governments.

The allegations were made by U.S. Steel Corp. in petitions filed with the government Dec. 19. That was two days after the Reagan administration announced it had reached agreements with seven oth- in principle last week, the Europeer countries - Japan, South Korea, an trade bloc will limit its exports Brazil, Mexico. Spain, Australia and South Africa - to voluntarily the U.S. market this year and next. limit their steel exports to the Unit-

ous agreement with the European swelled to 14 percent, mainly be-Community, brought 75 percent of cause of the rising dollar.

agreements. Similar industry petitions against those countries were withdrawn when the agreements were reached. If the Commerce Department

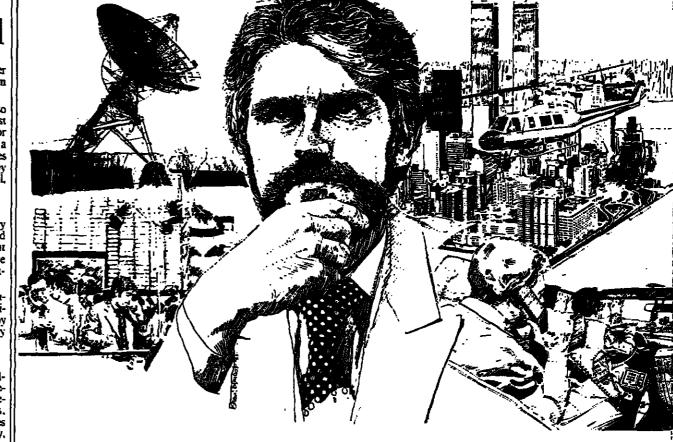
Commission rule against the eight The department said Wednesday countries listed, punitive duties would be imposed against their steel products. Or, as has happened before, the government could try to negotiate agreements. **■** EC Approves Pact

The 10 members of the European

Community on Wednesday formally approved an agreement covering exports of steel pipes and tubes to the United States, a spokesman quoted by The Associated Press said in Brussels. Under the agreement, agreed to

The EC had agreed in 1982 to limit its exports to 5.9 percent of That, along with a similar previ-the U.S. market, but its share had

of pipes and tubes to 7.6 percent of



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Shown at left, the head office of Trade Development Bank, Geneva.

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**BUSINESS ROUNDUP** 

**U.S. Divides** 

Contract for

**Jet Engines** 

By Wayne Biddle

New York Times Service

WASHINGTON - The U.S.

Air Force has announced that the

General Electric Co. would contin-

ne to produce the majority of its

But in a move that marked a

significant recovery for GE's main competitor, the air force decided to

award 46 percent of next year's engine-production work to the

Pratt & Whitney division of the

A year ago, the Pentagon ended

what had become known as the

"Great Engine War" by awarding

GE 75 percent of the engine production for F-15 and F-16 war-

planes in 1985. Pratt & Whitney,

which had dominated the industry

for decades, received only 25 per-

The split award in favor of GE

announced Wednesday, was widely

seen as an attempt to invigorate

competition and hold down costs.

The air force saw potential savings of \$3 billion over the engine's life

According to air force and indus-

try officials. Pratt was able to re-

spokesman. "After last year's deci-

the 1986 engine contract. The revi-

sion was believed to be based pri-

marily on a less costly warranty.

184 and Pratt would make 159.

GE engine as well as the Pratt pow-

(Continued from Page 11)

is the institutionalization of Wall Street and the continuing with-

drawal of the small investor from

Those developments could derail

the progress of a firm like Edwards.

which specializes in working with middle-class investors in small and

medium-sized towns. In the fiscal

year 1984, Edwards added

branches in Daphne, Alabama;

Russellville, Arkansas; Natchi-

toches, Louisiana, and 30 other

if they can gain market share, they can do quite well."

position of the letter on the first

the caller would press the 7 key (on

which the letters PRS also appear)

and then the 1 key. The informa-

to the Echo 2,000's tiny screen,

which can display 16 characters. A

microprocessor inside the device

A little more than half of its memo-

ry is devoted to internal programs,

The device, which a hearing-im-

Fowler concedes that his device,

which can transmit only about 30

words a minute, is slower than

Teletypes.

regulate the Echo 2,000.

To transmit "P," for example,

"I don't think their basic busi-

the market.

and 114 to F-15 Eagles.

A study conducted by the Gener-

ion, we revised our proposal" for

cycle of about 20 years.

the reliability of its engines.

cent-of-the work

jet-aircraft engines in 1986.

United Technologies Corp.

ج ر. -

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"The typing is very, very slow," said loci D. Ziev, an executive at the New York Society for the Deaf. who has studied the new machine We're interested, but we'd like to know more before we pass judg-

#### Sanyo to Report Gains in Sales, Profits for 1984

OSAKA, Japan — Sanyo Electric Co. will report Jan. 28 record profit of 55.60 billion yen (\$218 million) for the year ended Nov. 30, a 30-percent in-crease from 42.79 billion yen in 1982-83, a company spokesman

said Thursday.
He said sales in 1983-84 were
991.70 billion yen, a 21-percent
increase from 819.77 billion a усаг адо. He said the increase was due

to greater-than-expected sales of video tape recorders and office automation equipment, mainly in the United States, and reduced inventory, the spokesman said. Exports to the United States rose 54 percent from a year earlier; total exports rose 29 percent, he said. A spokesman also said Thursday that Sanyo had re-ceived a 7.8 billion-yen order from China National Technical Import Corp. for color television manufacturing plants and

#### GE by carting costs and improving In Petro-Lewis, "We are looking at it as a recovery," said Jim Linse, a Pratt May Take It Over

parts, for delivery to China in the fourth quarter of 1985.

New York Times Service NEW YORK - An investment group said it has acquired a stake in Petro-Lewis Corp., the debttroubled, oil- and gas-production company, and that it was "explor-

al Accounting Office of last year's GE-Pratt competition concluded seeking to take the company over. In a disclosure statement with the U.S. Securities and Exchange that GE had offered a significantly more favorable warranty on its engines. The technical capabilities of Commission, the investor group, Jakobson, Kass Partners of New the two were judged to be equal. York, said Wednesday that it bank owned 1,367,100 shares of Petro-At GE, Brian Brimelow, manager of the F-110 program, said the company was "delighted" to have Lewis common stock. This represents 6.3 percent of the common won the larger share of the 1986 shares outstanding in the Denverbased company, which is carrying An air force spokesman said Wednesday that of 343 engines to heavy debts due to the long decline

be built in 1986, GE would produce Douglas Kass, a principal of the oup, said, They've had a big All of the GE engines, known as incial cloud lifted from them the F-110, would be placed in F-16 recently," referring to the recent settlement of a class-action suit Falcon aircraft. Of the Pratt F100-220 engines, 45 would go to F-16's against Petro-Lewis.

Lincoln Werden, an analyst with The air force also announced Thompson McKinnon & Co., charthat future models of the F-15 acterized the Jakobson Kass mawould be designed to accept the neuver as "a very special high-risk investment" because the future of Petro-Lewis was still cloudy.

er plant, "providing additional flexibility in future decisions." exibility in future decisions."

David R. Longmire of Dain.

Between 1985 and 1990, the air

Bosworth & Co. in Denver noted force spokesman said, the service that Petro's stock was undervalued, expects to acquire 1,995 engines for so the investor group would be in a the fighters at an estimated cost of good position if the stock rose. Pe-\$8 billion. Production in 1986 is tro, which trades on the American valued at about \$1.3 billion for en- Stock Exchange, closed Thursday,

its market share and even grow by

keeping its costs down and by me-

ticulously tending the garden that

has fed it over the years - the retail

for keeping costs down. He usually

flies in tourist class, and his 9-by-

15-foot (about 3-by-4.5-meter) of-

fice is more the size of a children's

bedroom than the workplace of a

At Edwards, there is one support

employee per broker, compared with the industry average of 1.72

per broker. Mr. Long of Lipper Analytical says Edwards can make

commissions of just \$95,000 a year

while many firms cannot see a prof-

Mr. Edwards sets the example

## **FCC Says Graphics Scanning Hid Control of Companies**

hich had filed competing applica-

the mobile-services division of the Graphnet, operates pay-television Federal Communications Commis- systems and is involved in petitions sion, said Wednesday that Graphic Scanning had engaged in "misrep-resentation and lack of candor" in its initial applications and in re- tions were denied are A.S.D. Ansponses to subsequent questions swer Service, B.W. Communicaraised about it and the four other tions, P.A.L. Communications companies. Systems and Vineyard Communi-

"Probably every license Graphic Scanning and its subsidiaries hold is at risk because of this action." Mr. Sullivan said. He noted that the company has license applications pending in cellular-telephone services, data-transmission services

# said the company planned to ap-

peal the decision to the full com-

"We believe that when this decinied petitions by four companies sion is reviewed by the full commission the company will be vindicated," he said,

Graphic Scanning controls about 200,000 paging systems through its subsidiaries. It also processes and transmits record and data communications for many banks through its subsidiary, pending before the FCC for entry into the cellular telephone market.

The four companies whose peti-

cations. In reaching his conclusion that Graphic Scanning was the "real party in interest" in the nearly 700 applications, Thomas B. Fitzpat-rick, the chief administrative judge for the commission, found that neither Graphic Scanning nor the four companies disclosed that Graphics

## Group Buys Stake Chemical Says Net Climbed

fourth quarter from a year earlier

It attributed the increases to improvements in net interest income and service fees, substantial gains several options," including on sales of investment securities \$1.562 billion for the year and 8.4 and profits from foreign-exchange

> ing company for Chemical Bank. the sixth-largest U.S. commercial

#### quarter was to \$105.5 million, or NEW YORK -- Chemical New \$1.96 a share, from \$88.1 million, York Corp. said Thursday that net or \$1.68 a share, a year earlier. For income rose about 20 percent in the the year, the increase was to \$340.8 million, or \$6.26 a share, from and 11.5 percent for all 1984 from \$305.6 million, or \$6.02 a share, a year earlier. The per-share figures are fully diluted.

It said net interest income rose 9.8 percent to \$1.715 billion from percent to \$459.4 million from \$423.8 million for the quarter.

Foreign-exchange profits rose about 50 percent to \$60.6 million from \$40.4 million for the year and 108 percent to \$18.6 million from \$8.9 million for the quarter.

#### **COMPANY NOTES**

quired a 30-percent interest in a products. Taiwanese secondary lead smelter. Tai Ping Metal Industries Co. for undisclosed sum, effective Jan.

cording to China Cement's managing director, Michael Horner. He declined to give further details.

Long said.

lion in 1984.

Pty. of Australia said it had ac- nesses and the development of new

microwave overs at a Welsh sub-sidiary, Sharp Manufacturing Co. of U.K., where it will also begin to 251, rising to 630.

port at the end of February that profit for 1984 was 43 billion yen (\$169 million), more than double the 18.17 billion in 1983. Sales were 700 billion ven, a 6-percent inspokesman said. The company plans to pay a 5-yen dividend after

## INTERNATIONAL HERALD TRIBUNE SPECIAL REPORTS 1985

The following Reports are scheduled for 1985, with topics and dates, of course, subject to modification.

## <u>FEBRUARY</u>

Qatar Economy International Education Nigeria Cyprus

#### **MARCH** Bermuda Economy

Countertrade Japan Economy Japan Fashion

#### <u>APRIL</u>

Korea Bahrain Economy Office Automation Germany Kuwait Economy

Banking & Finance in Italy Travel in France Commercial Real Estate in Britain

#### <u>May</u> Arts & Antiques

Banking & Finance in Britain United Arab Emirates

Economy France Economy Jordan

Scotland Aviation Telecommunications Turkey

#### JUNE Banking & Finance in Luxembourg Electronic Banking

Portugal

Egypt Spain Cavman Islands Economy **ECOWAS** 

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Hong Kong Italy **Small Computers** 

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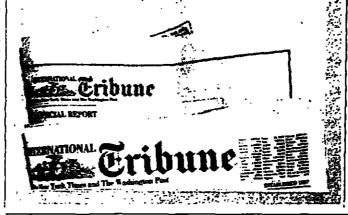
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The proceeds, after deduction of expenses, will be held in cash at the disposal of said holders. tie N.V., Ameterdam against delivery of

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Further the undersigned anno holders.
Further the undersigned amounces that so

Further the undersigned announces that as from 17th January, 1985 at Kas-Associatic N.V., Spinstrast 172. Amsterdam, div.ep.no. 25 (accompanied by an "Alfidavit") of the CDRs NEC Corporation will be payable with Dfls. 9,58 net per CDR, repr. 200 als. and with Dfls. 47,90 net per CDR, repr. 1.000 shs. (div.per record-date 30.9.1984; gross Yen 4. p.sh.) after deduction of 15th Japanese tax = Yen 120. = Dfls. 1,70 per CDR, repr. 200 als. Yen 600. = Dfls. 1,70 per CDR, repr. 200 shs. Yen 600. = Dfls. 1,70 per CDR, repr. 100 shs. Without an Alfidavit 20% Japanese tax = Yen 12.50 = Dfls. 1,80 per CDR, repr. 100 shs. Yen 10.50. = Dfls. 1,35 per CDR, repr. 200 shs. Yen 50. = Dfls. 1,35 per CDR, repr. 100 shs. Yen 10.50. = Dfls. 2,27 per CDR, repr. 200 shs. Yen 50. = Dfls. 2,27 per CDR, repr. 200 shs. Yen 50. = Dfls. 2,27 per CDR, repr. 200 shs. Yen 50. = Dfls. 2,30 per CDR, repr. 100 shs. Yen 150. = Dfls. 2,30 per CDR, repr. 200 and 1,000 shs. each, in accordance with the Japanese tax regulations.

the Japanese tax regulation

AMSTERDAM DEPOSITARY COMPANY N.V.

he Japanese tax regulations.

AMSTERDAM DEPOSITARY COMPANY N.V.

#### **WORLDINVEST INCOME FUND** DIVIDEND ANNOUNCEMENT

DECLARATION OF DIVIDEND No. 16

The Trustees of the Worldinvest Income Fund are pleased to announce a U.S. \$5.50 per share distribution to Shareholders in respect of the half-year period from June 29th, 1984 to December 27th, 1984. Coupon No. 16 and also any previously unpresented coupons may be presented for payment on or after February 1st, 1985 to any of the following

Paying Agents: Bank of America NT & SA. Hong Kong Branch, St. George's Building, No. 1 Ice House Street, Hong Kong. B.C.C.

BankAmerica Trust and Banking Corporation (Bahamas) Limited, 50 Shirley Street,

Bank of America International S.A., 35 Boulevard Royal, Luxembourg.

BankAmerica Trust Company (Jersey) Limited, Union Street.

Payments will be made subject to any applicable fiscal or other regulations within fourteen days of such presentation.

BankAmerica Trust Company (Jersey) Limited.

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U.S. \$700,000,000

Floating Rates Notes due 2005 and %6% Income Rights due 1990 In accordance with the provisions of the Notes, notice is

hereby given that for the six months interest period from 10th January, 1985 to 10th July, 1985 the Notes will carry an Interest Rate of 81% per annum. Interest payable on 10th July, 1985 will amount to U.S. \$443-07 per U.S. \$10,000 Note.

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**NEW ISSUE** 

This announcement appears as a matter of record only

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US\$ 30,000,000

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- First Austrian Bank -The National Bank of Kuwait S.A.K.

Svenska Handelsbanken Group

Agent Arab Banking Corporation (ABC)



#### To 'Talk' With Deaf Persons "It might be an advance for short generate tones that would be con- conversations or in areas where

New Device Permits Callers

ness has terrific long-term growth Analytical says Edwards can make potential," Mr. Schwartz said. "But money when its brokers bring in

Edwards's strategy is to defend it with commissions twice as large.

The GE invention relies on a coding system to change tones into letters. To "talk," a caller depresses two telephone keys for such letters. The first key is the one on which the letter itself is found; the second

is the 1, 2 or 3 key to indicate the majority." Still, Mr. Fowler hopes his device will succeed. To compensate for its drawbacks, he has installed fast-forward and reverse features so that users can review what has been said. And he has programmed tion then flows over the phone line the device so that callers need punch only two keys to transmit common words such as "yes," "no," "hello" and "goodbye." But with two kilobytes of memory can store an additional 800 characters. callers would have to memorize these shortcuts.

the deaf population but not for the

With \$51,000 invested in his venture, Mr. Fowler has sold about 100 such as the operating system, that Echo 2,000's and has not yet made a profit. But that may come soon, paired person attaches directly to his phone, is not without its prob-

his phone, is not without its prob-lems. Learning the code could be hobby," he said, "but it's rapidly difficult for some persons. And Mr. becoming a full-time job."

	Gol	d Opti	ODS (pric	es in \$/02.).
	Pross	Feb.	Моу	Aug.
	20 33 33 33 34 34 34	1875/075 1175/1325 675-825 325-475 125-250 050-150	27.00-29.00 20,00-21-50 14,75-14-25 10,50-11.00 7.25- 8,75 4,75- 6,25	28:00:30:00 21:50:23:50 16:50:18:00 12:50:14:00 9:25:10:75
ı	Vale		om sus hite We	M S.A.

By Reginald Stuart

WASHINGTON — A federal administrative law judge has defor nearly 700 new one-way paging systems because he said they had been acting as fronts for the nation's largest radio-paging compa-ny, the Graphic Scanning Corp.,

tions.
Michael Deuel Sullivan, chief of

and pay-television systems.

At Graphic Scanning's headquarters in Teaneck, New Jersey, had performed nearly all of the Edward R. Bush, a vice president, work for the four companies.

trading. Chemical New York is the hold-

Broken Hill Associated Smelters on intercity-communications busi-

"Last year, Edwards was ex-tremely profitable with \$140,000 in on our shelf."

China Cement Co. (Hong Kong) will be taken over by a company linked to China's state-supported Kiu Kwong Investment Corp., ac-

GTE Corp. has realigned its businesses into three operating groups in response to increased competiand the breakup of the former Bell Telephone System. It said the re-

commissions per broker." Mr.

of any other brokerage. Its earnings

jumped from \$11.5 million in the

fiscal year 1979 to \$34 million in

1983, before sliding to \$29.2 mil-

performance to blind luck.

As Mr. Edwards sees it, the com-

Sharp Corp. plans to assemble

make video tape recorders next month, a company spokesman said. The initial work force will be Sumitomo Chemical Co. will re-

fion resulting from deregulation crease from 658.83 billion, a

Midwest Brokerage Thrives Far From Wall Street

In the decade before 1983, he excess staff to make those products added, Edwards's stock price rose rather than "make another firm about thirtyfold — more than that rich" by buying them. "It's imporof any other brokerage. Its earnings tant to avoid the Big G. Greed, and the Big P. Pride." he said. But when Edwards has trouble finding a financial product else-

Mr. Edwards said many firms

had become bloated by taking on

where, it will "manufacture" the product. It often does this with real pany owes much of its spectacular estate tax shelters, for example, In Mr. Edwards's view, the prob-"Back in the 1960s we decided lem with many large brokerage what type of firm we'd be, and we houses is that they have lost their

decided primarily to be in the retail business through branches," he said. "It looked dumb at the time which the great firms are so confused about getting their act to-gether," he said. "They're confused because the firms doing best were doing institutional business. But in about what they should be doing." 1975, the institutional boutiques faced disaster with the end of fixed-

Mr. Edwards said his firm's deci-

creasing its ability to sell to institu-

tions to better serve its investment

for someone and in the next trans-

action they might need something

appropriate to sell to the institu-tional market." Mr. Edwards said.

Not being a factor in that market.

we would sometimes have to tell

Mr. Edwards is optimistic that

small investors will come back to

them to go to someone else."

-We'd be an investment banker

banking clients.

rate commissions. By blind luck we sion not to diversify had "kept us ended up in the best part of the out of trouble by keeping us out of husinesses we didn't know." but Even though banks and discount houses are taking more of this business. Mr. Edwards said his firm planned to continue to devote most the firm has taken several small steps toward diversification. Since many regional corporations come to Edwards for underof its energies to serving its retail writing help, investment banking customers rather than diversifying now represents about 25 percent of its revenues, up from 9.7 percent in 1979. In addition. Edwards is in-

I'm smart enough to manage one type of business, let alone three or might be O.K. for a percentage of four." Mr. Edwards said. In recent years, concerns like Merrill Lynch and Paine Webber have been expanding their empires by diversifying into real estate or developing new financial products. such as unit trusts. But when its customers ask for new products, Edwards generally shops at other

or developing financial products. Sometimes I wonder whether

able and then pays a commission to In this way, Mr. Edwards ex- the market. He reasons that when plained: "We didn't have to take on investors recognize that inflation all those people and costs to manu- has been beaten down, interest facture products. Besides, we didn't rates will fall and stocks will rally. want our brokers and customers making stocks more attractive to thinking we were trying to sell an small investors.

January 8, 1985, London

By: Cribank, N.A. (CSSI Dept), Agent Bank

brokerage houses for the best avail-

**CORRECTION NOTICE** £50,000,000 Guaranteed Sterling/US Dallar Payable Floating Rate Notes due 1990

Guaranteed on a subordinated basis as to payment of principal and interest by

Lloyds Bank Pic (Incorporated in England with limited Sability The value of Coupon No. 9 from the subject issue, payable on January 7, 1985 is US \$63.08.

Lloyds Eurofinance N.V. (Incorporated in the Netherlands with limited liability)

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Est, Soles Prev. Soles 11,794   25,000 bs. conts per lb.   21,000 bs. conts	57.6535 57.9040 55.95 59.3040 30 58.70 59.8545 80 59.30 59.4540 25 64.00 64.0635 10 69.90 60.9535 60.105 61.9035 60.62.45	<u> </u>		Onlyx 303 11/2 13/1 11/2 10/2 10/2 10/2 13/2 13/2 13/2 13/2 13/2 13/2 13/2 13	Society 1.70 44 22 374 361, 37 + 4, Society 76 12% 12% 12% 14 + 4, Softwa 601 17 15% 17 + 1, Softwa 601 17 15% 17 + 1, Sonoch 1.200 3.0 77 37 37 37 37 47 47 50 500 500 500 500 500 500 500 500 500	Wildcam   297 846 844 894 + 145   William   1.50 4.7   295 3844 844 384 + 1436   William   William   1.50 4.7   295 384 824 384 + 1436   William   1.50 4.7   295 184 844 384 + 1436   William   1.50 4.7   295 184 844 384 4 1436   William   1.50 4.7   295 184 844 384 4 1436   William   1.50 4.7   295 184 844 384 4 1436   William   1.50 4.7   295 184 844 384 4 1436   William   1.50 4.7   295 184 844 384 4 1436   William   1.50 4.7   295 184 384 384 4 1436   William   1.50 4.7   295 184 384 384 4 1436   William   1.50 4.7   295 184 384 384 4 1436   William   1.50 4.7   295 184 384 384 4 1436   William   1.50 4.7   295 184 384 384 384 4 1436   William   1.50 4.7   295 184 384 384 384 384 384 384 384 384 384 3	Sight
2.95 2.65 Dec 2.644 2.68 2.69 1.0012 3.10 2.751/2 Mar 2.764 2.78 2.7617 2.77 1.0012 3.211/2 2.82 Mary 2.831/2 2.845/2 2.831/2 2.845/2 1.845/2	20 61.75 61.90 —35 60 62.45 62.95 —35 61.10 —35 61.70 —35	LDBIT	18 230 846 876 877 + V6 741 646 556 676 + V6 741 646 556 676 + V6 741 646 576 676 + V6 742 676	OthTP 2.68 9.5 31 28% 27% 28% OVTEX.P 55 11¼ 11¼ 11¼ 11¼ 000000 48 31½ 31¼ 12¼ 13¼ 00000 48 31½ 31½ 31½ 00000 P	SeBost 40 1.7 36 27% 23% 22% 50% 50% 50% 50% 50% 50% 50% 50% 50% 50	Window 20 1.8 23 114 104 11 4 Window 13 12 37 34 514 514 514 Window 13 12 37 34 314 37 4 World 20 20 21 4 12 21 21 21 21 21 21 21 21 21 21 21 21	
	1.0 610.0 408.8 -6.8 611.0 -7.0 59V Open Int. 14,080 off 11 610.0 -7.0 59VISS FRANC (IMM) 1.0 611.5 615.0 -7.0 5005 FRANC (IMM) 59P franc-1 noini equals \$0.0001 1.0 621.0 627.7 -7.0 5005 3200 Jun 3809 5 6300 347.8 -7.0 4709 3200 Jun 3809	127 1798 3809 —2 Lorno's	y 1.040 3.0 1344 349; 349; 444; 46 11.120 38 227 144; 134; 144; 46 17. 16 1.1 135 14 134; 14 17. 90 44 67 124; 124; 124; 14; 18. 44 55 154; 154; 154; 154; 18. 44 55 134; 134; 134;	PLM 12 20 3 5% 5% 5% 5% + % PNC 232 47 222 574 444 47 PoisstB 105 10% 10 10 Poisscar 1.200 24 184 57 45% 47 +144 Poisscar 227 84 84 84 84 54	Specific	X Xebec 1548 376 314 314 Xicor 350 1116 1076 1116 + 15 Xidor 880 1214 12 1216 - 15	· · · · · · · · · · · · · · · · · · ·
1:001-2	10 621.0 622.7 -7.0 -7.0 -7.0 -7.0 -7.0 -7.0 -7.0 -7	.3846 3837 3848 -3 Lingshi .3898 -3 Lidmid .39725 Lamen .57 Lamen .57 Lamen .57 Lamen .58 Lamen	5 800 21 14 39 39 39 39 7 7 259 40 40 644 644 644 4 44 4 7 1 1 1 259 41 6 644 6 64 6 64 6 64 6 64 6 6 6 6 6	Porce III	20 3/4 3/4 3/4 5/5	Y YlowF1 1.80 2.9 1030 34% 34 34% + %	
SOTSEAN MEAL (CBT)  10) tens-dollars per ton  18.00 134.80 139 140 142.80 142.80 142.5	711.77.0 Indust  LUMBER (CARE) 130,000 bd. ft. 5 per 1,000 bd. ft. 271.30 130.30 Jon 139.00 in 139.00 i	7	280 8% 8% 8% 8% 8% 8% 8% 8% 8% 8% 8% 8% 8%	PocEst 277 84 86 86 44 46 PocTol 9 20 7 8 14 134 14 4 4 6 PocTol 9 20 7 8 14 134 14 4 6 14 12 PocTol 9 20 14 134 14 14 14 14 12 PocTol 9 20 14 134 14 14 14 14 14 14 14 14 14 14 14 14 14	20 344 344 344	ZensLbB	
201 DEAR VIL (CDI)   FIET OUT OPEN IN L 14,162 (1) 144	LUMBER (CME) 100 272.00 273.80 —4.96 100 274.00 277.80 —5.00 100 284.00 277.80 —5.00 100 284.00 283.80 —5.00 100 284.00 290.30 —5.00 100 284.00 290.30 —5.00 100 284.00 297.20	66.59 158.50 159.80 —50 LilyTu 66.70 164.59 167.40 —1.40 LineTre 75.20 173.90 174.90 —59 LineTre 79.50 177.30 177.90 179.50 177.30 177.90 179.50 178.50 179.10 +20 86.50 184.50 184.50 +46 86.50 184.50 184.50 +58 187.00	7 76 2317 2314 2314 4 1	PeorIH 360 2214 2214 2234 People State Sta	StockSy 12 944 594 584 Strotus 3138 10 94 10 + 14 Strotus .906 1.9 630 5994 4494 4794 — Sta Stryker 40 2544 2494 2544 +1	Zived 27 7 644 694 4 14 22 20 10 10 10 10 10 10 10 10 10 10 10 10 10	
SOYBEAN OLL (CBT) 60,000 fb9- dollars per 100 fbs. 130,59 22,65 30 25,85 26,10 25,75 25,76 -11 30,50 22,85 36,70 25,75 25,76 -11 30,40 22,95 Akar 25,15 25,45 25,12 25,16 -00 30,10 22,80 Akar 25,15 25,45 25,12 27,14 30,30 22,70 July 24,15 24,87 24,25 24,3 24,3 24,3 24,3 22,3 22,50 34,3 4,20 12,20 22,50 Akg 24,15 24,35 24,3 24,3 24,3 24,3 24,3 24,3 24,3 24,3	00 113.00 114.70 -35   COTTON 2(NYCE)	· }	Dividends Jan. 10	Asian Commodities Jan. 10	London Commodities	Cash Prices Jan. 10	1 1 1 1 mg
2.30 Sep 2.410 2.15 2.15 2.15 2.15 2.15 1.15 1.15 2.15 2	1 1470 6070 With 6172	63.18 44.86 67.12 + 95 49.89 49.89 47.8 48.97 + 4.97 48.95 + 5.89 48.95 + 5.89 48.95 48.95 48.95 49.89 67.7 68.91 + 2.97 49.89 67.7 67.04 + 2.95 49.89 67.7 67.04 + 2.95 49.89 67.7 67.04 + 2.95 49.89 67.7 67.04 + 2.95 49.89 67.7 67.04 + 2.95 49.89 67.7 67.04 + 2.95 49.89 67.7 67.04 + 2.95 49.89 67.7 67.04 + 2.95 49.89 67.7 67.04 + 2.95 49.89 67.7 67.04 + 2.95 49.89 67.7 67.04 + 2.95 49.89 67.7 67.04 + 2.95 49.89 67.7 67.04 + 2.95 49.89 67.7 67.04 + 2.95 49.89 67.04 + 2.95 49.04 + 2.	Any Per Ami Pay Rec INCREASED Anior Q 50 3-1 1-30 prp Q .12 2-8 1-25	High Low Bid Ask Bid Ask		Commodity and Unit Thu Age Coffee 4 Sontos, Ib. 138 1.55 Printicistr 64/30 38 ½, vd. 178 0.85 Stori billets (Pitt.), fron 47:00 453:00 [con 2 Forty Phila, bot 21:00 27:100	
OATS (C8T)  S008 bu minimum-dollars per bushel  1.99% 1.73 Mar 1.76 1.79 1.78 1.78 4-00%  1.91% 1.77 Mary 1.76 1.79 1.78 1.78 1.78 4-00%  1.78 1.78 1.79 1.70 1.70 1.70 1.70 1.70 1.70 1.70 1.70	50 302.50 303.10 -1.20 May 303.50 303.50 303.50 -1.20 Est. Sales 2.500 Prev. Sales 2.50 307.00 308.50 -1.20 St. Sales 2.500 200.50 12.50 St. Sales 2.500 200.50 12.50 St. Sales 2.500 200.50 12.50 St. Sales 2.500 200.50 St. Sales 2	70.45 +165 Calton	REVERSE STOCK SPLIT Inc.—1-for-2 STOCK SPLITS RI March — 3/07-2	J.S.S. per ounce:  Close High Low Sid State Eld Aut eld N.T. N.T. 3040 3040 2940 3040 3040 2040 3040 3040 3040 3040 30	High Low Close Proviets SUGAR Nor 12480 12240 12440 12440 12660 12680	Commodity and Unit Coffee 4 Santas, Ib. 1.38 1.55 Printclath 64/30 38 ½, vd. 1.78 0.85 Stoel billets (Pitt I, fron 47,000 453,000 1100 25 600 100 100 100 100 100 100 100 100 100	45 25 a
Livestock 38.50 Apr 48.57 38.57 Apr 48.57 38.57 38.57 Apr 48.57 38	59 300.50 200.10 -1.10 20 300.30 -1.20 300.30 300.30 -1.20 300.30 300.30 -1.20 300.30 300.30 -1.20 301.30 301.30 301.30 3	75.95 74.05 75.35 +2.47 71.90 70.90 71.40 +1.46 96.40 68.70 68.90 +.25 68.25 67.75 67.75 +7.8 68.25 67.25 68.25 67.30 +4.8 Gent-A	oi Host — 3-lor-7 inf line — 3-lor-7 inf line — 3-lor-7 inf line — 3-lor-7 inf line — 3-lor-1 inf line — 3-l	Dec _ 129.00 329.00 328.00 323.00 321.00 321.00 volume: 25 lots of 100 02.  INGAPORE GOLD FUTURES  J.S. per venoe  Prev.	Mor 124.90 122.40 124.90 124.40 120.40 120.80 120.80 Moy 133.40 126.60 127.80 134.60 126.20 124.50 129.00 124.50 140.00 140.20 144.60 141.40 143.80 144.50 144.50 146.00 140.20 Cct 151.40 148.00 151.00 151.20 146.00 147.20 Dcc 158.40 154.00 157.00 150.00 151.00 151.50 153.00 154.50 Mor 172.80 174.80 172.80 172.80 172.60 148.20 168.60 Akdry N.T. N.T. N.T. 179.00 179.60 176.60 175.60 150.00 150	Source: AP.  London Metals Jan. 10	
CATTLE (CME) 40,000 fbs cents por fb. 67.97 62.00 Feb 64.40 64.90 64.52 64.57 + 27 68.77 65.00 Jun 64.65 67.17 64.50 64.07 + 45 68.77 65.00 Jun 64.65 67.17 64.50 64.07 + 45 68.71 64.50 61.15 Aug 65.20 65.21 65.20 + 20 65.10 61.40 Cet 61.77 64.00 61.77 61.72 61.72 61.70 61.60 Cet 61.77 64.00 61.77 61.72	ESI. Soles Prev. Soles 11: Prev. Dovy Ocen Int., 22.078 off 470  CRUDE OIL (NYME) 1.000 bbi dollors per bbi. 31.031 5515 Feb. 26.85	97 GTE C Hamov Pacfild Piliwa Royal 24.00 25.45 25.76 +.33 Rubbe	er insustance d .14 215 1-10 F como Q .58 2-15 1-21 A ry Comp Q 45 4-1 3-15 A Romk Contado Q 50 2-22 1-24	eb 30430 30450 3650 39740 1	COCOA  Mar 1,972 1,950 1,964 1,365 1,367 1,948  Mary 1,976 1,340 1,970 1,971 1,950 1,952  Jir 1,975 1,361 1,972 1,973 1,952 1,953  Son 1,344 1,345 1,972 1,975 1,975 1,954  Dec 1,913 1,992 1,972 1,975 1,975 1,975  Dec 1,913 1,992 1,912 1,913 1,975 1,954  Mary 1,905 1,900 1,900 1,900 1,930 1,835 1,915  A238 1695 19 1000 1,900 1,930 1,835 1,915	Figures in sterling per metric ton. Silver in pence per troy ounce.	
65.00   61.00   62.07   64.09   64.07   64.02   4.25     65.60   65.60   600   64.00   65.22   64.90   44.80   4.25     65.61   65.62   65.62   65.62   64.90   64.80   4.25     65.62   65.62   65.62   65.62   65.62   65.62   65.62     65.62   65.62   65.62   65.62   65.62   65.62   65.62     72.00   65.62   65.62   65.62   65.62   65.62   65.62     72.62   65.62   65.62   65.62   65.62   65.62     72.63   65.62   65.62   65.62   65.62   65.62     72.64   65.62   65.62   65.62   65.62     72.64   65.62   65.62   65.62   65.62     72.64   65.62   65.62   65.62   65.62     72.64   65.62   65.62   65.62   65.62     72.64   65.62   65.62   65.62     72.64   65.62   65.62   65.62     72.64   65.62   65.62   65.62     72.64   65.62   65.62   65.62     72.64   65.62	CRUDE OIL (NYME)  1.000 bbi dollors per bbi. 1.000 bbi dollors per bbi	200 2545 274 +33 Rubbe 257 254 259 +37 259 254 259 +22 259 254 254 255 254 255 254 255 254 255 259 +22		MOT 17520   17673   17480   17420		High strade Copper Cathodes: 300 1,164,00 1,164,00 3 months 1,182,00 1,182,50 1,172,00 1,164,00 1,164,00 1,164,00 1,164,00 1,164,00 1,164,00 1,164,00 1,164,50 1,164,00 1,164,00 1,172,00 1,175,	
70.00 64.60 Aug 67.50 70.10 67.50 67.85 +60 Est. Sqles Prev. Sqles 14.834	89 91,97 91,94 94,94 — 25 99,95 91,92 91,95 91,9	2.6 2.5 2.5 1.	DM Futures Options Jan. 10	Feb 189.75 190.25 197.75 190.25 Apr 192.25 197.35 194.00 194.25 Apr 192.25 197.37 194.00 194.25 Apr 192.00 198.00	TELL 25 228.50 221.00 231.50 224.00 225.20 226.20 226.20 226.20 226.20 227.52 226.00 227.52 226.00 226.20 226.20 226.20 226.20 227.52 226.20 2	1   1,165.09   1,168.00   1,161	
Est Solen 1.338 Prev. 50les 1978	22 80-10 80-19  25 70-20 77-28  26 77-10 79-10  27 78-12  27 78-12  27 78-12  27 78-12  27 78-12  27 78-12  28 80-10 80-19  29 82-10 3	25.9 +25 25.9 +25 25.9 +25 25.9 +25	German Mark-125,000 marks, crisis per mark	8id Ask Bid Ask 1555 1 Feb 170,00 170,25 187,75 171,25 1555 1 Akor 171,25 171,25 171,25 172,55 1555 2 Feb 158,00 187,00 159,00 187,00 1555 2 Feb 158,00 157,00 154,00 157,00 1555 4 Feb 147,00 151,00 143,00 151,50 1555 5 Feb 147,00 151,00 143,00 141,00 142,00 101,00 142,00 141,00 142,00 141,00 142,00 151,50 1555 5 Feb 147,00 143,00 141,00 142,00 151,5	GASOIL Jen 2725 2850 271.00 231.50 224.00 225.20 Jen 2725 2850 277.5 228.00 274.25 274.50 Jen 2725 2850 277.5 228.00 274.25 274.50 Jen 274.50 275.27 275.27 276.20 274.00 Jen 274.50 275.27 276.00 274.00 274.00 Jen 275.00 275.00 275.00 275.00 275.00 Jen 275.00 275.00 275.00 275.00 Jen 275.00 275.00 275.00 275.00 Jen 275.00 275.00 275.00 Jen 275.00 275.00 275.00 Jen 275.00 275.00 Jen 275.00 275.00 Jen 275.00 275.00 Jen 275.0	715.00 715.00 72	A Comment of the Comm
1 SL30 47.0 Feb SL50 52.70 52.40 52.55 +18 72.2 75-13 Dec 12-14.5 42.0 Jun 53.75 54.50 53.75 54.60 +4.65 13.75 13.	77-3f = 3	ndexes 30		UIALA LUMPUR PALM OIL kolayska rioseks per 25 tons Close Previous Bid Ask Bid Ask on 1,190 1,250 1,190 1,240 reb 1,190 1,250 1,195 1,210	289 lots of 100 tray az. 289 lots of 100 tray az. Sources: Revitors and Landon Petroleum Ex- change (sasall).	seel 722.50 923.00 918.00 919.00 3 menths 945.00 947.00 947.50 923.00 3 menths 4260.0 4470.00 4275.00 4255.00 4261.00 3 menths 4309.00 4305.00 4269.00 4261.00 5ource: Reuters.	
\$ \$1.7 \$4.500 Oct \$4.60 \$4.01 \$5.02 \$4.72 \$4.20 \$5.00	5P COMP. INDEX (CME) points and certs po	72.15 168.20 171.45 +2.05   Festime	and feliat vol. 5.753 Anna. vol. 2.05 open int. 25.756 No. vol. 761 open int. 13.629 J. S. CALE.	en 1.130 1.180 1.135 1.180	French GDP Grew	S&P 100 Index Options Jan. 10	
PTEV, DOY Open Int. 1,330 eff 3/9  AGGS (CME)  30,000 Bb Certis per ib. 1 \$2,000 40 Feb. 12.50 \$2.70 \$2.40 \$2.55 \$4.10 \$17.70 7-7 \$1.77 7-7 \$1.7	VALUE LINE (KCBT) 467-7 57-54 —  467-7 57-7 57-7    467-7 57-7 57-7    467-7 57-7 57-7    467-7 57-7 57-7    467-7 57-7 57-7    467-7 57-7 57-7    467-7 57-7 57-7    467-7 57-7 57-7    467-7 57-7 57-7    467-7 57-7    467-7 57-7    467-7 57-7    467-7 57-7    467-7 57-7    46	\$7.45 1\$1.70 184.85 +2.70 90.50 186.85 189.85 +2.80 192.70 +2.15	Company Earnings	ource: Reuters.	0.8% in 3d Period  Renters  PARIS — French gross domestic	_	Figin
Food 69-5 57-17 Jun 48-20 68-7	Prév. Day Open Inf. 4,170 off 65  65-16 65	i	menue and profits, in milions, are in local currencies unless otherwise indicated	Paris Commodities  Jan. 10  Sugar in French Francs per metric lon. Other Rowres in Francs per HR kg.	after a revised 0.4 percent fall in the second quarter, the National Sta-		
COFFEE C(NYCSCE) 37.500 Rbs. carrisper lb. 151.50 172.50 Mor 141.50 141.90 142.90 142.84 — 40 151.50 172.50 Mor 141.50 141.90 142.84 — 40 149.20 172.80 Mor 141.50 141.90 142.84 — 40 149.20 172.80 Lb. 147.50 172.80 Sep 177.71 128.90 137.50 172.52 + 40 141.80 172		Indexes	eteio	High Law Close Char	The figures compared with the	Tatol coff volume 306,856	
134.95   131.95   Mov   14.21   123.13   -1.13   123.25   Mov   14.21   123.13   -1.13   123.25   Mov   14.21   Mov	8 91.19 91.24 —94 1 96.17 90.14 —94 1 90.17 90.14 —94 1 90.17 90.14 —94 1 90.17 90.14 —94 1 90.17 90.14 90.1	Close Previous 964.00 f 1.956.50 1.932.50 124.57 124.50 244.00 Per Sh	off 1985 1984 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0 0	SUGAR 1075 1.360 1.370 1.371 + 24 1 1077 1.422 1.407 1.470 1.471 + 25 1 109 1.513 1.500 1.510 1.512 + 25 1 100 1.510 1.510 1.512 + 25 1 1.500 1.545 1.550 1.550 1.550 1.550 1 1.500 1.500 1.500 1.500 1.500 1 1.500 1.500 1.500 1.500 1 1.500 1.500 1.500 1.500 1 1.500 1.500 1.500 1.500 1 1.500 1.500 1.500 1.500 1 1.500 1.500 1 1.500 1 1.500 1.500 1 1.50	ment in November of a 1-percent third-quarter rise after a 0.5-per- cent second-quarter fall. GDP growth in the first quarter was 1 bercent, the institute added. Gross	HIGH 164.77 Lew le245 Cross 166.77 + 3.77 Source: CBOE.	
Prev. Dav Open Int. 13,177 UP 144  \$10GARWORLD II (NYCSCE)  112,000 lbs centis per lb.  113,00 4 401 Mor 436 443 428 444 438  113,00 4 401 Mor 436 444 428 444 438  113,00 4 401 Mor 436 448 437 +65  113,00 4 401 Mor 436 448 437 +65  113,00 4 401 Mor 436 448 437 +65  113,00 4 401 Mor 436 488 437 +65  113,00 4 401 Mor 437 644 647 +11  113,00 1 401 Mor 437 648 648 647 +11  113,00 1 401 Mor 437 648 648 647 +11  113,00 1 401 Mor 437 648 647 648 +11  113,00 1 401 Mor 437 648 648 647 648 +11  113,00 1 401 Mor 437 648 648 648 648 648 648 648 648 648 648	Com. Research Bureau.  Moday's : bose 100 : Dec.; p - preliminary; i - final Reuters : base 100 : Sep. 16 7 90.27 70.26 - 0.04 Dow Jones : base 100 : Dec.	244,80 244,00    11, 1931.	Thorn EMI  If 1985 1986 II  U6 1.440, 1.330, 5  One 0.107 0.144 M	NOV 2160 2155 2140 2145 +6 C IV N.T. N.T. 2140 2145 +6 C N.T. N.T. 2140 +5 C N.T. N.T. 20802 C N.T. N.T. 2085 - Unch. C	nation's total goods and services, excluding income from foreign in-	Heralder Eribune	
1250   1275	7 9081 9084 - 20 7 902 9034 - 04 6 872 8735 - 04 8 835 8332 - 03 8 835 833 - 03 7 8837 8838 - 01 8 835 833 - 7 7 8831 28.15 - 0 8 835 833 - 0 7 8831 28.15 - 0	<u>uida</u>	nited States Chemical New York	Est. vol.: 158 lots of 10 lons. Prov. octual volos: 80 lots. Open Interest: 715 COPPEE on N.T. N.T. 2,476 Unch. or N.T. N.T. 2,515 2,546 Unch.	restments.  The rise in the third quarter was lue mainly to the industrial sector, and particularly manufacturing in-		196 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1 1
COCOA (NYCS/CE) 10 metric tens-Sport for 1 1988 And 2087 2094 2075 2091 42 1 2070 2020 Mary 2117 2119 7104 2114 -3 1 2070 2020 Mary 2117 2119 7104 2114 -3 1 2071 2020 Mary 2117 2119 7104 2114 -3 1 2075 2020 Mary 2117 2119 7104 2114 -3 1 2075 2020 Mary 2117 2119 2104 2114 -3 1 2075 2020 Mary 2117 2119 2104 2114 -3 1 2075 2020 Mary 2118 2118 2108 2108 2114 -3 1 2075 2020 Mary 2025 2055 2051 2067 -1 2075 2020 Mary 2025 2055 2051 2067 -1 2075 2020 Mary 2025 2055 2051 2067 -1 2075 2020 Mary 2025 2055 2051 2057 -1 2075 2020 Mary 2025 2057 2055 2051 2057 -1 2075 2020 Mary 2025 2057 2055 2051 2057 -1 2075 2020 Mary 2025 2057 2057 2057 2057 2057 2057 2057	AMA: International Mass   WYCSCE: Or Cricaso Merco   WYCSCE: New York Cocoa,   WYCSCE: New York Cocoa,   WYCSCE: New York Cotoa,   WYCSCE: New York Cotoa,   WYCSCE: New York Cotoa,   WYCSCE: New York Review   WYCSCE: New York Review   WYCSCE: New York Review   WYCSCE: New York Perfure   W	Sugar, Correct Exchange Exchange Title Exchange Title Exchange Title Exchange Net In	1994 1993 A 1994 1995 2006 A 1994 1995 A 1994 1995 A	pp N.T. N.T. 2500 — Unith of the N.T. N.T. 2500 — Unith of the N.T. N.T. 2500 — Unith on N.T. N.T. 2500 — Unith of the N.T. 2500 — United the N.T. 2500 — Unith of the N.T.	dustry, while in other sectors of the sectors of th	in 164 Countries Around the World.	
Prisv. Dav Open Inft. 22,886 up 1,942 1,1350 1,137 Jun 1,1366 1,131	1.1235115   NYFE: New York Febure	d of Trade 5 Exchange Per Sh	come 348.8 305.6 24 hore 6.26 6.02 5.	ource: Bourse du Commerce.	nation in services and construction.		



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## Morgan Bank Names Culver To Head Euro-Clear Unit

By Brenda Hagerry International Herald Tribune LONDON — Morgan Guaranty Trust Co. of New York announced Thursday the appointment of Peter F. Culver as general manager of the Euro-Clear Operations Center in the bank's Brussels office.

**BUSINESS PEOPLE** 

Mr. Culver, who takes up his new post Feb. 1, was previously deputy general manager of the center. He succeeds Thomas H. Fox. Mr. Fox. was appointed a senior vice president of the bank and head of its management-information and profit-analysis department in the New York office.

The Euro-Clear Operations Center, the clearance system for internationally traded securities, has been operated by Morgan Guaranty on behalf of Euro-Clear Clearince System PLC since 1982.

Davignon Will Join Kissinger Firm

BRUSSELS - Etienne Davig- state, Henry A. Kissinger. non, the former European Community industry commissioner, will join Kissinger Associates Inc. as a consultant and board member, an EC spokesman said.

cal advice to governments, is head-main trading partners.

Fallon to head its Capital Markets Group Activities in Japan, Mr. Fallon, a director of Citicorp International Ltd. and Vickers Da Costa Ltd., will be based in Tokyo. Previously, he was based in Hong Kong as managing director of Citicorp International Ltd. and as head of corporate finance for the Asia-Pacific region for the Citicorp Capital

Citicorp has named Robert E.

Markets Group. Robert Fleming & Co. has set up an office in Frankfurt and named John Busch representative. Formerly, he was with Nikko Securities in Frankfurt. An executive of Robert Fleming, a London-based merchant bank, said the opening of the Frankfurt representative office was "part of our policy for increasing market coverage in securities broking and dealing."

ed by the former U.S. secretary of Mr. Davignon was Belgium's commissioner at the EC for eight years. He was responsible for EC industry and energy, and conduct-

Lawrence Urquhart group manag-ing director, responsible for exploration and production, lubricants and fuels, specialty chemicals and shipping, effective in early April. Mr. Urquhart, currently chief executive of Castrol Ltd., a Burmah unit, will succeed Campbell Anderson. Mr. Anderson is to return to Australia to take up a post outside the Burmah group, Succeeding Mr.
Urquhart will be Philip Fairclough,
who is managing director of Burmah Castrol (UK) Ltd. Peter Pitch-

Burmah Oil PLC has named

Thorn EMI PLC has appointed Ivor Owen to its board. Mr. Owen currently is chairman of Thorn EMI Commercial and Home Appliances and in addition will become chairman of Thorn EMI Lighting next month following the retirement of Leslie Hill. Named associate directors were Tom Mayer and Gary Darmall. Mr. Mayer is chief executive of Thorn EMI Electronics; Mr. Dartnall, chairman and chief executive of

ford will succeed Mr. Fairclough.

Thorn EMI Screen Entertainment. Shell International Petrole London has named Philip J. Carroll natural-gas coordinator, effec-Co. in Houston as vice president May 1 of its service between Lonfor public affairs. In addition, Jack don and New York Mr. Langley E. Little, area coordinator for was previously in charge of the control of Terms Plant C spokesman said.

ed trade negotiations with the tional, has been transferred to Arrunes and industry consultantic company, which gives politiUnited States and Japan, the EC's Houston as senior vice president of lished a travel industry consultantic company, which gives politimain trading partners.

administration for Shell Oil, success.

**Georges** Is Promoted A International Paper

Las Angeles Times Service

NEW YORK - International Paper Co., the largest U.S. forest products company, said that its president and chief execone, John A. Georges, will become chairman April 9 on the returement of Edwin A. Gee. 64. Mr. Georges, 53, will retain the shief executive title. Succeeding him as president will be Paul H. O'Neill, currently senior vice president in charge of paperboard and packaging operations. Mr. Georges came to International Paper in 1979 after 28 years at Du Pont Co. Mr. Georges was named president and chief operating officer in October 1981, and was named

ceeding James B. Henderson, who

chief executive last September.

retired. British Caldeonian Airways has appointed Larry Langley to the new post of senior marketing consultant to assist with the develop-ment of the arrine's North Atlantic tive Feb. I. He was with Shell Oil route network and the introduction Co. in Houston as vice president May 1 of its service between London Southeast Asia for Shell Interna- British operations of Trans World

## British Telecom's Pretax Profit Increases 48%

up 50 pence a share; a further 80 pence is due in two installments in the next 17 months. If the extra 80 pence is added, the shares are trading at 200.5 pence, up 54 percent from the government's offer price

of 130 pence. At the current share price, BT is Europe's second-largest company n stock market value, after Royal-

Dutch Shell. U.S. investors have been taking heir profits on BT shares. Christopher Bull, BT's treasurer, estimated that at least two-thirds of the 180 million shares sold in the

Australian Jobless Rate Falls

CANBERRA — Australia's sea-9.4 percent a year earlier, the Statis- ended Sept. 30, BT shed 5,400 emtics Bureau said Thursday.

Floating Rate Notes

United States under the offering have been sold back into the British In contrast, he said, Japanese investors have been net buyers of BT

since the offering. Despite the steep rise in BT's shares, analysts at some London stockbrokerages still recommend buying them with a long-term view.

"The prospects for the rest of the year and next year look good, so the underlying support should re-main," said Richard Ryder of Phillips & Drew, who said British institutions are likely to buy whenever

the price slips. BT said it is on course to meet its earlier forecast that pretax profit for the full year will total at least £1.35 billion. The brokerage of James Capel & Co. forecasts £1.44

Michael Armitage, an analyst at sonally adjusted unemployment Capel, said BT still has ample rate declined to 8.5 percent of the scope for cutting costs by reducing estimated work force in December its staff from the current level of from 8.7 percent in November and about 239,000. In the 12 months

Jan. 10 12. \$1.2 \$9.25 \$9.47 \$128. \$2.5 \$10.3

Non Dollar Issuer/Min coe/Mot. Coupon Next Bid Askd

In its report, Thorn EMI said corder market "lead me to take a pretax profit in the first half ended cautious view of the results for the Sept. 30 sank 28 percent to £40.2 year." million, reflecting higher borrowing costs along with weakness in music and a drop in sales of large-

£1.44 billion.

Thorn's Inmos unit, a microchip

maker, showed operating profit of £ 2.6 million. Thorn, which bought screen color television sets and vid- 76 percent of Inmos from the Briteo recorders. Operating profits were higher for military electronics, domestic appliances and lighting. Overall, sales grew 8.4 percent to public "at the appropriate time." Though Thorn's results were

Peter Laister, chairman and about in line with expectations, the chief executive, said problems in company's shares declined 10 the British television and video-re-pence to close at 477 pence.

#### ADVERTISEMENT-INTERNATIONAL FUNDS Quotations Supplied by Funds Listed

10 January 1985

The net osset volue quotations shown below are supplied by the Fands listed with exception of some funds whose quotes are based on issue prices. The follow marginal symbols indicate frequency of quotations supplied for the IFT:

(d) - daily; (w) - weekly; (b) - bi-monthly; (r) - regularly; (f) - irregularly. 

- (w) Consign simil = Sens. | Sens. |

DM — Deutsche Mark; BF — Beiglum Francs; FL — Dutch Florin; LF — Luxembourg Francs; SF — Swiss Francs; o — asked: + — Offer Prices; b — bid change P/V \$10 to \$1 per unit; N.A. — Not Avaliable; N.C. — NotCommunicated; o — New; S — suspended: 5/S — Stock \$50!; \* — Ex-Dividend: \* — Ex-Rix; \* — Grass Performance index Nov.; • — Redgmpt-Price Ex-Caupan; • — Formerly Worldwide Fund Lit; @ — Offer Price Incl. 3°, prelim. charge; + — doily stock price as an Amsterdam Stock Exchange

HE'LL BE GLAD

NOT REALLY, RUBE. I'M NOT ONE FOR WORRYING ABOUT WHAT'S GOING TO HAPPEN. I GET SHIVERS BNOUGH WORKYING ABOUT

ROES THAT

MEAN I GET

7055ED OUT?

JAKE! THERE'S A CAR PULLING INTO THE ALLEY! GET

van---<u>hurry</u>/

Amsterdam

DO YOU THINK SNOOPY

WOULD GO ALONG SO WE

WON'T GET MUGGED ?

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NO...NOW YOU'LL

HAVE TO GO TO

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1'D BE THINNER IF MY CONSCIENCE WERE QUICKER-, WITTED

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TO YOUR HAT?

#### THE HOUSE OF NIRE

By Morio Kita. Translated from the Japanese by Dennis Keene. 519 pp. \$16.95. Kodansha International, 10 East 53d Street, New York, N. Y. 10022.

#### Reviewed by Carolyn Kizer

THE chief reason for reading "The House of Nire" is to become acquainted with Kiichiro Nire, founder and inventor of the house and its name. Kiichiro is an unforgettable character all right. Horrible, absurd and powerfully compelling, he sticks in the mind in the way that Sam Pollit, the father in Christina Stead's masterpeice, "The Man Who Loved Children," won't go away, even as the more admirable characters fade into anonymity.

Kiichiro, offspring of peasants, has aban-doned their name for one of his own invention. Having started as an ordinary general practitioner, he studied mental illnesses in Germany, and returned to establish a hospital dealing with mental disorders. Once these facts are established, early in the novel, the reader begins to lick his or her chops: we are happily in the geare of "The Magic Mountain," "Ship of Fools," or even "Grand Hotel," and settle back for a good read. But, curiously enough, the mental hospital barely figures in the novel. One wonders why the author sets the book in such a milieu without taking advantage of it.

But perhaps the author is correct in feeling that egomania is more interesting than mania, and certainly it is more rife with comic possibility. However, he makes the strategic mistake of killing off Kiichiro on page 246, and the heart goes out of the novel, as well as most of the comedy. We are left with a bunch of characters just as unpleasant in their various ways as Kiichiro without being as interesting. Tetsu-kichi, Kiichiro's son-in-law, begins to stir our sympathies, put upon as he is by his harridan wife, but his total indifference to his children, his emerging anti-Semitism and admiration for Hitler's Germany put an end to that. A hopelessly morose character, Tetsukichi is working, throughout most of the novel, on a history of psychiatry. Perhaps the most interesting aspect of Kita's novel is the careful attention he gives to Japanese prejudices and opinions from the end of the first World War to the end of the second. So we are painlessly fed a good deal of hitherto unfamiliar information. For example, in telling us about Tetsukichi's history of psychiatry, Kita says, "Despite the fact that Sig-mund Freud was clearly the most famous medical man of his age, in Germany his ideas had been subjected to vilification and ostracism for years. Since the medical world in Japan was little more than an offshoot of the one in Germany . . . Tetsukichi too had never had the least inclination to take his psychoanalytic

theories seriously" in 1939. However, Tetsukichi is not a fool. He realizes that his work, like himself, is simply ordinary, "an aspect of the trivial everyday." It aroused no sense "of something taking shape, of something cold and pure and hard within him," but was merely the product of his obstinate determination.

There is a wonderful passage when Tetsuk-chi finally finishes his book and sits vacantly at his desk for awhile. Then he goes out for some air and runs into a woman patient. As he is about to speak to her, "she suddenly burst out laughing. The laughter was not only totally unexpected, but possessed all those peculiari-

ties one finds in the laughter of such patients: vacant, moronic, with no rise or fall, no heights or depths, a laughter that made nonsense of any human attempt to understand it." As he turned away from her, towards home, "shoulders hunched, there was something awkward and ungainly about him, the impression of a man trying perhaps to escape from some-

There are other beautifully handled episodes, particularly the death of Kiichiro. He is out in a meadow with an assistant, measuring the site of a new hospital (the earlier one having been destroyed in the great earthquake of 1923), and here, near the end of him, we begin to feel some sympathy for this vain, pushing, brash narcissistic fellow: "The sun beat down now, inducing sleep. The expanse of corn seemed to be caught in a great silence. Some way off the figures of two or three farmers could be seen, but there was no sign of anything else moving. In this peaceful land-scape, the little old man and his tall assistant, worked endlessly, stretching their long piece of string, walking, stopping, returning, writing their measurements on a piece of paper. Some distances away he [the assistant] could see the small figure of the director squatting

down on the pathway between the comfields, down on the pathway between the contributes, no doubt making some eager calculations on the drawing paper. But after he had taken a few more paces, he noticed that Kiichiro was leaning forward in a peculiar way, with his forehead apparently touching the ground, like a toad with its head beaten flat by something." Kiichiro, monstrously inflated until this scene by his powerful drives, his introdinate ego, has shrunk and shrunk, to a little old man, to a coall figure to the image of a toad. And now small figure, to the image of a toad. And now he is dead, in the golden field.

There is another lovely scene, where Tetsukichi's children go to a summer cottage built by their grandfather long ago, dragging their heavy luggage up a steep path to the hot spring, where "the clear-toned cicadas were singing in chorus from the dark cedar woods that lined the roadside. . . . From the side of the veranda, with its glass stiding doors where the putty had come off in a number of places, a partially enclosed walkway led across to the bathhouse where a constant spring of sulfurous hot water bubbled noisily. The children bathed a number of times each day, prancing about in the murky water and splashing it over each other." That description seems to me to exemplify the Japanese sensibility, with its attention to the subtle attritions of daily life, and the small, vivid signs

that indicate the seasons and their passing.
Such eminences as Yukio Mishima and Edward Seidensticker have billed "The House of Nire" as a humorous work. Perhaps humor, rather than poetry, is what is lost in translation. But, with the exception of the first 250 pages, I don't think so. It is a family chronicle of an unlovable tribe, set in a fascinating period, with some fine set pieces. The publisher promises a sequel in a year. One will read it for the author's insights into his society rather than for any curiosity about his dismal characters. As one sees from the quoted passages, it is ably translated by Dennis Keene, except for some sentences that seem to indicate haste on his part. As usual, Kodansha has given us a beautifully produced volume and a handsome cover, which puts most of the products of our domestic publishing houses to shame.

Carolyn Kizer's most recent book is "Barmaids in the Basement: Poems for Women." She wrote this review for The Washington Post.

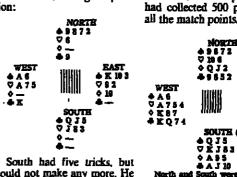
## **BRIDGE**

By Alan Truscott

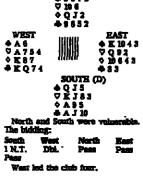
ON the diagrammed deal, West led the club four, giving the declarer a cheap, trick. The ten won and South led a diamond trying to reach dummy for a heart lead. West put up the king and, after not-ing that his partner had sig-naled with a high diamond, he returned that suit.

South should have won in dummy with the queen to lead hearts, but he chose to win in his hand with the ace and work on clubs. He played the ace and another, giving West the queen. Instead of cashing the remaing club winner, West played another diamond to

was led and covered with the the lead of the diamond ten queen and king. South was alspeczed South in the major suits. The veteran partnership had collected 500 points and lowed to win, leaving this posi-



could not make any more. He tried the spade queen, which then cashed the club king. A dummy's queen. The heart ten spade was led to the king, and



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ANDOHIGOTSTONED TOKYO — Japanese shipbuild-ing permits in 1984 totaled 361 for ships totaling 7.91 million gross

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**PEANUTS** 

BLONDIE

DARN, THIS STORM HAS ME BEHIND SCHEDULE

BEETLE BAILEY

IF THEY

PON'T LIKE

THIS, I'LL

EAT MY

HAT!

VOILA

TCH!TCH! THE WORRY OF IT, FLO

YOU FAILED THE

TEST FOR

GERGEANT

AGAIN, BEFANE

CHIVES ...

RAISINS.

ONION...

CHOCOLATE

ANDY CAPP

SHE'S STILL ON AT HIM TO LEAVE ME AND MOVE IN WITH HER

WIZARD of ID

REX MORGAN

GARFIELD

EAT IT!

OKAY, KENNY---STOP FIGHTING ME' IF YOU DON'T, YOU'RE GONNA

PYT. BERNARD REPORTING, SIR

HEY CHUCK, MARCIE AND

I ARE GOING OVER TO THE AUDITORIUM 50 I

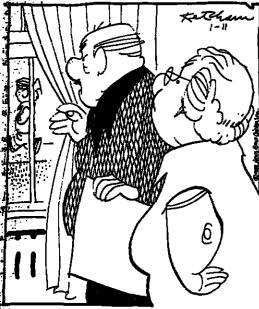
can bet my award.

38 Ariz.'s Painted 39 Kin of thermae 41 Jet's route 42 Pops 44 Most common, to statisticians

8 Word heard at 47 Singer Coolidge 49 Contentment 50 City in Tuscany

botanist New York Times, edited by Eugene Maleska

DENNIS THE MENACE



I KNOW HE'S ONLY A CHILD, MARTHA ... BUT THE AYATOLLAH KHOMEINI WAS ONCE A KID, TOO. "

TWMBLE THAT SCRAMBLED WORD GAME
by Henri Arnold and Bob Lee SOULE **PRUNS** TERRAY PEOPLE WHO ALWAYS DO AS THEY PLEASE ARE NOT LIKELY TO DO THIS. DAYDEL

Now arrange the circled letters to form the surprise answer, as suggested by the above cartoon. Jumbles: GLADE JOUST ADJOIN FAMILY

Answer: What the X-rated movie definitely was-A "SfN-EMA"

WEATHER

tons, down from 575 ships totaling 10.7 million tons in 1983, the Transport Ministry said Thursday.

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# **SPORTS**

# **Nystrom Surprises** Gerulaitis, 6-3, 6-4, **In Masters Tennis**

By Mike Penner

NEW YORK - Joakim Nysfrom came to the big city, to the Masters tennis tournament, to edge his way into territory long dominated by John McEnroe, Ivan Lendl and Jimmy Connors.

On Wednesday night he scored a 6-3, 6-4 victory over Vitas Gerulaitis, a Masters veteran, in front of 9 235 fans at Madison Square Garden and gained a berth in the quar-terfinals Friday against Lendl. In Wednesday's other prelimi-nary match, Eliot Teltscher defeat-

ed Tomas Smid, 6-3, 6-4, to set up a Friday confrontation against Jim-

Nystrom is part of the Swedish new wave that pounded the shores of men's tennis in 1984, but he is perhaps the least recognized of the top exponents. Mats Wilander has won three Grand Slam titles, Henrik Sundstrom and Anders Jarryd own victories over McEnroe and Stefan Edberg won the Olympics

Nystrom? He is best known as the Swede who did not make the 1984 Davis Cup championship

"I expected not to be on the icam." Nystrom said. "Mats and Henrik are better on clay, and Jarryd and Edberg were the best doubles team. I just stayed in my nometown and watched the matches on television."

This week, Nystrom is getting a chance to leave the ranks of Top-10 Anonymous. He beat one of New York's favorites, if no longer finest, in Gerulaitis, by sticking to the baseline and staying away from

Nystrom let Gerulaitis take the gambles, waiting for him to finally mean? oust. Sure enough, it happened. "He was steady; I made all the to Bill Lajoie, the Tigers' general

mistakes," Gerulaitis said. "I won all the points and made all the mistakes. He played a couple of good, offensive forehands, but that was about it. He really didn't do anything flashy."

Swedes play it, which led to the inevitable question: How does this one, Nystrom, compare with the

## Erving Excels As 76ers Win 9th Straight

The Associated Press PHILADELPHIA - Julius Erving scored a personal season-high 35 points Wednesday night as the Philadelphia 76ers outlasted the Detroit Pistons, 126-122, for their ninth straight National Basketball

Association victory.
"We came up with a couple of

#### **NBA FOCUS**

good defensive plays at the end, a big block and Charles Barkley getting a couple of defensive re-bounds," said Billy Cunningham, the 76er coach.

Elsewhere in the NBA. Denver beat New York, 100-95; Phoenix defeated Seattle, 94-88; Milwaukee edged Indiana, 106-105, and Bos-

ton beat Chicago, III-108. In Philadelphia, the score was tied, 116-116, when Maurice Cheeks hit a 17-foot jumper with 2:39 left. The 76ers never again

Malone followed with a pair of free throws for a four-point mar-gin. But Bill Laimbeer's layup with 54 seconds left made it 123-122.

Andrew Toney then hit a 17-foot jumper for the 76ers, and Erving converted a free throw for the final These two teams are used to close games. The 76ers have won three of the four meetings this sea-

son by four points or less. In the last period, the lead

changed hands nine times before Checks's basket gave Philadelphia the lead.

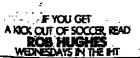
"For a while there it looked like the last team to get the ball was going to win." Cunningham said. The Pistons led after one period, 37-32. With the help of 15 points by Sedale Threatt, the Sixers closed to a 66-66 tie at halftime and led after three quarters, 93-91.

"In order to beat Detroit," Cunningham said, "we have to do what we do best and that is get strong on the defensive end. I don't like to see us get in these shoot-out games because over the long haul we're

not going to be successful." The Piston coach, Chuck Daly, said of the 76ers: "They made the big plays down the stretch. They made every chutch basket at the end. For us, we have to come up with a few stops at the end. We

simply did not do that." Erving got help in the scoring from Malone, who had 22 points and 15 rebounds. Toney contributed 17 and Cheeks 16. Cheeks and Toney each handed out six assists.

For the Pistons, Dan Roundfield had 20 points and Laimbeer and Vinnie Johnson scored 17 each. Roundfield led in rebounds with





Borg's class," Gerulaitis said. "No-body is as quick, nobody has the same physique, nobody has the same mental approach, nobody played the big points better. Borg hit through the ball better, he

But Gerulaitis thinks Nystrom has a chance against Lendl. "This kid's a lighter," Gerulaitis

said. "He's not going to give up. I would not put any money on this guy, but he will definitely give Lendl a run for it" Teltscher has to wonder if he can do the same with Connors.

Teltscher has never beaten Connors in 12 encounters. He is hard to pry from the base-line, but against Smid he rushed the net repeatedly and hit volleys with precision. Maybe that will not work

might be worth a try.
"I like to stay back and hit groundstrokes and so does he," Teltscher said, "but he hits the ball a little harder. Everything I can do,



## Tigers Call Roster Juggling Routine But Show Some Concern Over Pitching

The Associated Press DETROIT -- So, the free spirit Dave Rozema has departed for Texas, the pitching coach Roger Craig has retired and the Detroit

Just business as usual, according

"I'd call this routine," Lajoie said Wednesday, between picks in the amateur baseball draft. "This is a normal procedure every year. We have 12 or 13 players on multiyear That's the way most of these new contracts and the rest have to be

The situation that has grabbed the most attention is the effort to reach a long-term agreement with Hernandez, the left-handed reliever who won the American League Cy Young and Most Valuable Player awards after Detroit beat the San Diego Padres in the World

plan to spread payment over sever- believe in themselves. al years. That hurdle was cleared, but Hernandez now reportedly Muffett, the Tigers minor league third baseman Howard Johnson to player on the Detroit roster would years.

Craig has been replaced by Billy bility by trading the promising third baseman Howard Johnson to the New York Mets for the right-handed starter Walt Terrell earn more than he earns.

tract." Lajoie said. "I talked to him formia, where he studying video postseason play, is one of 15 playiust before Christmas and he tapes of last season's games, lookers unsigned. "I think we're in pret-

the right-handed pitcher Dan Petry. As a starter, Petry came to Roger and Billy. Roger gives you Berenguer and Bill Sherrer.

United Press International

NEW YORK - Five sons of

former major leaguers were select-

ed Wednesday in the two phases of baseball's winter free-agent ama-

It was a particularly big day for

Todd Stottlemyre and Mel Stott-

lemyre Jr., sons of the former New York Yankee star Mel Stottlemyre,

were chosen by the St. Louis Cardi-

nals and Houston Astros as the

something we have all been anx-

iously awaiting since the fall, when

both boys made moves out of the school they were in, Nevada Las

The shortstop Craig Repoz, son of the former major-league out-

fielder Roger Repoz; the outlielder

the Stottlemyre family.

teur draft.

B

sounded very encouraging. I've talked with his agent a few times since then."

One of the players most affected on the players most affected so if won't be a complete shock. It ill the utility man Marry Castillo, the limit of the players most affected so if won't be a complete shock. It ill the utility man Marry Castillo, the limit of the players most affected so if won't be a complete shock. It ill the utility man Marry Castillo, the limit of the players most affected.

confidence. Billy is more mechanical. He can spot flaws in your deliv-

It was understood at the conclusion of the 1984 season that the Tigers had lost interest in Rozema. There was talk that his arm was gone, and the strong showing in September of the rookies Randy O'Neal and Roger Mason pretty much sealed Rozema's fate. He declared free agency and signed with

Two others - Ruppert Jones and John Grubb, both outfielders - also tested the free-agent waters. Grubb eventually re-signed with Detroit, but Lajoie has indicated that the Tigers will let Jones move

"We've encouraged Ruppert to go through the secondary phase of the draft." Lajoie said. "In the meantime, we've decided not to talk. We want to give some young players, like Nelson Simmons. a

Milt Wilcox, another starting.... pitcher, has not responded well to surgery on his aging right arm. La-joie covered himself for that possi-

"The whole staff will miss Rog"I think Willie will sign his con"The whole staff will miss Rog"The whole staff will miss

Other unsigned players include by the Tigers' off-season activities just be a little adjustment. infielder Doug Baker, the outfieldis the right-handed pitcher Dan "They're complete opposites, er Rusty Kuntz and pitchers Juan infielder Doug Baker, the outfield-

Both pitchers tried out for the

"Mel is very anxious to sign a

contract; hopefully he will be signed in time for the spring train-

ing," said the elder Stottlemyre.

The first pick in the regular

phase of the draft, in which players

from four-year colleges are not eli-gible, was outfielder Rick Nelson

of Orange Coast College, who was

make the club.

# Sizing Up the NHL at the Halfway Point

DETROIT — As the National Hockey League moves into the second half of its long season, congratulations are in order for coaches Mike Keenan of Philadelphia, Doug Carpenter of New Jersey, Jacques Lemaire of Montreal, Jacques Demers of St. Louis, Barry Long of Winnipeg and Pat Quinn of Los Angeles.

Condolences are the lot of Vancouver's Bill Laforge and Minnesota's Bill Mahoney, neither of whom lasted until the halfway mark. Herb Brooks of the New York Rangers

#### Flames, Kings Skate to a Tie Before Sellout

Los Angeles Times Service

CALGARY, Alberta - The sellout crowd of 16,683 at the Olympic Saddledome had at least one reason to be pleased Wednesday night. The hometown Flames did not lose

to the Los Angeles Kings.

They did not win. But the 4-4 tie in overtime was better than the Flames have managed in three previous meetings between the two National Hockey League teams

Elsewhere in the NHL, Pitts-burgh beat Vancouver, 7-4; Boston defeated Toronto, 5-3; Washington downed St. Louis, 4-2; Chicago edged Minnesota, 4-3, and Winni-ab bat the New York, Papagers, 6peg beat the New York Rangers, 6-

"I thought we had lost it in the

#### **NHL FOCUS**

second period," said Bob Johnson, the Flames' coach. "We were lucky to get a tie," added Rich Kromm, the Flames' left wing

The Kings are 3-0-1 against Calgary. Coach Pat Quinn of the Kings explained: "I think they underestimated us in the first couple of games, and maybe they were looking ahead to Christmas when we beat them the last time." Quinn was referring to a 6-3 triumph on

Trailing, 4-3, after the Kings scored three straight goals in the of the 1985 Tour, O'Meara was in a second period, the Flames tied it familiar position. The North Caroa shot by right wing Hakan Loob. Goalie Darren Eliot blocked Loob's shot, but the puck rolled first-round lead held by Craig loose to Peolinski in the crease.

puck was just sitting there." Pe- champion who birdied four of the plinski said. "I picked it up and last five holes. jammed it into the net." The riames had a cha

when they were awarded a power play with 3:08 left in regulation. The Kings' left wing Phil Sykes got a two-minute penalty for hooking defenseman Paul Reinhart. Reinhart had the Flames' best

chance on the power play when he NHL Standings hit the right post with 1:41 left, and Eliot later made a save on a shot by left wing Kent Nilsson.

The Kings killed the penalty, however, to force a five-minute overtime period, during which the Flames outshot them, 3-2.

#### 60-Second Spot On Super Bowl

L'nited Press International NEW YORK - The ABC television network is charging \$1 million for a one-minute commercial during Super Bowl XIX, the National Football League championship game on

Now \$1 Million

It is the highest price in television history for a minute of commercial time, an ABC spokesman said. A 30-second spot will cost \$525,000.

Among the sponsors who have already signed up for million-dollar minutes are IBM, Anheuser-Busch, ITT, Coca-Cola and Sony. Among the buyers of a 30-second spot was the U.S. Marine Corps.

The game's advertising time is more than 90 percent sold. and ABC expects a complete sellout by airtime.

## ronto's Dan Maloney seems to be paying a just penalty for all the

elbows he threw as a player. Philadelphia ranks as the major sitive surprise of the season. With Bob Clarke retiring as a player to become general manager, Bill Barber disabled and Darryl Sittler traded, the Flyers began the season with many eager youngsters and little in the way of experience.

Few rated Philadelphia higher than fourth in the Patrick Division. Some questioned whether the Fly-ers could hold off Pittsburgh and its battery of high draft choices for the fourth playoff spot. But keenan got the club off to a fast start and, following a brief December slump, the Flyers moved back into a first-place battle with Washington by winning four of their last

five on a tough western road trip.
Tim Kerr, with 31 goals, has shown that last season's total of 54 was no fluke, and Pelle Lindbergh has emerged as one of the NHL's leading goaltenders.

Although New Jersey still ranks

last in the Patrick Division, it has been competitive from the start, when it opened with a 7-2 rout of the New York Islanders. The Devils have nobody with

more than 32 points. The usually reliable goalie Chico Resch has

the Adams Division in the second week and has stayed there, thanks to Sieve Penney's consistent goaltending and a physical style keyed by Craig Ludwig and Chris Nilan. Leading the Canadiens resurence are three young defensemen

Top honors go, however, to Le-maire, who withstood considerable criticism of the team's new style.

Demers has used similar tactics to guide the Blues to a challenging position in the Norris Division. He also has got the club to an emotional high for key Norris games; the Blues are unbeaten in their last eight meetings with divisional ri-

Winnipeg is without a triumph in its last seven games. Nevertheless, if Long can regain his winning touch of November, the Jets remain in good position to challenge Calgary for second place in the Smythe Division.

Despite the overall slowdown, captain Dale Hawerchuk continues to enjoy his finest NHL season. with 24 goals and 37 assists.

Los Angeles is right on Winnipeg's heels, after Quinn patiently drilled a group of largely undisci-

and Gerry Cheevers of Boston still been less than impressive, so it is are on the job, but they deserve apparent that Carpenter deserves some sympathy. Meanwhile, To-credit for the team's disciplined surge of the Jets and Kings from the mediocrity of a year ago has the Montreal jumped to the front of once-sorry Smythe challenging the Adams for the title of strongest overall division.

The obstacle to such status is the presence of Vancouver, seemingly out of playoff contention following a 4-21-2 start that cost Laforge his job less than six weeks into the season and produced embarrassing 13-2 and 12-1 defeats. from the United States - Chris Chelios, Tom Kurvers and Ludwig.

Another major disappointment Minnesota, the Norris champion of last season, which is assured a playoff spot only because it plays in the same division as Toronto.

The North Stars have been changing coaches, captains and personnel regularly over the last few seasons and seem destined to struggle until they achieve stability.

One can only wonder where Bos-ton would be if it had not obtained Charlie Simmer from Los Angeles for a future draft choice. Simmer has scored 23 goals in 34 games with the Bruins, who have by no means assured themselves of a playoff spot over Hartford.

Toronto cannot be categorized as a disappointment because it was expected to finish last. But 6-29-5? The last time the Maple Leafs won fewer than 19 games was in 1929-30, with a 44-game schedule.

## O'Meara, Off to Quick Start in PGA, Has High Hopes for 1985 Golf Tour

By Gordon S. White Jr. New York Times Service

PALM SPRINGS, California -Mark O'Meara won only one event on the 1984 PGA Tour, the Greater Milwaukee Open, and it was his first victory in four years on the circuit. But the 27-year-old finished a close second to Tom Watson on the money-winning list, the measure of achievement in professional

O'Meara said that after the season ended and all checks were banked, Watson told him, "Thanks for respecting your elders."
O'Meara said, "I told him,

tried to beat you. On Wednesday, on the first day with 9:06 left in the third period lina native who now lives in this when center Jim Peplinski tipped in desert community, shot a 5-under-

par 67 in the opening round of the Bob Hope Classic, a shot off the ose to Peplinski in the crease. Stadler, Doug Tewell, Gil Morgan
"Eliot made the stop and the and John Mahaffey, the defending

"I may not make as much money this year as I did last year."
O'Meara said. "But that won't necessarily mean I'm not improving. I think my game is improving and my goals this year may be a little

O'Meara, who finished second three times and tied for second in two other tournaments in 1984, earned \$465,873 in his fourth year on the tour. Even though he won only once, all of those second-place finishes and eight other top-10 finishes helped him end the year just \$10,387 behind Watson, who won three tournaments and \$476,260.

This year I'm set to be in all four major tournaments," O'Meara said. "If I mention my goals for 1985 it might be to win another

tournament and to win a major. "But Watson, Nicklaus and than I'm in. I've got a long way to

go to be there. All O'Meara has to do to start Watson is to make the cut in this par-5 holes at Bermuda Dunes.

five-day pro-amateur competition when the field is trimmed Saturday. Watson, by choice, is not playing in this event.

O'Meara, who admits to some advantage because he often plays these courses near his home, got off to a fine start with a birdie 4 on the first hole at Bermuda Dunes and four birdies on the front nine. Three other courses are used for

this event - La Quinta, Tamarisk and Indian Wells - with the golfers playing a different course each of the first four days. Indian Wells is the home club this year, site of Sunday's final round.

Lanny Wadkins, Fred Couples. Calvin Peete, Chip Beck, Ted Simpson and Robert Wrenn also

Wadkins said: "If you have to get started on another year I guess those guys are in a different league a 67 is a good one. But I could have done better because I didn't get a birdie on any of the par-5 holes."

O'Meara, on the other hand, the 1985 season with a jump on scored a birdie 4 on three of the

#### SCOREBOARD

#### Hockey

Colsory Winnipeg Los Angeles Vancouver 2 2 2 6—4
Pittsburgh 3 6 6—7
Chabel 2 (7), Mantho (10), McCarthy 2 (4),
Shedden (20), Young (25); MacAdam (9), Lemov (13), Smyl (14), Lidsler (4), Shehs on
sed: Vancouver (an Romane) 12-12-11-35;
Pittsburgh (an Bradeur) 11-8-16-35;
Minnesate 1 1 1 1—3
Chicago 3 1 6—6
Savord (22), Poterson (2), Larmer (24),
McCMillan (4); Nopler (10), Ciccorelli (4),
McKegney (17), Shehs on seal; Minnesate (an
Romanerman) 8-819-35; Chicago (an

| Becupre | 13-1e-12-4|. | Bird 9-21 18-10 28. McChale 10-15-46-24 | Jordon 12-24 12-13 34. Woolnidge 12-21 7-8 31. Rest. Louis | 0 | 1 | -2 | bounds: Chicogo 2 (Corzine 9); Boston 42 (Bird 11). Assists: Chicogo 8 (Corzine 9); Boston 42 (Bird 1

RASEBALL necchip, ossistant coach, Named Dan Ship, National Hockey League
EDMONTON—Colled up Daryi Reaugh,
goalle, from Kamboops of the Western Hockey

MONTREAL—Traded Mike Stembouse. utilelder, to the Minnesota Twins for Jock Motional Basketball Association HOUSTON—Agreed to terms with Larry

FOOTBALL

## Basketball

## NBA Standings

W L Pct. GB 38 6 233 --29 6 .829 ½ 20 15 .571 9½ 16 20 .444 14 13 25 .342 18 24 14 .632 · 19 16 .543 17 18 .486 24 14 .632 ~ 19 16 .543 34 17 18 .486 54 15 20 .429 74 10 25 .286 129 9 23 .281 12

EASTERN CONFERENCE

WESTERN CONFERENCE 11 .686 ~ 19 18 .514 6 16 20 .444 842 16 21 .432 9 15 22 .405 10 10 24 .294 1342

FEDAY'S RESULTS Milwoukee 34 23 18 31—186 Indiana: 19 27 30 29—185 Cummings 14-25 2-30, Mancrief 7-15 9-9 23; Stoanovich 10-16 10-12 30, Williams 8-12 3-4 19. Reboonds; Milwoukes 44 (Cummings 8-12 3-4 19)

1 1 3 6.5 Phoenix 1 22 25 17. 94
1 1 2 3 1. 6.5 Phoenix 1 22 25 17. 94
2 2 1 1. 4 Nance 9 135-723 Edwards 5-104-6 14: Sikma 5-17 4-5 14. Wood 5-11 7-2 12. Sobers 5-9 7-2 12. pk (25): Sandstram (16), Lar-sundvold 5-8 2-2 12. Rebounds: Seattle 49 toptsplainen (13), Pavelich (2). (Sikma 12): Phoenix 45 (Lucas 10). Assists: Winnipes 2 2 1 1—4

MacLean (18), McBain 2 (5), Baschman

MacLean (18), McBain 2 (5), Baschman

(15), Hawerchuk (25): Sandstram (16), Lar
puche 2 (14), Ruotsokalinen (13), Pavelich (2).

Sands a godi: (on Hoyward) NewYork 7-10-0.

3—79: Winnipes (on Vanblesbrouck) 14-13-13.

Brickowski 3); Phoenix 30 (Foster 5).

Mance 9-135-723, Edwards 5-10-4-614; Sikma (2): Phoenix 6: (Lucus 10), Assitis: Seattle 20 (Henderson, Wood, McCarmick, Brickowski 3); Phoenix 30 (Foster 5).

nick. Bobby Grier, Jimmy Carr, and Dean

MONTREAL-Called up Jeff Teal, left

Brittenham assistant coaches.

#### **Transition**

American Langue
CLEVELAND—Released Rodney Crais. CLEVELAND—Released Radney Crafs, outfielder. Sold Juan Espina, carcher, to the N.Y. Yankees, Slened Butich Benton, calcher, Orlanda Sanchez, first baseman-autifielder, and Dove Von Ohlen and Craig Pippin, pitch-

> wing, and John Newberry, Center, from Sher-brooke of the American Hockey League. COLLEGE NEVADA-RENO—Reinstated Curtis High to the bosketcoll team from suspension, OREGON STATE—Named Jim Poronto running backs coach, Named Garth Hall oftensive coodingtor. Named Gary Knecht line

## Selected College Results

Wednesday's Game
EAST
Allegheny 91. Thiel 66
Northeastern 94. Maine 70
N.Y. Tech 81. New Harver 71
Providence 75. Connecticut 62
Thomas Coll. 68. MIT 67
Westminster, Pt. 58. St. Vince
Wilkes 78. Drew 70. OT
SOUTH
Alabama 79. Louising 51. 67

Alobama 79, Louislana St. 67 Alobomo 79, Louisiana St. 67 Duke 87, E. Corolino 63 Kentucky 57, Mississippel 45 Lamor 75, Marsholl 67 Louisville 52, Tularse 51 Memphis 51, 90, Tennessee St. Mississipol 51, 65, Georgio 64 N. Corolino 75, Marviand 74 S. Carolino 79, Horiford 67 S. Florido 51, 54 Stetson 71, Brown 65

S. Florido Se. Florido St. 54 Stetson 71, Brown 68 Tennessee 85, Auburn 74 MIDWEST Akron 89, Edinboro St. 60 Albion 67, Alma 62 Batt St. 81, E. Michigan 79 Chicogo St. 94, Southern U. 83 DePage 81, Worksh 44 Chicago Si. 94, Southern U. 83
DePouw 81, Wabash 66
Illinois Si. 78, S. Illinois 63
Iona 87, Detroit 82, OT
Kansas Si. 81, E. Washington 43
Marrietta 61, Capillai Si
Miami, Ohlo Sa, Bowling Green 50
Missaouri 70, N. Iowa 56
Muskingum 55, Ohlo Northern 49
N. Illinois 66, W. Michigan 63, OT
Nebraska 69, Wis.-Stevens Pt. 62
Ohlo Si. 99, Wisconsin 88

Office Westeyan as, Denison as Oliver, Mich. &S. Kolomazoo, Mic SOUTHWEST Arkansas &, Texas Christian \$9 Housten 83, Texas Tech 74 NE Oklohomo 81, Phillips 74 Southern Methodist 95, Baylo Texas 45, Rice 53 Texas A&AA 77, Marquette 6 Texas-San Antonio 60, New Orleans S4 ulso 104, Oklahomo 89 FAR WEST

#### **World Cup Skiing**

WOMEN'S DOWNHILL WOMEN'S COMMITTEE (At Bod Kleinkirchheim, Austria) Michelo Figini, Switzerland, 1:41.72 Brigitte Certii, Switzerland, 1:42.93 Mario Walliser, Switzerland, 1:42.89 Elisabeth Kirchier, Austria, 1:42.89 6. Eusabert Nichter Austria, 1:42,95 6. Laurie Grahom, Comada, 1:42,95 6. Lilso Savilarvi, Canado, 1:43,15 7. Espiinde Winkler, Austria, 1:43,15 7. Kafrin Gutensohn, Austria, 1:43,23 7. Koren Stemmle, Canada, 1:43,23 Ariane Ehrat, Switzerland, 1:43.27

13 Signid Welf, Austria, 1:4352 14 Olgo Charvatova, Czechoslovakla, 1:4353 15. Michaela Gerra, West Germany, 1:4362 Overall Standings 1. Michelo Figini, Switzerland, 130 col 2. Marina Klahl, West Germany, 117 2. Brighte Certil, Switzerland, 104

L Elisabeth Kirchler, Austria, 105

#### Tennis

Volvo Masters Championships Modison Square Garden, New York) Men's Singles First Round

oltis. U.S. 6-3 6-4. Eliat Teltscher, U.S. def.

Anders Jarryd. Sweden, def. Henrik Sünd-strom, Sweden 6-4, 6-1. Johan Kriek, U.S., def. Aaron Krickstein, U.S.

## Figini Wins 2d Straight Downhill; Leads Standings Compiled by Our Staff From Dispatches day's combined event. The 75 again opened up too much in a



Brigitte Oertli was second in 1:42.35, and Maria Walliser came third in 1:42.58. The duo of Figini and Oertli also took the top two positions in the downhill here Wednesday, when Ariane Ehrat took third place. Ehrai took 10th place Thursday in

Scott Jaster, son of the former lected by the New York Yankees in

pitcher Larry Jaster, and the out- the fourth round of the June 1983

"I think I could have raced even faster, but I lost some time shortly after take off in one of the sharp bends," Figini said. In addition to the two downhill

BAD KLEINKIRCHHEIM, points earned in all the victories shot her into the lead in the overall zerland won her second ski race in standings with 130 points, replactwo days on Thursday, and the ing Marina Kiehl of West Germa-Swiss women's team posted its sec-ny. She also leads the ond consecutive 1-2-3 finish in standings with 67 points. ny. She also leads the downhill "It didn't go as well as yester-

Figini, the reigning Olympic day," said Figini, despite improving Wednesday's winning time by 1.51 seconds. I made a mistake downhill champion, flashed down high up on the track and then in one jump when I opened up too

> Dynamo Wins Canada Series United Press International MONTREAL - Miskhat Fakh-

jump further down." do well in Friday's slalom here, which, together with Thursday's downhill, gives all-rounders a chance to pick up combined points.

row had to settle for a fourth place by Elisabeth Kirchler, who was

1.17 seconds back of Figini.

1:42.95. Lüsa Savijarvi was 12 hundredths of a second back in sixth

women's team is currently the most

Laurie Graham led a strong Canadian showing by taking fifth in O'Conner, pficher. BASKETBALL

ohn Montgamery, assistant football coaches. SIMPSON—Named Lloyd Crumlaut head

the 2.670-meter rack with a drop of 700 meters in one minute 41.72 seconds. Michela Figini

against Connors. But then again, it Joakim Nystrom serving to Vitas Gerulaitis in the Masters. ery that really help." Tigers continue to haggle with Wil-tie Hernandez. What does it all the Rangers during the holidays.

rely heavily both on the late-inning The Digers have offered Hernanhelp from Hernandez and the guiddez \$4.6 million dollars. The nego-tiations once were stalled over a who made the young Tiger pitchers

Roger Craig

**Baseball Draft Takes a Family Twist** former pitcher Grant Jackson, also Davis High School in Yakima. He were selected.
The New York Mets took Repoz in the secondary phase and claimed decreased to go to Nevada-Las Vegas. where last spring he was 10-4 with a 420 ERA and 91 strikeouts in 105 in the secondary phase and claimed 4.20 ER. Jaster in the regular phase. Jackson innings.

was chosen by the Montreal Expos in the second round of the regular U.S. Olympic team but did not Todd Stottleymre, a 19-year-old right-handed pitcher from Yakima Valley Junior College, was the first pick of the secondary phase, which is for players who previously were drafted but did not sign.

ung now pitching coach for the New York Mets. "Todd can't sign until

secondary phase.

"I scouted this boy last spring," said Fred McAlister, scouting director for the Cardinals, "He threw after school in June." an above-average fastball and re-minded me of his father when his father was young.

"I'm sure this kid has a good background because of his father. I hope we can bring him along real fast, because we need pitchers."

Todd Stottlemvre had been se-

Austria - Michela Figini of Swit-

World Cup downhili action.

selected by the San Francisco Gi-In the secondary phase, which contains the more talented players. the Brewers, choosing second, selected Randolph Veres, a righthanded pitcher from Sacramento fielder Grayron Jackson, son of the draft after being graduated from City Junior College.

There is no doubt that the Swiss

"No. it wasn't an optimal race. I had a mistake high up and then

rutdinov scored two goals to lead Moscow Dynamo to a 5-4 victory over Team Canada in Wednesday's final contest of the Soviet team's 10-game cross-Canada hockey tour. Dynamo dominated the tour. triumphs. Figini also won Wednes- winning the series 8-2.

Other top Swiss skiers, such as specialist Erika Hess, were likely to

powerful on the World Cup circuit." said Andreas Rauch, coach of the Austrian women's team. Austria had five finishers in the top 15, but for the second day in a

place, and Karen Stemmle was ninth with a clocking of 1:43.26. Figini's rivals marveled at her supremacy. "She has so much self-confidence." Kirchler said. "She'll be hard to overcome." (AP, UP!)

#### **OBSERVER**

## Copying the Copy Cats

By Russell Baker NEW YORK — Our office building has dozens of photocopying machines. All day all night — ours is a round-the-clock business -- workers are busy at

these machines making copies of letters, newspaper clippings, book pages, bineprints, flow charts and Lord only knows what else. I never make a copy of anything. There is talk behind my back: "It's a decidedly odd duck that sits

around the office never making a COPTY. Three years ago, browsing in the attic at home, I found my fourthgrade report card.

Next morning I got in line at one of the company copying machines. The word spread. My colleagues. who were waiting to copy encyclopedia pages, manuscripts of their novels, expense accounts, purloined letters, compromising photographs for use in blackmail

hemes, all greeted me cordially.
"Glad to see you on the team!" they cried, "Do it in triplicate!"

Someone told the vice president for photocopying. He emerged to shake my hand. "It is a great day," 'Yes'

What are you making a copy Well, I couldn't show him my fourth-grade report card. Not with its humiliating D in Leadership and the note from teacher on the back saying, "Pupil's lack of getup-and-go makes him an extremely weak candidate for industrial cap-

taincy when he grows up."
So I said I wasn't making a copy of anything, I thought this was the line for the water cooler. "Better pull up your socks, fella," he said, and I promised I would.

The truth was, though, that I had no desire to copy things. My desk was always covered with paper so uninteresting that merely looking at it could put me to sleep. The idea of duplicating it through the mirthan the soul could bear.

I was tempted to quit going to the office. My doctor had urged me to quit it after I told him I didn't have the nerve to put any telephone callers on hold.

"You're too timid about hurting

**ANNOUNCEMENTS** 

people's feelings," he said. "What do you think they invented the 'hold' button for? You use it to

show telephone callers how important you are."
"Telephone callers?"

I never had telephone callers, except for a cousin calling now and then to announce a death in the family. The doctor asked the natural question. "If you've got no phone callers to put on 'hold' and you never copy anything, what's

the point of going to the office?"

In the first place, if I didn't go to
the office, what would I do with
myself all day? And in the second place, people who quit going to the office sometimes got fired.
The doctor told me to take two

aspirin tablets and do some copy-ing on the office machines, but he had raised a troubling philosophical question. Had the office, the great American office, become nothing more than a state-of-the-art electronic Toyland where one passed the time playing with marvelous telephones, amusing copying machines, computers full of more ingenious tricks than the wiz-ards of the old Lionel train company ever dreamed of?

If so, why should one be fired for refusing to play? More vitally — why should anyone of sound mind prefer not to play?

There could be only one answer, and it was alarming. I preferred to work. Thus does the process of selfexamination lead to grim discovery. Earnest drudge that I am, I have studied the joy of copying and have a plan to join the sport with a

sense of purpose. Just outside my office door is one of the newest photocopiers. It does not simply copy things; it simultaneously shrinks the copies down to such size that the print is almost illegible.

Tomorrow I shall start copying all this vastly uninteresting desk paper on this wonderful machine, then feed the originals to the shredder. When the job is over, the paper acle of photocopying was more on my desk will be useless until copied on another machine that enlarges the print. The office doesn't have such a machine yet. Until one comes along I shall keep busy cultivating people willing to phone me at the office so I can put them on

New York Times Service

## The Kenyan Phone: A Very Busy Signal

By Sheila Rule

New York Times Service
NAIROBI — When residents
of Kenya use a public telephone, they do so in ways that say more about the ingenuity of a developing nation than about manners established by conven-

The clothes that are drying in the temperate climate may be hanging from "liberated" telephone wires. The panes of glass in phone booths may end up as picture frames. And, according to The Sunday Nation, a local newspaper in this France-sized country, the "ingenuity and the entrepreneurship of the vandals is particularly remarkable on the parts inside" the receiver.

The paper reported that one factory had been found using the equipment inside the mouthpieces to make microphones to amplify guitars. Other parts of the telephone were being used to make headphones for cassette players. Such inventiveness is the norm in many African and other developing countries.

Nevertheless, all this ingenuity

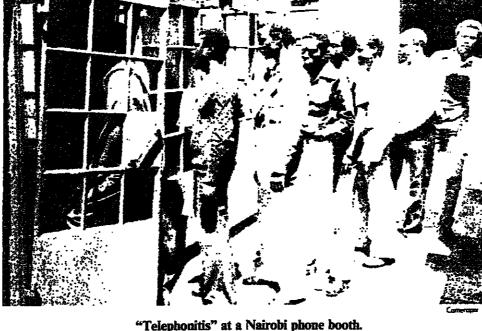
is just so much malicious destruction of property to the Kenyan government, which has been installing pay telephones from the country's Indian Ocean coastline to its upcountry towns in an effort to provide affordable telephone service to ordinary people. In the first phase of the project,

3,500 pay phones are to be installed with an eye toward making the service easily accessible. Judging from the long lines that form at the pay booths, talking — lots of it — is very much in vogue. The scene played out on any day at the row of public phones outside Nairobi's main

post office is repeated in the vari-

ous nooks and crannies of this East African state. A caller, coins in hand, occupies the booth. Three people wait their turn. The conversation grows longer; so does the line. Soon there are 6.7 then 10 people in line, all casting irritated glances at the talkative offender. Some Kenyans have taken to calling this affliction "telephonitis."

Simon Gachoka was No. 8 in line recently outside the post office on the wide thoroughfare of Kenyatta Avenue. Peering over affairs of Kenya were the heads of the long-suffering happened in the world."



side jokes and phrases that tend

to leave Kenyan audiences un-

"How to Beat the High Cost of Living," a recent movie billed as a

"hilarious new comedy," revealed

its age with references to Presi-

dent Jimmy Carter and his chal-lenger, Ronald Reagan. Laughter in the cavernous theater was in

The title of a more recent mov-

"Revenge of the Nerds," sent a

local film critic hurrying to his

FOR SALE

GREAT BRITAIN

short supply.

others, he stared at the booth's occupant and then rolled his eyes in exasperation.

What is there to talk so long about?" he asked no one in par-ticular. "What is the romance with the telephone? I came to make a quick call and now the whole lunch hour is spent waiting for the end of a conversation that probably has no known signifi-

It was Sunday night and time for "The Flip Wilson Show" on the Voice of Kenya, the nation's sole television station. The guest was a young Richard Pryor, complete with huge Afro hairdo and flapping bell-bottom trousers. On another day, the same wrestling program was repeated for the third time. One of the featured wrestlers had died some time ear-

According to one viewer, when a government official makes a pronouncement on television, everybody listens. "This is because that is all there is to hear," he said. "You would think that local affairs of Kenya were all that

Complaints about local pro- (zoological) a long sea worm or gramming abound in this country centipede." Video cassettes, featuring teleof about 120,000 television sets vision shows and motion pictures for 18 million people. There have been debates on the subject in parliament, calls for a television

from abroad, are cherished items in the homes of the more affluent adviser and promises by the Min-Kenyans. But there have been istry of Information and Broadoutcries that cassettes of an obcasting that the medium will be freed from its time warp. scene nature are flooding the country, spoiling the youth and shaking the country's moral foun-Those Kenyans who can afford dation. a ticket look for relief in local movie houses. But this, too, poses its problems. Many of the films are American and dated, with in-

The beat goes on in Kenya, but it is more than likely Zairian or American. Zairian bands dominate the local music scene. When they take a break, clubs are filled with the driving sounds of American disco music.

One man, browsing in a record store that lines its windows with albums featuring American per-formers, said, "Why should we buy a copy when we can buy the real performer's work? If I closed my eyes and listened to a Kenyan group and a Zairian group, I might not tell the difference. dictionary for a definition. The closest thing he could find was "a Nereid, which is a sea-nymph or create their own?"

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#### **PEOPLE**

## Rockin' in Rio Isn't Easy

whims of rock stars. Organizers of priest in a Nepalese jungle, her the 10-day Rock in Rio concert in publicist said Wednesday. The the 10-day Rock in Rio concert in Rio de Janeiro, which begins today. bride, groom and best man arrived had to provide Rod Stewart with a on elephants painted in the Nepadozen soccer balls while AC-DC less tradition. The publicist said it will have six real cannons. Iron was the second marriage for both. Maiden needed special customs clearance for its 12-foot monster named Eddie. Also playing the festival will be Queen, the Go-Gos, the B-52s. Yes. the Scorpions, Nina Hagen, James Taylor and George Benson. The festival's planners hope for 250,000 people per night and admit they are out to make a buck on their show, which is being called the "the Woodstock of capitalism." "Rock in Rio is primarily a business enterprise." said organizer Roberto Medina. "It will prove once again that business success and dreams may walk together."

The Spanish painter Autonio Fernández Soler says he is leaving the modest accommodation that has been his home and studio for 31 vears - a cave. Local officials in Corella. Spain, said the 79-year-old artist had told them he would leave his tiny cave outside the small northern Spanish town for a studio in the popular Mediterranean reson of Marbella. Soler came to Corella in 1954 to decorate a house and stayed on painting and tending animals in the cave. But, he now says, a change of atmosphere is in

Given the fact that he is the great-great-great-grandson of Charles Dickens, the family of the Right Reverend Michael Whinney probably had great expectations for him. Whinney fullfilled those expectations on Wednesday when the Church of England named him the Anglican bishop of Southwell. The 54-year-old Whinney says he found some of his famous ancestor's novels to be "somewhat long-winded," but added that he hoped he had inherited Dickens' passion for social justice.

Pamela Bellwood has been riding high on the hit ABC prime-time soap opera "Dynasty" in the United States and when it came time to exchange wedding vows the 35year-old actress showed up perched high atop an elephant. Bellwood and photojournalist Nik Wheeler,

Concert promoters go to great 42, tied the knot in a ceremony lengths to satisfy the needs and performed Dec. 30 by a Buddhist

The Reagans have received the Christmas present they bought for each other — a four-wheel-drive pickup truck with a long bed, stereo radio and five-speed manual transmission. Apparently President Ronald Reagan likes to run through the gears. The pickup will be used at the Reagan ranch near Santa Barbara, according to a Ford spokesman, and is "bright canyon red," which should go well with Nancy Reagan's wardrobe.

Former President Gerald Ford, actress Ginger Rogers, drummer Foster Brooks and former New York Governor Hugh Carey gathered to congratulate Bob Hope at groundbreaking ceremonies for a cultural center in Palm Desert, California, bearing the comedian's name. "Imagine naming a cultural center after me," said Hope at the ceremony Tuesday. "That's like naming a diet center after Jackie Gleason." The Bob Hope Cultural Center will be the first performing arts complex in the Coachella Valley, an area about 110 miles east of Los Angeles that includes Palm Springs, a rest spot for the rich and famous. A group called Friends of the Cultural Center has raised \$6 million of its 59-million goal for building the first phase of the Hope complex, a 1,220-seat theater expected to open for the 1986-87 sea-

John Naisbitt, author of the 1982 best-seller "Megatrends," has moved to to Telluride, Colorado, to launch an institute to monitor the effects of evolving technology. Naisbitt and his wife, Patricia Aburdene, said they joined with longtime Telluride residents Pane-la and John Lifton-Zoline, energy researchers Amory and Hunter Lovins, and British author John Clute to form the Telluride Institute. Its first function will be an "ideas festival" slated to begin Aug. 16, Nais-

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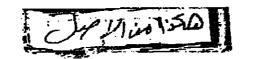
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